

# HINESVILLE

GEORGIA

*"Home for a Day or a Lifetime"*

## COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE FISCAL YEAR ENDED  
OCTOBER 31, 2017

Prepared by:  
City of Hinesville  
Finance Department



**CITY OF HINESVILLE, GEORGIA**  
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**  
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**FOR THE YEAR ENDED OCTOBER 31, 2017**

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# INTRODUCTORY SECTION



**MAYOR**  
Allen Brown

**CITY MANAGER**  
Billy Edwards

**CITY CLERK**  
Sarah Lumpkin

**CITY ATTORNEY**  
Linnie L. Darden, III



**MAYOR PRO TEM**  
Kenneth Shaw

**COUNCIL MEMBERS**  
Diana F. Reid  
Jason Floyd  
Vicky Nelson  
Keith Jenkins

*Kimberly Ryon, Chief Financial Officer*

April 23, 2018

To the Honorable Mayor, City Council  
And Citizens of City of Hinesville:

We are pleased to present the Comprehensive Annual Financial Report of the City of Hinesville, Georgia (the “City”) for the fiscal year ended October 31, 2017 to Your Honorable Body, the Mayor and the citizens of Hinesville. This report consists of management’s representations concerning the finances of the City of Hinesville. Consequently, management assumes full responsibility for the completeness and reliability of all information presented in this report. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operation of the various funds and account groups to the City. All disclosures necessary to enable the reader to gain a full understanding of the City’s financial activities have been included.

State law requires that every local government publish within six months of the close of each fiscal year a complete set of audited financial statements. This report is published to fulfill this requirement for the fiscal year ended October 31, 2017.

The Comprehensive Annual Financial Report is presented in four sections: introductory, financial, statistical and single audit. The introductory section includes this transmittal letter, the City’s organizational chart and a list of principal officials. The financial section includes the Management’s Discussion and Analysis, basic financial statements for governmental and proprietary funds; notes to the financial statements and the combining and individual fund statements and schedules for the non-major governmental, special revenue, capital project, and proprietary funds. The statistical section presents selected and un-audited financial and demographic information.

The City of Hinesville’s primary government’s financial statements have been audited by Mauldin and Jenkins, LLC. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Hinesville for the fiscal year ended October 31, 2017 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent

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auditors have concluded, based upon their audit, that there was a reasonable basis for rendering an unmodified opinion that the City of Hinesville and its component unit's financial statements for the fiscal year ended October 31, 2017 are fairly presented and conform to generally accepted accounting principles in the United States of America. The independent auditor's report is presented as the first component of the financial section of this report.

Generally accepted accounting principles require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City of Hinesville's MD&A can be found immediately following the auditor's report in the financial section of this report.

The City of Hinesville received federal financial assistance through various federal grant programs. An audit in accordance with Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards (Uniform Guidance), "Audits of State and Local Governments and Non-Profit Organizations", and "Government Auditing Standards" issued by the Comptroller General of the United States has been performed for the fiscal year ended October 31, 2017. The required reports are included in the Single Audit section of this report.

### **Profile of the Government**

The City of Hinesville was incorporated on July 24, 1916 by the General Assembly of Georgia and is a designated Tree City, a certified City of Ethics and a Georgia City of Excellence. The City of Hinesville is located in northern Liberty County. The City has an estimated population just over 37,000, is 21.18 square miles and consists of 13,557.16 square acres.

The City operates under a charter which provides for a Mayor-Council form of government with a City Manager. The Mayor and five council members are considered to be part-time. Each Council member is elected by their respective districts and elections are held every four years. The Mayor is elected by a majority vote of the voters voting on a City-wide basis. The mayor and council take office on the first day of January following the general municipal election for a term of four years. It is the duty of the Council members, in general, to set policy, set millage rates, to approve budgets, to pass ordinances and to hear and act on requests for rezoning and annexation. The City Manager is appointed by the Mayor and Council to manage the government through the development, implementation, and execution of programs and policies established by the council.

With its population of 33,437 (2010 census), Hinesville is the largest city in Liberty County, the second largest city in the coastal region and 24<sup>th</sup> largest city in the State of Georgia. From 1980 to 1990, Hinesville experienced a rapid period of growth and expansion. In 1980, Hinesville's population stood at 11,309 persons, which accounted for 29.8% of Liberty County's population. By 1990 the City's population grew by an astounding 91.02% to

21,603, which accounted for 41.0% of Liberty County's population. By 2000 the City's population once again showed significant growth at 30,392, a 40.68% growth accounting for 49.33% of the total population of Liberty County. Today, the population growth potential of Hinesville continues to be the highest of all the county's municipalities.

It is important to note, even in growth the City still retains a small town atmosphere where newcomers and longtime residents work hand-in-hand to achieve a better community. The City has an established expandable urban services system and financial ability to support its population growth. Recognized as one of the fastest growing cities in Georgia, Hinesville is understandably proud of its progressive leadership and popularity.

The City provides a full range of services to its citizens, including police and fire protection; a municipal court system; curbside solid waste collection; recycling service centers; water and storm water management; as well as other general government services. Wastewater treatment is provided to the city residents by a regional sewage treatment plant located on Fort Stewart and a Water Reclamation Facility located on JV Road. Both facilities are operated by ESG Operations, Inc. ESG provides several other services to the citizens of Hinesville to include street maintenance, utility maintenance, sanitation, and stormwater services.

## **Public Safety**

### Police

The Hinesville Police Department is dedicated to making Hinesville a secure and pleasant place to live and work. Officers are trained to enforce city ordinances and state laws within Hinesville's city limits.

In 2017, the Department issued 67,813 case numbers which are assigned to police activities including calls for service, walk and talks, direct patrols, assist citizens, etc. Officers responded to 21, 938 calls for service including the following Part I crimes: 65 aggravated assault cases, 58 cases of auto theft, 4 homicides, 26 rape cases, 37 robbery cases, 247 cases of burglary and 2 cases of arson. In addition, the department assisted other local agencies such as the Sheriff's Department, Georgia State Patrol and Fort Stewart's Criminal Investigation Command (CID). Hinesville's police officers arrested 308 juvenile offenders and 3,119 adult offenders during 2017. On the road, the patrol division and the traffic section worked 1,597 accidents, wrote 6,864 citations and gave 5,108 traffic warnings.

The Department continues to engage in an aggressive crime prevention program by conducting Citizens' Police academies, fostering Neighborhood Watch groups, as well as promoting and participating in National Night Out and Safe Kids Day.

### Municipal Court

The municipal court represents the City of Hinesville's judicial branch of government and provides a forum for individuals charged with violations of traffic, some state law and/or city ordinances. The City of Hinesville's court is presided over by a judge that is appointed by

the Mayor and City Council and remains neutral and impartial to ensure the fair hearing of each case.

The City of Hinesville also has an in house Probation Department which is closely connected with the Municipal Court. The judge will often sentence persons to probation. They are then monitored by probation officers who ensure that they comply with any court ordered counseling and complete any other programs that the judge may order.

### Fire

The Hinesville Fire Department is an ISO (Insurance Services Office) Class 3 certified Fire Department. Our firefighters receive extensive training starting at the entry level positions. Training is continuous throughout each member's career and he must meet the department's Progressive Training Agenda requirements that establish training criteria for all positions within the Department. A firefighter that is just starting with the department that has no training would need to obtain approximately 649 hours of training in order to obtain his basic firefighter requirements.

The Hinesville Fire Department is the only full time department in Liberty County and has mutual aid agreements with all 5 county fire departments, Long County Fire Department and Fort Stewart Fire Department. This department responds to an average of 3,362 emergency incidents per year with an average response time within the City Limits of five minutes. Since 1994 the department has grown from five (5) personnel on shift with three (3) administrative staff to 14 personnel on shift with an administrative staff of seven (7).

Our department provides more than just fire protection to our citizens. It provides many other services to include Public Safety Education, inspections, investigations, extrication and First Responders. The department has special operation teams for hazardous material incidents and provides highly trained firefighters for the Georgia Search and Rescue Team. It is a pro-active department that stresses professionalism and gives a high standard of service to our customers both external and internal.

Examples of some of the Public Safety Education opportunities provided by the department are the Fire Safety House, babysitting classes, CPR/1st Aid classes, station tours, smoke detector program, Juvenile Fire Setter Program, and the Hazard House. Over the past 5 years, this department has made contact with 184,844 people with 1828 events. The people contacted range from very young children to senior citizens in the community. The Fire Safety House is scheduled for each elementary school in Liberty County to ensure that the children are educated in emergency procedures during a fire in their home and also to recognize fire hazards in their home.

We house the hazardous materials trailer and truck for the Region 8 HAZMAT Team. Our department will respond to any hazardous material incidents in the six coastal counties and the six counties immediately inland. The equipment was purchased with two grants received from Georgia Emergency Management Agency (GEMA). The City's fire department provides 6 personnel to the regional Georgia Search and Rescue (GSAR) team. Each member is required to have extensive training to include rope rescue, swift water rescue,

heavy machinery extrication, structural collapse, confined space and trench rescue. This training takes approximately 11 months for each member.

The Hinesville Fire Department conducted 1356 inspections from January 1<sup>st</sup> 2017 through December 31<sup>st</sup> 2017. The Hinesville Fire Departments Bureau of Prevention is made up of one Fire Marshal and one Deputy Fire Marshal. Both are sworn Local State Fire Marshals, and conduct fire safety inspections on each business located in the city limits of Hinesville, Georgia as well as the City Limits of Flemington, Georgia. Each business is inspected once every six months. If a violation is found, a follow-up inspection is conducted at 30, 15, and 7 day increments until the violation is corrected. A majority of businesses will correct the violation within the first 30 days.

### **Local Economy**

The City of Hinesville continues to be a prosperous municipality. With over 1000 registered businesses, the City also issues over 1,500 licenses and permits each year. For fiscal year 2017, the business license office issued 147 new licenses. Hinesville is home to Fort Stewart Military Reservation, one of the largest active military bases in the country and the largest Army installation east of the Mississippi River. Fort Stewart consists of approximately 280,000 acres, includes 5 counties and is adjacent to Hinesville's downtown area. The main gate into Fort Stewart is located within the City of Hinesville. Over 70% of military personnel residing off the installation live in Hinesville. Fort Stewart and the City of Hinesville are inextricably linked both economically and culturally. More than any other factor, Fort Stewart has shaped the economic health and image of Hinesville.

### **Downtown Revitalization**

The City of Hinesville activated a group of individuals to form the Hinesville Downtown Development Authority (HDDA). Its mission is to create a sustainable, revitalized, and vibrant downtown that is an economic hub, while enhancing the quality of life for the community. It is the HDDA's vision to develop the downtown as a unique, vibrant and attractive economic and cultural destination. The Board that serves on this authority consists of seven citizens.

### **Financial Planning**

Consistent with its past practices the City adopted a conservative approach in defining the 2017 budget.

Each year the City performs a review of financial trends and updates its five-year financial plan. This long-range planning accomplishes two important objectives. First, it allows for the early identification of challenges. Secondly, it provides information to elected officials for policy setting. As a result, potential problems are addressed proactively.

## **Financial Information**

### The Accounting System:

The City maintains nine funds: General Fund, Special Revenue Funds (Multiple Grant Fund, Hotel/Motel Tax Fund), Capital Project Funds (SPLOST and LMIG Funds), and Proprietary Funds (Water & Sewer Fund, Sanitation Fund, Transit Fund and Stormwater Utility Fund). The description of these fund types can be found in the Notes to the Financial Statements.

The accompanying financial statements and statistical tables were prepared in conformance with generally accepted accounting principles (GAAP), and with standards set forth and guidance provided by:

- (1) The Governmental Accounting Standards Board (GASB)
- (2) The American Institute of Certified Public Accountants and its committee on Governmental Accounting and Auditing.
- (3) The Governmental Finance Officers Association of the United States and Canada (GFOA)

### Budgetary Controls

The annual budget currently serves as the foundation for the City of Hinesville's financial planning and control. The objective of these budgetary controls is to ensure compliance with legal provisions embodied in the annual appropriated budget approved by the Mayor and Council. An annual operating budget is adopted for the general fund and special revenue funds. An annual operating budget is prepared for enterprise funds for planning, control, cost allocation and evaluation purposes. All annual appropriations lapse at the fiscal year end. As demonstrated by the statements and schedules included in the financial section of this report, the City continues to meet its responsibility for sound financial management.

### Independent Audit

Georgia Code requires an annual audit by independent certified public accountants. The City selected the accounting firm of Mauldin and Jenkins, LLC to complete the audit of the 2017 fiscal year and the Auditor's unmodified opinion has been included in this report.

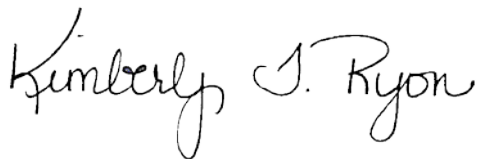
Awards and Acknowledgements:

The Government Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City for its Comprehensive Annual Financial Report (CAFR) for the years ended October 31, 2005, through 2016. In order to be awarded a Certificate of Achievement, the City published an easily readable and efficiently organized Comprehensive Annual Financial Report. A Certificate of Achievement is valid for a period of one year only. We believe our current CAFR continues to meet the GFOA's Certificate of Achievement program requirements. The City plans to submit the CAFR to the GFOA to determine its eligibility for another award.

The City also received the GFOA *Popular Annual Financial Reporting Award* for our annual Citizens' Report for the fiscal years ended October 31, 2006 through 2016. This program recognizes those governments that produce high quality popular annual financial reports (PAFR) designed to be readily accessible and easily understandable to the general public and other interested parties without a background in public finance. This was the City's tenth Citizens' Report and the tenth year we have received this prestigious award. This award is valid for a period of only one year. We believe our current PAFR continues to meet the program requirements and we plan to submit it to the GFOA to determine its eligibility for another award.

The preparation of the Comprehensive Annual Financial Report could not be accomplished without the efficient and dedicated services of the entire staff of the Finance Department. We express appreciation to all City of Hinesville officials and employees who assisted and contributed to the operations of the City fiscal year 2017 and the preparation of this report.

Respectfully submitted,

A handwritten signature in black ink that reads "Kimberly T. Ryon". The signature is written in a cursive, flowing style.

Kimberly T. Ryon  
Chief Financial Officer



CITY OF HINESVILLE, GEORGIA

PRINCIPAL OFFICIALS

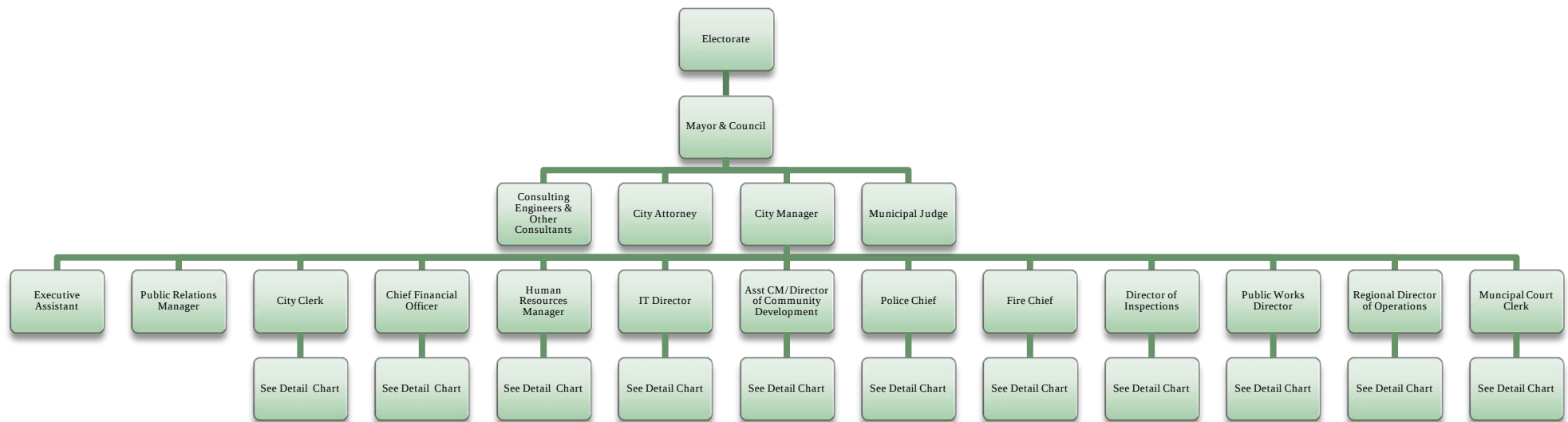
October 31, 2017

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|                          |                           |
|--------------------------|---------------------------|
| Mayor                    | Mr. Allen Brown           |
| Mayor Pro Tem            | Mr. Kenneth Shaw          |
| Council Member           | Ms. Diana F. Reid         |
| Council Member           | Mr. Jason Floyd           |
| Council Member           | Mr. Keith Jenkins         |
| Council Member           | Ms. Vicky Nelson          |
| City Manager             | Mr. Kenneth Howard        |
| City Clerk               | Mrs. Sarah Lumpkin        |
| City Attorney            | Mr. Linnie L. Darden, III |
| City Auditor             | Mauldin and Jenkins, LLC  |
| Chief Financial Officer  | Mrs. Kimberly Ryon        |
| Fire Chief               | Chief Lamar Cook          |
| Police Chief             | Chief George Stagmeier    |
| Public Utilities Manager | Mr. Ben Morrow            |
| Public Works Director    | Mr. Gary Gilliard         |
| Director of Inspections  | Mr. Steve Welborn         |

# City of Hinesville

## FY 2017 Organization Chart





Government Finance Officers Association

**Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting**

Presented to

**City of Hinesville  
Georgia**

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

**October 31, 2016**

*Christopher P. Morill*

Executive Director/CEO



## FINANCIAL SECTION





## INDEPENDENT AUDITOR'S REPORT

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**To the Honorable Mayor and Members  
of the City Council  
Hinesville, Georgia**

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the **City of Hinesville, Georgia** (the "City"), as of and for the year ended October 31, 2017, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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**Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City of Hinesville, Georgia, as of October 31, 2017, and the respective changes in financial position and, where applicable, cash flows thereof, and the respective budgetary comparison for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters***Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis (on pages 4 through 16), the Schedule of Net Pension Liability and Related Ratios and the Schedule of Employer Contributions (on pages 67 and 68) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Hinesville, Georgia's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements and schedules, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying schedule of expenditures of special purpose local option sales tax proceeds is presented for the purpose of additional analysis as required by the Official Code of Georgia 48-8-121, and is not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for the purpose of additional analysis as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (the Uniform Guidance), and is also not a required part of the basic financial statements of the City.

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The combining and individual nonmajor fund financial statements and schedules, the schedule of special purpose local option sales tax proceeds, and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements and schedules, the schedule of special purpose local option sales tax proceeds, and the schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated April 23, 2018, on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City of Hinesville's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

*Mauldin & Jenkins, LLC*

Macon, Georgia  
April 23, 2018



# MANAGEMENT'S DISCUSSION & ANALYSIS

## CITY OF HINESVILLE, GEORGIA

### MANAGEMENT'S DISCUSSION AND ANALYSIS

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As management of the City of Hinesville (the City), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City of Hinesville, Georgia for the fiscal year ended October 31, 2017. We encourage readers to read the information presented here in conjunction with additional information that we have furnished in the City's financial statements, which follow this narrative.

#### **Financial Highlights**

- The City's total net position (assets and deferred outflows exceeded liabilities and deferred inflows) of \$86,018,762 at the close of the fiscal year. The City's total net position is comprised of the following:
  - 1) Net investment in capital assets in the amount of \$78,203,530. This portion of net position includes property and equipment, net of accumulated depreciation, reduced by the amount of outstanding debt related to the purchase or construction of capital assets. Net investment in capital assets decreased by \$2,436,906 or 3.02% in fiscal year 2017.
  - 2) Net position of \$1,030,395 are restricted by constraints imposed from outside the city such as debt covenants, grantors, laws or regulations. This is a \$48,993 or 4.54% decrease from fiscal year 2016's restricted net position.
  - 3) Unrestricted net position of \$6,784,837 represent the portion that is available to meet the City's ongoing obligations to citizens and creditors. This is a \$4,356,658 or 179.42% increase from fiscal year 2016 unrestricted net position of \$2,428,179.
- The government's total net position increased by \$1,870,759 or 2.22%.
  - Net position related to governmental activities increased by \$801,922.
  - Net position related to business-type activities increased by \$1,068,837.
- As of the close of the current fiscal year, the City's governmental funds reported combined ending fund balances of \$5,697,010 an increase of \$1,561,731 in comparison with the prior year. Fund balance in the General Fund increased \$682,010 which was a result of managing expenses. Fund balance in nonmajor governmental funds increased by \$879,721.
- Approximately seventy-two percent (72%) of the City's governmental funds total fund balance, or \$2,976,351, is available for spending at the government's discretion (*unassigned fund balance*).
- At the end of the current fiscal year, unassigned fund balance for the General Fund was \$3,654,375, or approximately twenty (20%) of total general fund expenditures for the fiscal year.

## CITY OF HINESVILLE, GEORGIA MANAGEMENT'S DISCUSSION AND ANALYSIS

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- The City's total debt increased by \$7,735,705 in fiscal year 2017.
  - Debt related to governmental activities decreased by \$313,673 as a result of principal payment on Revenue Bonds Refunding Series 2015.
  - Debt related to business-type activities increased by a net of \$8,049,378. This detail of the change is:
    - principal payments on Water and Sewerage Revenue Bonds in the amount of \$765,529.
    - principal payments on 2009 GEFA debt for the Storm water Utility Fund in the amount of \$103,856.
    - principal payments on 2012 GEFA debt for the Water and Sewer Fund in the amount of \$77,031.
    - principal payments on capital lease for the Sanitation Fund, in the amount of \$52,398.
    - principal payments on capital lease for the Storm water Utility Fund, in the amount \$146,759.
    - proceeds from capital lease for the Storm water Utility Fund, in the amount \$219,229.
    - the drawdown of 2014 GEFA debt for the Water and Sewer Fund, in the amount of \$3,561,689.
    - the drawdown of 2015 GEFA debt for the Water and Sewer Fund, in the amount of \$446,477. Total funds drawn on this loan were \$744,129 with \$297,652 being principal forgiveness.
    - the drawdown of 2016 GEFA debt for the Water and Sewer Fund, in the amount of \$4,967,556.
- The City's revenues for fiscal year 2017 total \$35,838,200. Of this amount, \$19,976,925, or fifty-six percent (56%), was generated from program revenues. The balance of \$15,861,275, or forty-four percent (44%), was generated from general revenues.
- The City's program expenses for fiscal year 2017 total \$33,967,441. Of this amount, \$19,992,225, or fifty-nine percent (59%), was generated from governmental activities. The balance of \$13,972,216, or forty-one percent (41%), was generated from business-type activities.

### Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to City of Hinesville, Georgia's basic financial statements. The City's basic financial statements consist of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. The basic financial statements present two different views of the City through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of the City of Hinesville.

### Basic Financial Statements

The first two statements (Pages 17 through 20) in the basic financial statements are the *Government-wide Financial Statements*. They provide both short and long-term information about the City's financial status.

## CITY OF HINESVILLE, GEORGIA

### MANAGEMENT'S DISCUSSION AND ANALYSIS

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The next statements (Pages 21 through 36) are *Fund Financial Statements*. These statements focus on the activities of the individual parts of the City's government. These statements provide more detail than the government-wide statements. There are three parts to the Fund Financial Statements: 1) the governmental funds statements; 2) the budgetary comparison statements and 3) the proprietary fund statements.

The next section of the basic financial statements is the *notes*. The notes to the financial statements explain in detail some of the data contained in those statements. After the notes, *supplemental information* is provided to show details about the City's individual funds. Budgetary information required by the General Statutes also can be found in this part of the statements.

#### **Government-wide Financial Statements**

The *government-wide financial statements* are designed to provide the reader with a broad overview of the City's finances, similar in format to a financial statement of a private-sector business. The government-wide statements provide short and long-term information about the City's financial status as a whole.

The *statement of net position* presents information on all of the City's assets and deferred outflows and liabilities and deferred inflows, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The *statement of activities* presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City include general government, public safety, highways and streets, health, welfare, and culture and recreation. The business-type activities of the City consist of water and sewer services, sanitation services and storm water utility.

The government-wide financial statements are on Pages 17 through 20 of this report.

#### **Fund Financial Statements**

The fund financial statements provide a more detailed look at the City's most significant activities. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Hinesville uses fund accounting to ensure and reflect compliance (or non-compliance) with finance-related legal requirements, such as the General Statutes or the City's budget ordinance. All of the funds of City of Hinesville can be divided into two categories: governmental funds and proprietary funds.

## CITY OF HINESVILLE, GEORGIA

### MANAGEMENT’S DISCUSSION AND ANALYSIS

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**Governmental Funds** – Governmental funds are used to account for those functions reported as governmental activities in the government-wide financial statements. Most of the City’s basic services are accounted for in governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called *modified accrual accounting*, which provides a short-term spending focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps him or her determine if there are more or less financial resources available to finance the City’s programs. The relationship between government activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The City of Hinesville adopts annual budgets for the General Fund and Special Revenue Funds, as required by State Statute. The budget is a legally adopted document that incorporates input from the citizens of the City, the management of the City, and the decisions of the Council about which services to provide and how to pay for them. It also authorizes the City to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund and Multiple Grant Fund demonstrates how well the City complied with the budget ordinance and whether or not the City succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the Statement of Revenues, Expenditures and Changes in Fund Balance. The statement shows four columns: 1) the original budget as adopted by the Council; 2) the final budget as amended by the Council; 3) the actual resources, charges to appropriations, and ending balances in the General Fund; and 4) the difference or variance between the final budget and the actual resources and charges.

The basic governmental fund financial statements can be found beginning on page 21 of this report.

**Proprietary Funds** – City of Hinesville has four proprietary funds. *Enterprise Funds* are used to report the same functions presented as business-type activities in the government-wide financial statements. City uses enterprise funds to account for its water and sewer services, sanitation services, storm water utility and transit services.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the Water and Sewer Fund, Sanitation Fund, Transit Fund and Storm Water Utility Fund.

The basic proprietary fund financial statements can be found on pages 27 through 36 of this report.

**Notes to the Financial Statements** – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements are on pages 37 through 66 of this report.

# CITY OF HINESVILLE, GEORGIA

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Government-Wide Financial Analysis

In order to allow for useful comparative analysis, government-wide financial information is provided for fiscal years ended October 31, 2017 and 2016.

#### City of Hinesville's Net Position October 31, 2017 and 2016

|                                  | <b>Governmental Activities</b> |                      | <b>Business-Type Activities</b> |                      | <b>Total</b>         |                      |
|----------------------------------|--------------------------------|----------------------|---------------------------------|----------------------|----------------------|----------------------|
|                                  | <b>2017</b>                    | <b>2016</b>          | <b>2017</b>                     | <b>2016</b>          | <b>2017</b>          | <b>2016</b>          |
| <b>Assets:</b>                   |                                |                      |                                 |                      |                      |                      |
| Assets                           |                                |                      |                                 |                      |                      |                      |
| Current and other assets         | \$ 7,916,790                   | \$ 6,087,173         | \$ 7,625,892                    | \$ 5,764,443         | \$ 15,542,682        | \$ 11,851,616        |
| Capital assets, net              | 48,505,963                     | 49,538,244           | 68,877,656                      | 62,546,576           | 117,383,619          | 112,084,820          |
| Total Assets                     | <u>56,422,753</u>              | <u>55,625,417</u>    | <u>76,503,548</u>               | <u>68,311,019</u>    | <u>132,926,301</u>   | <u>123,936,436</u>   |
| Deferred outflows of resources   | <u>1,731,807</u>               | <u>1,301,656</u>     | <u>53,561</u>                   | <u>40,257</u>        | <u>1,785,368</u>     | <u>1,341,913</u>     |
| <b>Liabilities:</b>              |                                |                      |                                 |                      |                      |                      |
| Liabilities                      |                                |                      |                                 |                      |                      |                      |
| Long-term liabilities            | 5,802,294                      | 6,119,540            | 34,203,987                      | 26,154,645           | 40,006,281           | 32,274,185           |
| Other liabilities                | 858,055                        | 546,488              | 2,647,181                       | 3,572,865            | 3,505,236            | 4,119,353            |
| Net pension liability            | <u>4,551,849</u>               | <u>3,934,872</u>     | <u>140,779</u>                  | <u>121,697</u>       | <u>4,692,628</u>     | <u>4,056,569</u>     |
| Total Liabilities                | <u>11,212,198</u>              | <u>10,600,900</u>    | <u>36,991,947</u>               | <u>29,849,207</u>    | <u>48,204,145</u>    | <u>40,450,107</u>    |
| resources                        | <u>474,099</u>                 | <u>65,982</u>        | <u>14,663</u>                   | <u>20,407</u>        | <u>488,762</u>       | <u>86,389</u>        |
| <b>Net position:</b>             |                                |                      |                                 |                      |                      |                      |
| Net investment in capital assets | 43,505,785                     | 44,224,393           | 34,697,745                      | 36,416,043           | 78,203,530           | 80,640,436           |
| Restricted                       | 126,480                        | 175,473              | 903,915                         | 903,915              | 1,030,395            | 1,079,388            |
| Unrestricted                     | <u>2,835,998</u>               | <u>1,266,475</u>     | <u>3,948,839</u>                | <u>1,161,704</u>     | <u>6,784,837</u>     | <u>2,428,179</u>     |
| Total net position               | <u>\$ 46,468,263</u>           | <u>\$ 45,666,341</u> | <u>\$ 39,550,499</u>            | <u>\$ 38,481,662</u> | <u>\$ 86,018,762</u> | <u>\$ 84,148,003</u> |

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the City (governmental and business-type activities in total) assets and deferred outflow of resources exceeded liabilities and deferred inflow of resources by \$86,018,762 and \$84,148,003 at October 31, 2017 and 2016, respectively.

The largest portion of the City's net position (91%) reflects its investment in capital assets (e.g. land, buildings, machinery, and equipment); less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

# CITY OF HINESVILLE, GEORGIA

## MANAGEMENT'S DISCUSSION AND ANALYSIS

An additional portion of the City of Hinesville's net position, \$1,030,395 or one percent (1%), represents resources that are subject to external restrictions on how they may be used. The remaining balance of the City's net position, \$6,784,837 or eight percent 8%, are unrestricted net position and may be used to meet the City's ongoing obligations to citizens and creditors.

The following table indicates the change in net position for governmental and business-type activities for fiscal years 2017 and 2016:

**City of Hinesville's Changes in Net Position**

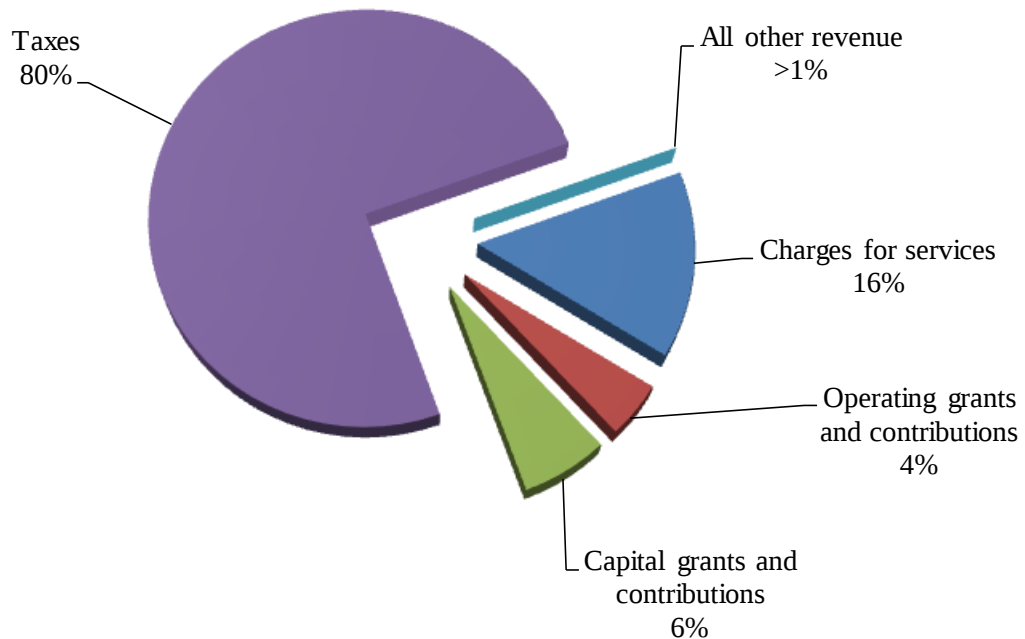
|                                                            | <b>Governmental Activities</b> |               | <b>Business-type Activities</b> |               | <b>Total</b>  |               |
|------------------------------------------------------------|--------------------------------|---------------|---------------------------------|---------------|---------------|---------------|
|                                                            | <b>2017</b>                    | <b>2016</b>   | <b>2017</b>                     | <b>2016</b>   | <b>2017</b>   | <b>2016</b>   |
| Revenues:                                                  |                                |               |                                 |               |               |               |
| Program revenues:                                          |                                |               |                                 |               |               |               |
| Charges for services                                       | \$ 3,013,530                   | \$ 3,047,083  | \$ 13,910,665                   | \$ 12,939,435 | \$ 16,924,195 | \$ 15,986,518 |
| Operating grants and contributions                         | 900,993                        | 410,166       | 520,803                         | 437,283       | 1,421,796     | 847,449       |
| Capital grants and contributions                           | 1,333,282                      | 403,131       | 297,652                         | -             | 1,630,934     | 403,131       |
| General revenues:                                          |                                |               |                                 |               |               |               |
| Taxes                                                      | 15,728,268                     | 15,527,802    | -                               | -             | 15,728,268    | 15,527,802    |
| Federal/State Grants and other contributions not retracted | 23,137                         | 17,005        | -                               | -             | 23,137        | 17,005        |
| Other revenue                                              | 14,824                         | 50,748        | 60,086                          | 210,769       | 74,910        | 261,517       |
| Gain (loss) on sale of capital assets                      | -                              | -             | -                               | -             | -             | -             |
| Unrestricted Investment earnings                           | 17,745                         | 14,304        | 17,215                          | 7,141         | 34,960        | 21,445        |
| Total revenues                                             | 21,031,779                     | 19,470,239    | 14,806,421                      | 13,594,628    | 35,838,200    | 33,064,867    |
| Expenses:                                                  |                                |               |                                 |               |               |               |
| General government                                         | 2,905,460                      | 2,655,291     | -                               | -             | 2,905,460     | 2,655,291     |
| Judicial                                                   | 505,069                        | 497,030       | -                               | -             | 505,069       | 497,030       |
| Public safety                                              | 9,852,898                      | 9,655,137     | -                               | -             | 9,852,898     | 9,655,137     |
| Public works                                               | 2,812,958                      | 3,111,754     | -                               | -             | 2,812,958     | 3,111,754     |
| Housing and development                                    | 2,129,339                      | 1,664,079     | -                               | -             | 2,129,339     | 1,664,079     |
| Health and welfare                                         | 701,923                        | 669,871       | -                               | -             | 701,923       | 669,871       |
| Culture and recreation                                     | 941,725                        | 832,611       | -                               | -             | 941,725       | 832,611       |
| Interest and fiscal charges                                | 142,853                        | 160,528       | -                               | -             | 142,853       | 160,528       |
| Water and sewer                                            | -                              | -             | 8,945,220                       | 9,420,497     | 8,945,220     | 9,420,497     |
| Sanitation                                                 | -                              | -             | 2,902,614                       | 2,854,564     | 2,902,614     | 2,854,564     |
| Stormwater utility                                         | -                              | -             | 1,339,530                       | 1,380,540     | 1,339,530     | 1,380,540     |
| Transit                                                    | -                              | -             | 787,852                         | 687,820       | 787,852       | 687,820       |
| Total expenses                                             | 19,992,225                     | 19,246,301    | 13,975,216                      | 14,343,421    | 33,967,441    | 33,589,722    |
| Change in net position before transfers                    | 1,039,554                      | 223,938       | 831,205                         | (748,793)     | 1,870,759     | (524,855)     |
| Transfers                                                  | (237,632)                      | (209,252)     | 237,632                         | 209,252       | -             | -             |
| Change in net position                                     | 801,922                        | 14,686        | 1,068,837                       | (539,541)     | 1,870,759     | (524,855)     |
| Net position, beginning of year                            | 45,666,341                     | 45,651,655    | 38,481,662                      | 39,021,203    | 84,148,003    | 84,672,858    |
| Net position, end of year                                  | \$ 46,468,263                  | \$ 45,666,341 | \$ 39,550,499                   | \$ 38,481,662 | \$ 86,018,762 | \$ 84,148,003 |

## CITY OF HINESVILLE, GEORGIA MANAGEMENT'S DISCUSSION AND ANALYSIS

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**Governmental activities.** Governmental activities increased the City's net position by \$801,922 and \$14,686 as of October 31, 2017 and 2016, respectively. As illustrated in the chart below, taxes constitute the largest single revenue line item at \$15,728,268 or seventy-five percent (75%) of total revenue in 2017 and \$15,527,802 or eighty percent (80%) of total revenue in 2016. Charges for services represents fourteen percent (14%) and sixteen percent (16%) of total revenue in 2017 and 2016 at \$3,013,530 and \$3,047,083, respectively.

**Revenues by Source - Governmental Activities**

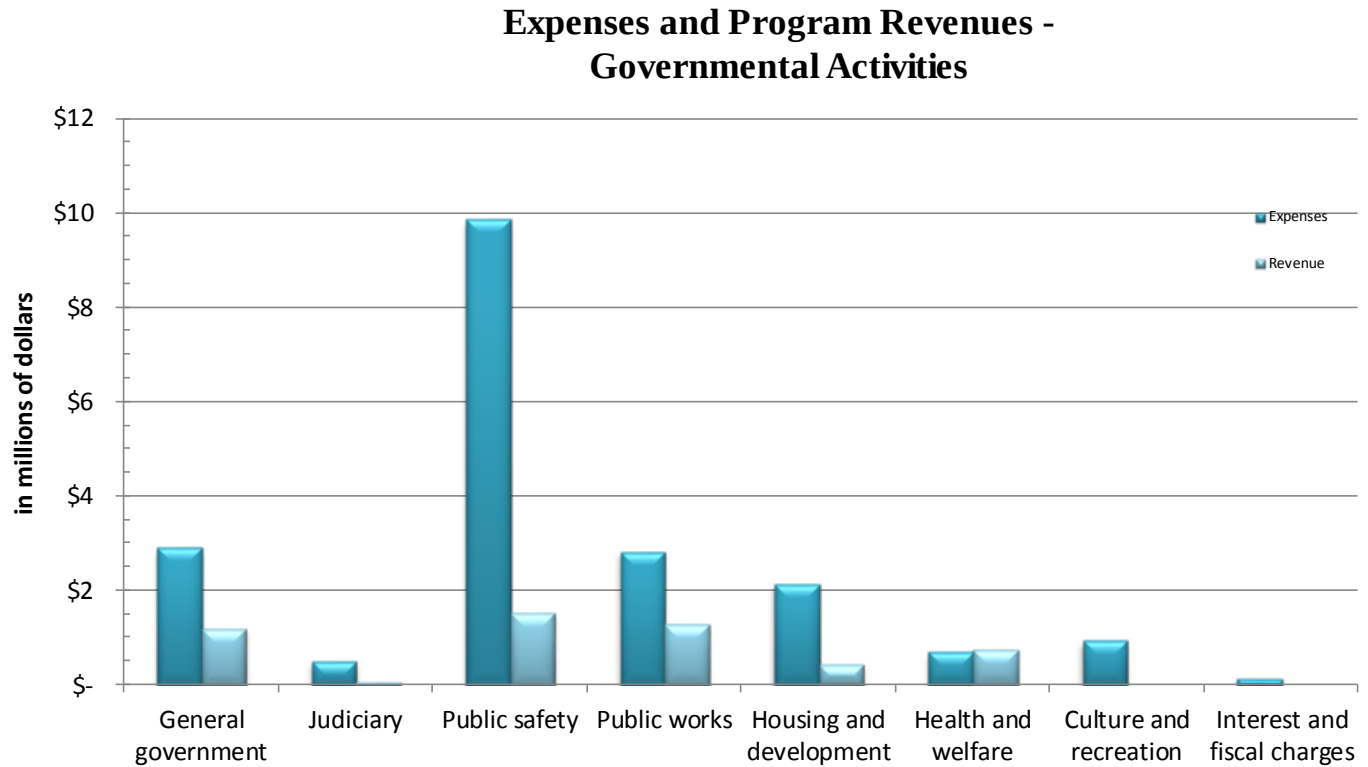


## CITY OF HINESVILLE, GEORGIA MANAGEMENT'S DISCUSSION AND ANALYSIS

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The government-wide reporting model provides users with an understanding of how governmental functions are supported. The Statement of Activities identifies specific program revenue that is generated to offset each function's expenses. A function that does not cover its own cost must be supported by general revenues such as property tax, sales tax, franchise tax and other taxes.

The table below illustrates the expenses and corresponding program revenues by function in governmental activities.



**Business-type activities:** Business-type activities increased the City of Hinesville's net position by \$1,068,837 as of October 31, 2017 and decreased it by \$539,541 in 2016. In 2017, the increase can be attributed to upgrades at the waste water treatment plant and other infrastructure decreasing repair expenses and diligent managing of other expenses. In addition to managing expenses, revenue increased primarily as a result of commercial growth in the City. The decrease in 2016 can be attributed largely to larger than normal repair expenses for repairs to some of the City's lift stations. The decrease in 2015 is a result of sagging water and sewer revenues which can be at least partially attributed to a very rainy spring and summer.

As expected in business-type activities, charges for services constitute a major portion of revenue at \$13,910,665 or ninety-four (94%) and operating grants and contributions are the second largest revenue source constituting \$520,803 or three percent (3%) of total revenue in 2017. In 2016, \$12,939,435 or ninety-five (95%) and operating grants and contributions are the second largest revenue source constituting \$437,283 or three percent (3%) of total revenue in 2016.

# CITY OF HINESVILLE, GEORGIA

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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### **Financial Analysis of the City's Funds**

As noted earlier, the City of Hinesville uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental Funds.** The focus of the City of Hinesville's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Such information is useful in assessing the City of Hinesville's financing requirements. Specifically, unassigned fund balance can be a useful measure of a government's net resources available for spending at the end of the fiscal year.

The general fund is the chief operating fund of the City of Hinesville. At the end of the current fiscal year, unassigned fund balance of the General Fund was \$3,654,375, while fund balance totaled \$4,347,802. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents twenty percent (20%) of total General Fund expenditures, while total fund balance represents twenty-four percent (24%) of that same amount.

At October 31, 2017, the governmental funds of City of Hinesville reported a combined fund balance of \$5,697,010. This is an increase of \$1,561,731 from October 31, 2016. Fund balance in the General Fund increased \$682,010 which can be attributed to managing expenditures in relation to revenues. The City also saw revenue growth as a result of commercial growth in the City during 2017. Fund balance in nonmajor governmental funds increased by \$879,721.

**General Fund Budgetary Highlights:** During the fiscal year, the City revised the budget once. Generally, budget amendments fall into one of three categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments made to recognize new funding amounts from external sources, such as Federal and State grants; and 3) increases in appropriations that become necessary to maintain services.

**CITY OF HINESVILLE, GEORGIA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

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At October 31, 2017, total actual revenues were more than total final budgeted revenues in the General Fund by \$958. The table below shows the variance by revenue type:

**General Fund Revenue Budget to Actual Comparison**  
**(in millions of dollars)**

|                              | FY 2017<br>Budget | FY 2017<br>Actual | Variance -<br>Positive/<br>(Negative) |
|------------------------------|-------------------|-------------------|---------------------------------------|
| Property taxes               | \$ 7.65           | \$ 7.78           | \$ 0.13                               |
| Sales taxes                  | 3.58              | 3.53              | (0.05)                                |
| Franchise taxes              | 1.70              | 1.60              | (0.10)                                |
| Insurance premium taxes      | 2.09              | 2.22              | 0.13                                  |
| Other taxes                  | 0.47              | 0.46              | (0.01)                                |
| Licenses and permits         | 0.68              | 0.70              | 0.02                                  |
| Charges for services         | 1.24              | 1.27              | 0.03                                  |
| Intergovernmental            | 0.16              | 0.19              | 0.03                                  |
| Fines, forfeitures, and fees | 1.13              | 0.95              | (0.18)                                |
| Interest revenues            | 0.00              | 0.00              | -                                     |
| Other revenues               | 0.10              | 0.10              | -                                     |
| Total revenues               | <u>\$ 18.80</u>   | <u>\$ 18.80</u>   | <u>\$ 0.00</u>                        |

In fiscal year 2017, there were no significant variances in budget to actual revenues.

**CITY OF HINESVILLE, GEORGIA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

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Total actual expenditures were less than total budgeted expenditures in the General Fund by \$710,400 at October 31, 2017.

**General Fund Expenditures Budget to Actual Comparison**  
**(in millions of dollars)**

|                         | FY 2017<br>Budget | FY 2017<br>Actual | Variance -<br>Positive/<br>(Negative) |
|-------------------------|-------------------|-------------------|---------------------------------------|
| General government      | \$ 2.69           | \$ 2.74           | \$ (0.05)                             |
| Judicial                | 0.54              | 0.51              | 0.03                                  |
| Public safety           | 10.49             | 10.00             | 0.49                                  |
| Public works            | 1.55              | 1.51              | 0.04                                  |
| Health and welfare      | 0.50              | 0.47              | 0.03                                  |
| Culture and recreation  | 0.44              | 0.43              | 0.01                                  |
| Housing and development | 1.45              | 1.33              | 0.12                                  |
| Debt service            | 0.23              | 0.23              | -                                     |
| Intergovernmental       | 0.73              | 0.69              | 0.04                                  |
| Total expenditures      | <u>\$ 18.62</u>   | <u>\$ 17.91</u>   | <u>\$ 0.71</u>                        |

In fiscal year 2017, there were no significant variances in budget to actual expenditures. The City's budgeted General Fund expenditures for 2017 were less than 2% less than those of fiscal year 2016.

**Proprietary Funds.** The City of Hinesville's proprietary funds provide the same type of information found in the government-wide statements but in more detail. Unrestricted net position at the end of the fiscal year amounted to \$5,357,179 in the water and sewer fund, \$458,496 in the sanitation fund, \$0 in the transit fund and (\$1,866,836) in the storm water utility fund. Other factors concerning the finances of these funds have been addressed in the discussion of the City of Hinesville's business-type activities.

# CITY OF HINESVILLE, GEORGIA

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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### Capital Asset and Debt Administration

**Capital assets.** The City of Hinesville's investment in capital assets for its governmental and business-type activities total \$117,383,619 and \$112,084,820 (net of accumulated depreciation) as of October 31, 2017 and 2016, respectively. These assets include buildings, infrastructure, land, heavy equipment, equipment, and office furniture. The table below shows the investment in each property type for the City's Governmental and Business-type activities.

**City of Hinesville's Capital Assets (net of depreciation)**  
(in millions of dollars)

|                          | <b>Governmental Activities</b> |                 | <b>Business-type Activities</b> |                 | <b>Total</b>     |                  |
|--------------------------|--------------------------------|-----------------|---------------------------------|-----------------|------------------|------------------|
|                          | <b>2017</b>                    | <b>2016</b>     | <b>2017</b>                     | <b>2016</b>     | <b>2017</b>      | <b>2016</b>      |
| Land                     | \$ 1.86                        | \$ 1.83         | \$ 0.02                         | \$ 0.02         | \$ 1.88          | \$ 1.85          |
| Construction in progress | 0.13                           | 0.13            | 26.43                           | 18.29           | 26.56            | 18.42            |
| Buildings & improvements | 12.40                          | 12.71           | -                               | -               | 12.40            | 12.71            |
| Utility plant in service | -                              | -               | 36.50                           | 38.15           | 36.50            | 38.15            |
| Vehicles                 | 0.85                           | 0.75            | -                               | -               | 0.85             | 0.75             |
| Heavy equipment          | 0.24                           | -               | -                               | -               | 0.24             | -                |
| Equipment                | 0.14                           | 0.18            | 1.38                            | 1.41            | 1.52             | 1.59             |
| Office equipment         | 0.07                           | 0.01            | -                               | -               | 0.07             | 0.01             |
| Infrastructure           | 32.82                          | 33.92           | 4.55                            | 4.67            | 37.37            | 38.59            |
| <b>Total</b>             | <b>\$ 48.51</b>                | <b>\$ 49.53</b> | <b>\$ 68.88</b>                 | <b>\$ 62.54</b> | <b>\$ 117.39</b> | <b>\$ 112.07</b> |

A large portion of the increase in 2017 is Business-type Activities construction in progress related to the upgrades to the wastewater treatment plant and upgrades to the Hinesville pump station and force main.

Additional information on the City's capital assets can be found in note 5 of the Basic Financial Statements.

## **CITY OF HINESVILLE, GEORGIA**

### **MANAGEMENT’S DISCUSSION AND ANALYSIS**

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**Long-term Debt.** As of October 31, 2017 the City of Hinesville had total debt outstanding of \$39,180,089. Of this, \$32,670,487 is debt backed by the full faith and credit of the City. The remainder of the City’s debt represents bonds secured solely by specified revenue sources (i.e. revenue bonds).

Detailed information regarding the City of Hinesville’s long-term debt can be found in notes 6 and 7 of the basic financial statements.

#### **Economic Conditions Affecting the City**

There are many economic factors that were considered when the City of Hinesville established its budget for fiscal year ended October 31, 2017. It is the City’s practice to take a conservative approach when budgeting for estimated revenues. However, we realize we must be diligent in monitoring external factors that impact these estimates.

Activities at Fort Stewart have a significant financial impact on the City of Hinesville. City officials are in continuous communication with Fort Stewart officials. The City works hard to be prepared to take necessary steps to minimize any negative economic impact.

The City has seen significant commercial growth during 2017. A commercial project was completed in 2017 with several large retail stores and restaurants. The City believes we will continue to see positive economic impacts related to this growth.

#### ***Contacting the City’s Financial Management***

This financial report is designed to provide a general overview of the City of Hinesville’s finances, comply with finance related laws and regulations, and demonstrate the City’s commitment to public accountability. Questions concerning any of the information found in this report or requests for additional information should be directed to the Chief Financial Officer, City of Hinesville, 115 East M.L. King, Jr. Drive, Hinesville, GA 31313 or (912) 876-3564.

# BASIC FINANCIAL STATEMENTS



# GOVERNMENT-WIDE FINANCIAL STATEMENTS

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF NET POSITION**  
**OCTOBER 31, 2017**

|                                                 | Primary Government      |                          |              | Component Unit                 |
|-------------------------------------------------|-------------------------|--------------------------|--------------|--------------------------------|
|                                                 | Governmental Activities | Business Type Activities | Total        | Downtown Development Authority |
| <b>Assets</b>                                   |                         |                          |              |                                |
| Cash and cash equivalents                       | \$ 2,146,612            | \$ 543,247               | \$ 2,689,859 | \$ 182,448                     |
| Receivables, net                                | 1,644,238               | 4,988,606                | 6,632,844    | -                              |
| Notes receivable, net                           | 264,401                 | -                        | 264,401      | -                              |
| Internal balances                               | 2,176,629               | (2,176,629)              | -            | -                              |
| Due from component unit                         | 81,674                  | -                        | 81,674       | -                              |
| Due from other governments                      | 721,561                 | 475,456                  | 1,197,017    | -                              |
| Prepaid items                                   | 184,598                 | 50,058                   | 234,656      | -                              |
| Restricted assets:                              |                         |                          |              |                                |
| Cash and cash equivalents                       | 697,077                 | 3,740,874                | 4,437,951    | -                              |
| Investments                                     | -                       | 4,280                    | 4,280        | -                              |
| Assets held for resale                          | -                       | -                        | -            | 838,358                        |
| Capital assets:                                 |                         |                          |              |                                |
| Nondepreciable                                  | 1,990,646               | 26,454,593               | 28,445,239   | 10,000                         |
| Depreciable, net of accumulated depreciation    | 46,515,317              | 42,423,063               | 88,938,380   | 25,537                         |
| Total assets                                    | 56,422,753              | 76,503,548               | 132,926,301  | 1,056,343                      |
| <b>Deferred outflows of resources - Pension</b> | 1,731,807               | 53,561                   | 1,785,368    | -                              |
| <b>Liabilities</b>                              |                         |                          |              |                                |
| Accounts payable                                | 458,595                 | 1,462,987                | 1,921,582    | 30,486                         |
| Retainage payable                               | -                       | 314,822                  | 314,822      | -                              |
| Accrued payroll                                 | 356,610                 | 8,090                    | 364,700      | -                              |
| Accrued interest payable                        | -                       | 6,458                    | 6,458        | -                              |
| Due to primary government                       | -                       | -                        | -            | 81,674                         |
| Payable from restricted assets:                 |                         |                          |              |                                |
| Customer deposits                               | -                       | 842,422                  | 842,422      | 100                            |
| Accrued interest                                | 34,267                  | 12,402                   | 46,669       | -                              |
| Other liabilities                               | 8,583                   | -                        | 8,583        | -                              |
| Long-term liabilities:                          |                         |                          |              |                                |
| Due within one year                             |                         |                          |              |                                |
| Bonds, notes and loans payable                  | 324,545                 | 969,435                  | 1,293,980    | 4,207                          |
| Capital lease payable                           | -                       | 217,195                  | 217,195      | -                              |
| Compensated absences                            | 120,317                 | 3,611                    | 123,928      | -                              |
| Due in more than one year                       |                         |                          |              |                                |
| Bonds, notes and loans payable                  | 4,675,633               | 32,784,064               | 37,459,697   | -                              |
| Capital lease payable                           | -                       | 209,217                  | 209,217      | -                              |
| Compensated absences                            | 681,799                 | 20,465                   | 702,264      | -                              |
| Net pension liability                           | 4,551,849               | 140,779                  | 4,692,628    | -                              |
| Total liabilities                               | 11,212,198              | 36,991,947               | 48,204,145   | 116,467                        |
| <b>Deferred inflows of resources - Pension</b>  | 474,099                 | 14,663                   | 488,762      | -                              |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF NET POSITION**  
**OCTOBER 31, 2017**

|                                  | Primary Government      |                          |                      | Component Unit                 |
|----------------------------------|-------------------------|--------------------------|----------------------|--------------------------------|
|                                  | Governmental Activities | Business Type Activities | Total                | Downtown Development Authority |
| <b>Net Position</b>              |                         |                          |                      |                                |
| Net investment in capital assets | \$ 43,505,785           | \$ 34,697,745            | \$ 78,203,530        | \$ -                           |
| Restricted for:                  |                         |                          |                      |                                |
| Revenue bond retirement          | -                       | 903,915                  | 903,915              | -                              |
| Capital projects                 | 76,350                  | -                        | 76,350               | -                              |
| Public safety                    | 50,130                  | -                        | 50,130               | -                              |
| Unrestricted                     | 2,835,998               | 3,948,839                | 6,784,837            | 939,876                        |
| Total net position               | <u>\$ 46,468,263</u>    | <u>\$ 39,550,499</u>     | <u>\$ 86,018,762</u> | <u>\$ 939,876</u>              |

**CITY OF HINESVILLE, GEORGIA**

**STATEMENT OF ACTIVITIES  
YEAR ENDED OCTOBER 31, 2017**

| <b>Functions/Programs</b>       | <b>Expenses</b>      | <b>Program Revenues</b>     |                                           |                                         |
|---------------------------------|----------------------|-----------------------------|-------------------------------------------|-----------------------------------------|
|                                 |                      | <b>Charges for Services</b> | <b>Operating Grants and Contributions</b> | <b>Capital Grants and Contributions</b> |
| <b>Primary government:</b>      |                      |                             |                                           |                                         |
| Governmental activities:        |                      |                             |                                           |                                         |
| General government              | \$ 2,905,460         | \$ 1,195,795                | \$ -                                      | \$ -                                    |
| Judiciary                       | 505,069              | 67,697                      | -                                         | -                                       |
| Public safety                   | 9,852,898            | 1,343,421                   | 101,000                                   | 79,054                                  |
| Public works                    | 2,812,958            | 19,483                      | -                                         | 1,254,228                               |
| Housing and development         | 2,129,339            | 387,134                     | 39,280                                    | -                                       |
| Health and welfare              | 701,923              | -                           | 760,713                                   | -                                       |
| Culture and recreation          | 941,725              | -                           | -                                         | -                                       |
| Interest and fiscal charges     | 142,853              | -                           | -                                         | -                                       |
| Total governmental activities   | 19,992,225           | 3,013,530                   | 900,993                                   | 1,333,282                               |
| Business-type activities:       |                      |                             |                                           |                                         |
| Water and sewer                 | 8,945,220            | 9,371,967                   | -                                         | 297,652                                 |
| Sanitation                      | 2,902,614            | 3,029,168                   | -                                         | -                                       |
| Stormwater utility              | 1,339,530            | 1,491,212                   | -                                         | -                                       |
| Transit                         | 787,852              | 18,318                      | 520,803                                   | -                                       |
| Total business-type activities  | 13,975,216           | 13,910,665                  | 520,803                                   | 297,652                                 |
| <b>Total primary government</b> | <b>\$ 33,967,441</b> | <b>\$ 16,924,195</b>        | <b>\$ 1,421,796</b>                       | <b>\$ 1,630,934</b>                     |
| <b>Component unit:</b>          |                      |                             |                                           |                                         |
| Downtown Development Authority  | \$ 378,681           | \$ 19,953                   | \$ 311,102                                | \$ -                                    |
| <b>Total component unit</b>     | <b>\$ 378,681</b>    | <b>\$ 19,953</b>            | <b>\$ 311,102</b>                         | <b>\$ -</b>                             |

**General revenues:**

Property taxes  
Sales taxes  
Franchise taxes  
Insurance premium taxes  
Alcoholic beverage taxes  
Hotel/motel taxes  
Occupational taxes  
Federal and state grants and other contributions not restricted to specific functions  
Other revenues  
Investment earnings  
Transfers

Total general revenues and transfers

Change in net position

Net position - November 1

Net position - October 31

| Net (Expense) Revenue and<br>Changes in Net Position |                             |                | Component<br>Unit                    |
|------------------------------------------------------|-----------------------------|----------------|--------------------------------------|
| Governmental<br>Activities                           | Business-type<br>Activities | Total          | Downtown<br>Development<br>Authority |
| \$ (1,709,665)                                       | \$ -                        | \$ (1,709,665) |                                      |
| (437,372)                                            | -                           | (437,372)      |                                      |
| (8,329,423)                                          | -                           | (8,329,423)    |                                      |
| (1,539,247)                                          | -                           | (1,539,247)    |                                      |
| (1,702,925)                                          | -                           | (1,702,925)    |                                      |
| 58,790                                               | -                           | 58,790         |                                      |
| (941,725)                                            | -                           | (941,725)      |                                      |
| (142,853)                                            | -                           | (142,853)      |                                      |
| (14,744,420)                                         | -                           | (14,744,420)   |                                      |
| -                                                    | 724,399                     | 724,399        |                                      |
| -                                                    | 126,554                     | 126,554        |                                      |
| -                                                    | 151,682                     | 151,682        |                                      |
| -                                                    | (248,731)                   | (248,731)      |                                      |
| -                                                    | 753,904                     | 753,904        |                                      |
| (14,744,420)                                         | 753,904                     | (13,990,516)   |                                      |
|                                                      |                             |                | (47,626)                             |
|                                                      |                             |                | \$ (47,626)                          |
| 7,738,266                                            | -                           | 7,738,266      | -                                    |
| 3,530,019                                            | -                           | 3,530,019      | -                                    |
| 1,580,576                                            | -                           | 1,580,576      | -                                    |
| 2,220,793                                            | -                           | 2,220,793      | -                                    |
| 422,537                                              | -                           | 422,537        | -                                    |
| 201,508                                              | -                           | 201,508        | -                                    |
| 34,569                                               | -                           | 34,569         | -                                    |
| 23,137                                               | -                           | 23,137         | -                                    |
| 14,824                                               | 60,086                      | 74,910         | 7,285                                |
| 17,745                                               | 17,215                      | 34,960         | -                                    |
| (237,632)                                            | 237,632                     | -              | -                                    |
| 15,546,342                                           | 314,933                     | 15,861,275     | 7,285                                |
| 801,922                                              | 1,068,837                   | 1,870,759      | (40,341)                             |
| 45,666,341                                           | 38,481,662                  | 84,148,003     | 980,217                              |
| \$ 46,468,263                                        | \$ 39,550,499               | \$ 86,018,762  | \$ 939,876                           |



# FUND FINANCIAL STATEMENTS

**CITY OF HINESVILLE, GEORGIA**

**BALANCE SHEET  
GOVERNMENTAL FUNDS  
OCTOBER 31, 2017**

|                                                                      | <b>General</b>      | <b>Nonmajor<br/>Governmental<br/>Funds</b> | <b>Total<br/>Governmental<br/>Funds</b> |
|----------------------------------------------------------------------|---------------------|--------------------------------------------|-----------------------------------------|
| <b>Assets</b>                                                        |                     |                                            |                                         |
| Cash and cash equivalents                                            | \$ 1,821,764        | \$ 324,848                                 | \$ 2,146,612                            |
| Receivables, net                                                     | 1,608,532           | 35,706                                     | 1,644,238                               |
| Notes receivable, net                                                | -                   | 264,401                                    | 264,401                                 |
| Due from other governments                                           | 366,639             | 354,922                                    | 721,561                                 |
| Due from other funds                                                 | 3,463,519           | 446,565                                    | 3,910,084                               |
| Due from component unit                                              | 81,674              | -                                          | 81,674                                  |
| Prepaid items                                                        | 184,598             | -                                          | 184,598                                 |
| Restricted assets:                                                   |                     |                                            |                                         |
| Cash and cash equivalents                                            | 28,177              | 668,900                                    | 697,077                                 |
| Total assets                                                         | <u>\$ 7,554,903</u> | <u>\$ 2,095,342</u>                        | <u>\$ 9,650,245</u>                     |
| <b>Liabilities</b>                                                   |                     |                                            |                                         |
| Accounts payable                                                     | \$ 424,755          | \$ 33,840                                  | \$ 458,595                              |
| Accrued payroll & payroll taxes                                      | 356,610             | -                                          | 356,610                                 |
| Due to other funds                                                   | 1,021,162           | 712,294                                    | 1,733,456                               |
| Unearned revenue                                                     | 51,168              | -                                          | 51,168                                  |
| Other liabilities                                                    | 8,583               | -                                          | 8,583                                   |
| Total liabilities                                                    | <u>1,862,278</u>    | <u>746,134</u>                             | <u>2,608,412</u>                        |
| <b>Deferred inflow of resources</b>                                  |                     |                                            |                                         |
| Unavailable revenue - property and franchise taxes                   | <u>1,344,823</u>    | <u>-</u>                                   | <u>1,344,823</u>                        |
| <b>Fund balances</b>                                                 |                     |                                            |                                         |
| Nonspendable                                                         | 184,598             | -                                          | 184,598                                 |
| Restricted                                                           | 50,130              | 944,456                                    | 994,586                                 |
| Assigned                                                             | 458,699             | 404,752                                    | 863,451                                 |
| Unassigned                                                           | 3,654,375           | -                                          | 3,654,375                               |
| Total fund balances                                                  | <u>4,347,802</u>    | <u>1,349,208</u>                           | <u>5,697,010</u>                        |
| Total liabilities, deferred inflow of resources<br>and fund balances | <u>\$ 7,554,903</u> | <u>\$ 2,095,342</u>                        | <u>\$ 9,650,245</u>                     |

**CITY OF HINESVILLE, GEORGIA**

**RECONCILIATION OF THE BALANCE SHEET  
OF GOVERNMENTAL FUNDS TO THE  
STATEMENT OF NET POSITION  
OCTOBER 31, 2017**

---

Amounts reported for governmental activities in the Statement of Net Position differ from amounts reported in the Balance Sheet of Governmental funds because:

|                                                                                                                                                                                                                                                                                                                     |                     |                             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-----------------------------|
| Total fund balances - total governmental funds                                                                                                                                                                                                                                                                      |                     | \$ 5,697,010                |
| Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.                                                                                                                                                                                           |                     |                             |
| Nondepreciable capital assets                                                                                                                                                                                                                                                                                       | 1,990,646           |                             |
| Depreciable capital assets                                                                                                                                                                                                                                                                                          | 79,562,689          |                             |
| Accumulated depreciation                                                                                                                                                                                                                                                                                            | <u>(33,047,372)</u> |                             |
| Total capital assets net of depreciation                                                                                                                                                                                                                                                                            |                     | 48,505,963                  |
| Other long-term assets are not available to pay for current-period expenditures and, therefore, are reported as unavailable revenue in the funds.                                                                                                                                                                   |                     |                             |
| Property taxes                                                                                                                                                                                                                                                                                                      | 175,335             |                             |
| Franchise taxes                                                                                                                                                                                                                                                                                                     | 1,169,489           |                             |
| Business license fees                                                                                                                                                                                                                                                                                               | <u>51,168</u>       |                             |
| Total unavailable revenue                                                                                                                                                                                                                                                                                           |                     | 1,395,992                   |
| Deferred outflows of resources are not due and payable in the current period and, therefore, are not reported in the funds. These deferred outflows of resources consist of pension related expenses, investment earnings differences and contributions made subsequent to the measurement date.                    |                     | 1,731,807                   |
| Long-term liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds. Interest on long-term debt is not accrued in governmental funds, but rather is recognized as an expenditure when due.                                                    |                     |                             |
| Bonds payable                                                                                                                                                                                                                                                                                                       | (5,000,178)         |                             |
| Compensated absences                                                                                                                                                                                                                                                                                                | (802,116)           |                             |
| Accrued interest                                                                                                                                                                                                                                                                                                    | (34,267)            |                             |
| Net pension liability                                                                                                                                                                                                                                                                                               | <u>(4,551,849)</u>  |                             |
| Total long-term liabilities                                                                                                                                                                                                                                                                                         |                     | (10,388,410)                |
| Deferred inflows of resources are not available to pay for current expenditures and, therefore, are not reported in the funds. These deferred inflows of resources consist of pension related differences between projected and actual earnings on plan investments, assumption changes and experience differences. |                     | (474,099)                   |
| Net position of governmental activities                                                                                                                                                                                                                                                                             |                     | <u><u>\$ 46,468,263</u></u> |

**CITY OF HINESVILLE, GEORGIA**

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                         | <b>General</b>             | <b>Nonmajor<br/>Governmental<br/>Funds</b> | <b>Total<br/>Governmental<br/>Funds</b> |
|-----------------------------------------|----------------------------|--------------------------------------------|-----------------------------------------|
| <b>Revenues</b>                         |                            |                                            |                                         |
| Property taxes                          | \$ 7,780,460               | \$ -                                       | \$ 7,780,460                            |
| Sales taxes                             | 3,530,019                  | -                                          | 3,530,019                               |
| Franchise taxes                         | 1,601,054                  | -                                          | 1,601,054                               |
| Insurance premium taxes                 | 2,220,793                  | -                                          | 2,220,793                               |
| Other taxes                             | 457,106                    | 201,508                                    | 658,614                                 |
| Licenses and permits                    | 701,765                    | -                                          | 701,765                                 |
| Charges for services                    | 1,271,603                  | -                                          | 1,271,603                               |
| Intergovernmental                       | 186,290                    | 2,063,180                                  | 2,249,470                               |
| Fines, forfeitures, and fees            | 945,535                    | -                                          | 945,535                                 |
| Interest revenues                       | 5,545                      | 12,200                                     | 17,745                                  |
| Other revenues                          | 100,575                    | -                                          | 100,575                                 |
| Total revenues                          | <u>18,800,745</u>          | <u>2,276,888</u>                           | <u>21,077,633</u>                       |
| <b>Expenditures</b>                     |                            |                                            |                                         |
| Current:                                |                            |                                            |                                         |
| General government                      | 2,736,332                  | -                                          | 2,736,332                               |
| Judicial                                | 506,101                    | -                                          | 506,101                                 |
| Public safety                           | 9,994,616                  | 109,746                                    | 10,104,362                              |
| Public works                            | 1,515,733                  | -                                          | 1,515,733                               |
| Housing and development                 | 1,330,836                  | 399,698                                    | 1,730,534                               |
| Health and welfare                      | 468,701                    | 234,748                                    | 703,449                                 |
| Culture and recreation                  | 433,913                    | 122,690                                    | 556,603                                 |
| Capital outlay                          | -                          | 192,353                                    | 192,353                                 |
| Debt service:                           |                            |                                            |                                         |
| Principal                               | 156,318                    | 157,355                                    | 313,673                                 |
| Interest and fiscal charges             | 73,032                     | 71,995                                     | 145,027                                 |
| Intergovernmental                       | 693,499                    | 80,603                                     | 774,102                                 |
| Total expenditures                      | <u>17,909,081</u>          | <u>1,369,188</u>                           | <u>19,278,269</u>                       |
| Excess of revenues<br>over expenditures | <u>891,664</u>             | <u>907,700</u>                             | <u>1,799,364</u>                        |
| <b>Other financing sources (uses)</b>   |                            |                                            |                                         |
| Transfers In                            | 182,571                    | 154,593                                    | 337,164                                 |
| Transfers Out                           | <u>(392,225)</u>           | <u>(182,572)</u>                           | <u>(574,797)</u>                        |
| Total other financing sources (uses)    | <u>(209,654)</u>           | <u>(27,979)</u>                            | <u>(237,633)</u>                        |
| Net change in fund balances             | 682,010                    | 879,721                                    | 1,561,731                               |
| <b>Fund balance - November 1</b>        | <u>3,665,792</u>           | <u>469,487</u>                             | <u>4,135,279</u>                        |
| <b>Fund balance - October 31</b>        | <u><u>\$ 4,347,802</u></u> | <u><u>\$ 1,349,208</u></u>                 | <u><u>\$ 5,697,010</u></u>              |

**CITY OF HINESVILLE, GEORGIA**

**RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE  
STATEMENT OF ACTIVITIES  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

---

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds \$ 1,561,731

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense.

|                                                                 |                    |  |
|-----------------------------------------------------------------|--------------------|--|
| Capital assets reported as capital outlay in governmental funds | 669,214            |  |
| Depreciation expense reported in the statement of activities    | <u>(1,701,495)</u> |  |

This is the amount by which depreciation exceeded capital outlay in the current period. (1,032,281)

Governmental funds do not present revenues that are not available to pay current obligations. In contrast, such revenues are reported in the statement of activities when earned.

Unearned revenue (45,854)

The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts and similar items when debt is first issued; whereas, these amounts are amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long-term debt and related items.

|                                    |              |         |
|------------------------------------|--------------|---------|
| Principal payments on debt         | 313,673      |         |
| Change in accrued interest payable | <u>2,174</u> |         |
|                                    |              | 315,847 |

Some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds.

Change in compensated absences 3,572

Change in net pension liability and related deferred inflows of resources and deferred outflows of resources (1,093)

|                                                   |  |                   |
|---------------------------------------------------|--|-------------------|
| Change in net position of governmental activities |  | <u>\$ 801,922</u> |
|---------------------------------------------------|--|-------------------|

**CITY OF HINESVILLE, GEORGIA**

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL - GENERAL FUND  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                              | Budgeted Amounts |              |              | Variance<br>With Final<br>Budget |
|------------------------------|------------------|--------------|--------------|----------------------------------|
|                              | Original         | Final        | Actual       |                                  |
| <b>Revenues</b>              |                  |              |              |                                  |
| Property taxes               | \$ 7,864,502     | \$ 7,650,502 | \$ 7,780,460 | \$ 129,958                       |
| Sales taxes                  | 3,578,303        | 3,578,303    | 3,530,019    | (48,284)                         |
| Franchise taxes              | 1,707,740        | 1,707,740    | 1,601,054    | (106,686)                        |
| Insurance premium taxes      | 2,087,771        | 2,087,771    | 2,220,793    | 133,022                          |
| Other taxes                  | 467,165          | 467,165      | 457,106      | (10,059)                         |
| Licenses and permits         | 678,405          | 678,405      | 701,765      | 23,360                           |
| Charges for services         | 1,237,431        | 1,237,431    | 1,271,603    | 34,172                           |
| Intergovernmental            | 157,945          | 158,945      | 186,290      | 27,345                           |
| Fines, forfeitures, and fees | 1,129,200        | 1,129,200    | 945,535      | (183,665)                        |
| Interest revenues            | 1,000            | 1,000        | 5,545        | 4,545                            |
| Other revenues               | 99,575           | 103,325      | 100,575      | (2,750)                          |
| Total revenues               | 19,009,037       | 18,799,787   | 18,800,745   | 958                              |
| <b>Expenditures</b>          |                  |              |              |                                  |
| <b>Current:</b>              |                  |              |              |                                  |
| General government           |                  |              |              |                                  |
| Administration               | 2,558,944        | 2,689,944    | 2,736,332    | (46,388)                         |
| Total general government     | 2,558,944        | 2,689,944    | 2,736,332    | (46,388)                         |
| Judicial                     |                  |              |              |                                  |
| Municipal Court              | 538,309          | 538,309      | 506,101      | 32,208                           |
| Total judicial               | 538,309          | 538,309      | 506,101      | 32,208                           |
| Public safety                |                  |              |              |                                  |
| Police                       | 6,888,644        | 6,948,639    | 6,637,256    | 311,383                          |
| Fire                         | 3,540,401        | 3,540,401    | 3,357,360    | 183,041                          |
| Total public safety          | 10,429,045       | 10,489,040   | 9,994,616    | 494,424                          |
| Public works                 |                  |              |              |                                  |
| Public works administration  | 79,758           | 79,758       | 85,586       | (5,828)                          |
| Highways and streets         | 1,111,127        | 1,111,127    | 1,067,585    | 43,542                           |
| Vehicle maintenance          | 357,005          | 357,005      | 362,562      | (5,557)                          |
| Total public works           | 1,547,890        | 1,547,890    | 1,515,733    | 32,157                           |
| Health and welfare           |                  |              |              |                                  |
| Community development        | 492,316          | 497,066      | 468,701      | 28,365                           |
| Total health and welfare     | 492,316          | 497,066      | 468,701      | 28,365                           |
| Culture and recreation       |                  |              |              |                                  |
| Team Hinesville              | 52,020           | 56,020       | 54,993       | 1,027                            |
| Parks and grounds            | 389,650          | 389,650      | 378,920      | 10,730                           |
| Total culture and recreation | 441,670          | 445,670      | 433,913      | 11,757                           |

**(Continued)**

**CITY OF HINESVILLE, GEORGIA**

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL - GENERAL FUND  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                          | Budgeted Amounts    |                     | Actual              | Variance<br>With Final<br>Budget |
|------------------------------------------|---------------------|---------------------|---------------------|----------------------------------|
|                                          | Original            | Final               |                     |                                  |
| Housing and development                  |                     |                     |                     |                                  |
| Inspections                              | 912,431             | 912,431             | 892,790             | 19,641                           |
| Downtown Development Authority           | 308,575             | 308,575             | 220,727             | 87,848                           |
| Economic development                     | 225,087             | 225,087             | 217,319             | 7,768                            |
| Total housing and development            | 1,446,093           | 1,446,093           | 1,330,836           | 115,257                          |
| Debt service                             |                     |                     |                     |                                  |
| Principal                                | 315,771             | 86,771              | 156,318             | (69,547)                         |
| Interest and fiscal charges              | 142,928             | 142,928             | 73,032              | 69,896                           |
| Total debt service                       | 458,699             | 229,699             | 229,350             | 349                              |
| Intergovernmental                        |                     |                     |                     |                                  |
| Live Oak Public Libraries                | 356,789             | 356,789             | 356,789             | -                                |
| Liberty Consolidated Planning Commission | 378,981             | 378,981             | 336,710             | 42,271                           |
| Total Intergovernmental                  | 735,770             | 735,770             | 693,499             | 42,271                           |
| Total expenditures                       | 18,648,736          | 18,619,481          | 17,909,081          | 710,400                          |
| Excess of revenues over expenditures     | 360,301             | 180,306             | 891,664             | 711,358                          |
| <b>Other financing sources (uses)</b>    |                     |                     |                     |                                  |
| Transfers In                             | 165,677             | 194,427             | 182,571             | (11,856)                         |
| Transfers Out                            | (508,478)           | (458,478)           | (392,225)           | 66,253                           |
| Total other financing sources (uses)     | (342,801)           | (264,051)           | (209,654)           | 54,397                           |
| Net change in fund balances              | 17,500              | (83,745)            | 682,010             | 765,755                          |
| <b>Fund balance - November 1</b>         | 3,665,792           | 3,665,792           | 3,665,792           | -                                |
| <b>Fund balance - October 31</b>         | <u>\$ 3,683,292</u> | <u>\$ 3,582,047</u> | <u>\$ 4,347,802</u> | <u>\$ 765,755</u>                |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF NET POSITION**  
**PROPRIETARY FUNDS**  
**OCTOBER 31, 2017**

|                                                 | <b>Water and<br/>Sewer Fund</b> | <b>Sanitation<br/>Fund</b> | <b>Stormwater<br/>Utility Fund</b> |
|-------------------------------------------------|---------------------------------|----------------------------|------------------------------------|
| <b>Assets</b>                                   |                                 |                            |                                    |
| Current assets                                  |                                 |                            |                                    |
| Cash and cash equivalents                       | \$ 501,501                      | \$ -                       | \$ -                               |
| Receivables, net                                | 4,988,606                       | -                          | -                                  |
| Due from other governments                      | -                               | -                          | -                                  |
| Due from other funds                            | 574,597                         | 517,142                    | -                                  |
| Prepaid items                                   | 50,058                          | -                          | -                                  |
| Restricted assets:                              |                                 |                            |                                    |
| Cash and cash equivalents                       | 3,270,261                       | -                          | 470,613                            |
| Investments                                     | 4,280                           | -                          | -                                  |
| Total current assets                            | <u>9,389,303</u>                | <u>517,142</u>             | <u>470,613</u>                     |
| Noncurrent assets                               |                                 |                            |                                    |
| Capital assets, nondepreciable                  | 26,421,840                      | -                          | 11,737                             |
| Capital assets, net of accumulated depreciation | <u>36,691,158</u>               | <u>489,520</u>             | <u>5,207,513</u>                   |
| Total noncurrent assets                         | <u>63,112,998</u>               | <u>489,520</u>             | <u>5,219,250</u>                   |
| Total assets                                    | <u>72,502,301</u>               | <u>1,006,662</u>           | <u>5,689,863</u>                   |
| <b>Deferred outflows of resources</b>           | <u>53,561</u>                   | <u>-</u>                   | <u>-</u>                           |
| <b>Liabilities</b>                              |                                 |                            |                                    |
| Current liabilities                             |                                 |                            |                                    |
| Accounts payable                                | 1,307,374                       | 58,313                     | 5,468                              |
| Retainage payable                               | 314,822                         | -                          | -                                  |
| Accrued expenses                                | 8,090                           | -                          | -                                  |
| Accrued interest payable                        | -                               | 332                        | 6,126                              |
| Due to other funds                              | 517,142                         | -                          | 2,325,855                          |
| Payable from restricted assets:                 |                                 |                            |                                    |
| Customer deposits                               | 842,422                         | -                          | -                                  |
| Accrued interest                                | 12,402                          | -                          | -                                  |
| Current portion of notes payable                | 78,117                          | -                          | 107,015                            |
| Current portion of revenue bonds payable        | 784,303                         | -                          | -                                  |
| Current portion of capital lease payable        | -                               | 53,661                     | 163,534                            |
| Current portion of compensated absences         | 3,611                           | -                          | -                                  |
| Total current liabilities                       | <u>3,868,283</u>                | <u>112,306</u>             | <u>2,607,998</u>                   |
| Noncurrent liabilities                          |                                 |                            |                                    |
| Notes payable, long-term portion                | 25,044,003                      | -                          | 2,014,762                          |
| Bonds payable, long term portion                | 5,725,299                       | -                          | -                                  |
| Capital lease payable, long term portion        | -                               | 54,955                     | 154,262                            |
| Compensated absences, long term portion         | 20,465                          | -                          | -                                  |
| Net pension liability                           | 140,779                         | -                          | -                                  |
| Total noncurrent liabilities                    | <u>30,930,546</u>               | <u>54,955</u>              | <u>2,169,024</u>                   |
| Total liabilities                               | <u>34,798,829</u>               | <u>167,261</u>             | <u>4,777,022</u>                   |
| <b>Deferred inflows of resources</b>            | <u>14,663</u>                   | <u>-</u>                   | <u>-</u>                           |
| <b>Net Position</b>                             |                                 |                            |                                    |
| Net investment in capital assets                | 31,481,276                      | 380,905                    | 2,779,677                          |
| Restricted for:                                 |                                 |                            |                                    |
| Revenue bond retirement                         | 903,915                         | -                          | -                                  |
| Unrestricted                                    | <u>5,357,179</u>                | <u>458,496</u>             | <u>(1,866,836)</u>                 |
| Total net position                              | <u>\$ 37,742,370</u>            | <u>\$ 839,401</u>          | <u>\$ 912,841</u>                  |

| <b>Non-major<br/>Transit<br/>Fund</b> | <b>Total<br/>Business Type<br/>Activities</b> |
|---------------------------------------|-----------------------------------------------|
| \$ 41,746                             | \$ 543,247                                    |
| -                                     | 4,988,606                                     |
| 475,456                               | 475,456                                       |
| -                                     | 1,091,739                                     |
| -                                     | 50,058                                        |
| -                                     | 3,740,874                                     |
| -                                     | 4,280                                         |
| 517,202                               | 10,894,260                                    |
| 21,016                                | 26,454,593                                    |
| 34,872                                | 42,423,063                                    |
| 55,888                                | 68,877,656                                    |
| 573,090                               | 79,771,916                                    |
| -                                     | 53,561                                        |
| 91,832                                | 1,462,987                                     |
| -                                     | 314,822                                       |
| -                                     | 8,090                                         |
| -                                     | 6,458                                         |
| 425,371                               | 3,268,368                                     |
| -                                     | 842,422                                       |
| -                                     | 12,402                                        |
| -                                     | 185,132                                       |
| -                                     | 784,303                                       |
| -                                     | 217,195                                       |
| -                                     | 3,611                                         |
| 517,203                               | 7,105,790                                     |
| -                                     | 27,058,765                                    |
| -                                     | 5,725,299                                     |
| -                                     | 209,217                                       |
| -                                     | 20,465                                        |
| -                                     | 140,779                                       |
| -                                     | 33,154,525                                    |
| 517,203                               | 40,260,315                                    |
| -                                     | 14,663                                        |
| 55,887                                | 34,697,745                                    |
| -                                     | 903,915                                       |
| -                                     | 3,948,839                                     |
| <u>\$ 55,887</u>                      | <u>\$ 39,550,499</u>                          |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES**  
**IN NET POSITION**  
**PROPRIETARY FUNDS**  
**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                | <b>Water and<br/>Sewer Fund</b> | <b>Sanitation<br/>Fund</b> | <b>Stormwater<br/>Utility Fund</b> |
|--------------------------------|---------------------------------|----------------------------|------------------------------------|
| <b>Operating revenues</b>      |                                 |                            |                                    |
| Water fees                     | \$ 3,539,910                    | \$ -                       | \$ -                               |
| Sewer fees                     | 3,143,917                       | -                          | -                                  |
| Fort Stewart sewer fees        | 1,437,750                       | -                          | -                                  |
| Water and sewer impact fees    | 740,081                         | -                          | -                                  |
| Sanitation fees                | -                               | 3,029,168                  | -                                  |
| Stormwater utility fees        | -                               | -                          | 1,491,212                          |
| Transit fees                   | -                               | -                          | -                                  |
| Intergovernmental              | -                               | -                          | -                                  |
| Other revenues                 | 570,393                         | -                          | -                                  |
| Total operating revenues       | <u>9,432,051</u>                | <u>3,029,168</u>           | <u>1,491,212</u>                   |
| <b>Operating expenses</b>      |                                 |                            |                                    |
| Salaries                       | 316,321                         | -                          | -                                  |
| Employee benefits              | 70,509                          | -                          | -                                  |
| Vehicle operating expenses     | 105,405                         | 249,314                    | 96,034                             |
| Office supplies and postage    | 71,219                          | 626                        | 594                                |
| General insurance              | 96,298                          | -                          | -                                  |
| Professional fees              | 176,708                         | -                          | 46,236                             |
| Computer services              | 27,377                          | 384                        | 710                                |
| Equipment rental and repairs   | 10,308                          | 545                        | 1,852                              |
| Schools and training           | 355                             | -                          | -                                  |
| Operating supplies             | 487,395                         | 57,232                     | 1,949                              |
| Utilities                      | 930,343                         | 16,768                     | 16,499                             |
| Operations contracted services | 2,539,203                       | 1,526,372                  | 737,718                            |
| Repairs and materials          | 1,398,378                       | 2,834                      | 22,619                             |
| Depreciation                   | 1,758,007                       | 175,253                    | 237,014                            |
| Administrative fees            | 439,146                         | 212,042                    | 104,525                            |
| Drinking water program         | 12,200                          | -                          | -                                  |
| Miscellaneous                  | 23,706                          | -                          | -                                  |
| Disposal                       | -                               | 608,023                    | -                                  |
| Grinding Services              | -                               | 50,000                     | -                                  |
| Marketing                      | -                               | -                          | -                                  |
| Total operating expenses       | <u>8,462,878</u>                | <u>2,899,393</u>           | <u>1,265,750</u>                   |
| Operating income (loss)        | <u>969,173</u>                  | <u>129,775</u>             | <u>225,462</u>                     |

**(Continued)**

| <b>Non-major<br/>Transit<br/>Fund</b> | <b>Total<br/>Business Type<br/>Activities</b> |
|---------------------------------------|-----------------------------------------------|
| \$ -                                  | \$ 3,539,910                                  |
| -                                     | 3,143,917                                     |
| -                                     | 1,437,750                                     |
| -                                     | 740,081                                       |
| -                                     | 3,029,168                                     |
| -                                     | 1,491,212                                     |
| 18,318                                | 18,318                                        |
| 520,803                               | 520,803                                       |
| -                                     | 570,393                                       |
| <u>539,121</u>                        | <u>14,491,552</u>                             |
| 4,080                                 | 320,401                                       |
| -                                     | 70,509                                        |
| 32,717                                | 483,470                                       |
| -                                     | 72,439                                        |
| -                                     | 96,298                                        |
| 120,204                               | 343,148                                       |
| -                                     | 28,471                                        |
| -                                     | 12,705                                        |
| -                                     | 355                                           |
| 6,399                                 | 552,975                                       |
| -                                     | 963,610                                       |
| 612,251                               | 5,415,544                                     |
| -                                     | 1,423,831                                     |
| 10,997                                | 2,181,271                                     |
| 408                                   | 756,121                                       |
| -                                     | 12,200                                        |
| -                                     | 23,706                                        |
| -                                     | 608,023                                       |
| -                                     | 50,000                                        |
| 796                                   | 796                                           |
| <u>787,852</u>                        | <u>13,415,873</u>                             |
| <u>(248,731)</u>                      | <u>1,075,679</u>                              |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES**  
**IN NET POSITION**  
**PROPRIETARY FUNDS**  
**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

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|                                         | <b>Water and<br/>Sewer Fund</b> | <b>Sanitation<br/>Fund</b> | <b>Stormwater<br/>Utility Fund</b> |
|-----------------------------------------|---------------------------------|----------------------------|------------------------------------|
| <b>Nonoperating revenues (expenses)</b> |                                 |                            |                                    |
| Investment income                       | 15,110                          | -                          | 2,003                              |
| Interest and fiscal charges             | (482,340)                       | (3,221)                    | (73,780)                           |
| Intergovernmental                       | 297,652                         | -                          | -                                  |
| Total nonoperating revenue (expense)    | <u>(169,578)</u>                | <u>(3,221)</u>             | <u>(71,777)</u>                    |
| Income (loss) before transfers          | <u>799,595</u>                  | <u>126,554</u>             | <u>153,685</u>                     |
| Transfers in                            | <u>-</u>                        | <u>-</u>                   | <u>-</u>                           |
| Total transfers                         | <u>-</u>                        | <u>-</u>                   | <u>-</u>                           |
| Change in net position                  | 799,595                         | 126,554                    | 153,685                            |
| <b>Total net position - November 1</b>  | <u>36,942,775</u>               | <u>712,847</u>             | <u>759,156</u>                     |
| <b>Total net position - October 31</b>  | <u><u>\$ 37,742,370</u></u>     | <u><u>\$ 839,401</u></u>   | <u><u>\$ 912,841</u></u>           |

| <b>Non-major<br/>Transit<br/>Fund</b> | <b>Total<br/>Business Type<br/>Activities</b> |
|---------------------------------------|-----------------------------------------------|
| 102                                   | 17,215                                        |
| -                                     | (559,341)                                     |
| -                                     | 297,652                                       |
| 102                                   | (244,474)                                     |
| (248,629)                             | 831,205                                       |
| 237,632                               | 237,632                                       |
| 237,632                               | 237,632                                       |
| (10,997)                              | 1,068,837                                     |
| 66,884                                | 38,481,662                                    |
| <u>\$ 55,887</u>                      | <u>\$ 39,550,499</u>                          |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF CASH FLOWS**  
**PROPRIETARY FUNDS**  
**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                                                      | <b>Water and<br/>Sewer Fund</b> | <b>Sanitation<br/>Fund</b> |
|----------------------------------------------------------------------|---------------------------------|----------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                          |                                 |                            |
| Cash received from customers and users                               | \$ 6,873,999                    | \$ 3,029,168               |
| Cash paid to suppliers for goods and services                        | (5,495,074)                     | (2,876,449)                |
| Cash paid to employees for services                                  | (373,530)                       | -                          |
| Net cash provided (used) by operating activities                     | <u>1,005,395</u>                | <u>152,719</u>             |
| <b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>               |                                 |                            |
| Change in due from other funds                                       | 139,629                         | (96,942)                   |
| Change in due to other funds                                         | (342,204)                       | -                          |
| Transfer from other funds                                            | -                               | -                          |
| Net cash provided (used) by noncapital financing activities          | <u>(202,575)</u>                | <u>(96,942)</u>            |
| <b>CASH FLOWS FROM CAPITAL &amp; RELATED FINANCING ACTIVITIES</b>    |                                 |                            |
| Proceeds from long-term borrowings                                   | 8,975,722                       | -                          |
| Proceeds from non-operating capital grants                           | 297,652                         | -                          |
| Principal payments on long-term borrowings                           | (842,559)                       | (52,397)                   |
| Interest payments on long-term borrowings                            | (483,670)                       | (3,380)                    |
| Purchase of capital assets                                           | (29,487)                        | -                          |
| Acquisition and construction of capital assets                       | (9,396,714)                     | -                          |
| Net cash provided (used) by capital and related financing activities | <u>(1,479,056)</u>              | <u>(55,777)</u>            |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                          |                                 |                            |
| Proceeds from investments                                            | 2,266                           | -                          |
| Interest on investments                                              | 15,110                          | -                          |
| Net cash provided (used) by investing activities                     | <u>17,376</u>                   | <u>-</u>                   |
| Net increase (decrease) in cash and cash equivalents                 | (658,860)                       | -                          |
| Cash and cash equivalents/investments, November 1                    | <u>4,430,622</u>                | <u>-</u>                   |
| Cash and cash equivalents/investments, October 31                    | <u><u>\$ 3,771,762</u></u>      | <u><u>\$ -</u></u>         |
| <b>CLASSIFIED AS:</b>                                                |                                 |                            |
| Cash and cash equivalents                                            | \$ 501,501                      | \$ -                       |
| Restricted assets:                                                   |                                 |                            |
| Cash and cash equivalents                                            | <u>3,270,261</u>                | <u>-</u>                   |
| Cash and cash equivalents, October 31                                | <u><u>\$ 3,771,762</u></u>      | <u><u>\$ -</u></u>         |

**(Continued)**

| <b>Stormwater<br/>Utility Fund</b> | <b>Non-major<br/>Transit<br/>Fund</b> | <b>Total<br/>Business Type<br/>Activities</b> |
|------------------------------------|---------------------------------------|-----------------------------------------------|
| \$ 1,491,212                       | \$ 252,640                            | \$ 11,647,019                                 |
| (1,033,375)                        | (732,162)                             | (10,137,060)                                  |
| -                                  | (4,080)                               | (377,610)                                     |
| <u>457,837</u>                     | <u>(483,602)</u>                      | <u>1,132,349</u>                              |
| -                                  | -                                     | 42,687                                        |
| (26,279)                           | 261,694                               | (106,789)                                     |
| -                                  | 237,632                               | 237,632                                       |
| <u>(26,279)</u>                    | <u>499,326</u>                        | <u>173,530</u>                                |
| 219,229                            | -                                     | 9,194,951                                     |
| -                                  | -                                     | 297,652                                       |
| (250,615)                          | -                                     | (1,145,571)                                   |
| (74,297)                           | -                                     | (561,347)                                     |
| (325,877)                          | -                                     | (355,364)                                     |
| -                                  | -                                     | (9,396,714)                                   |
| <u>(431,560)</u>                   | <u>-</u>                              | <u>(1,966,393)</u>                            |
| -                                  | -                                     | 2,266                                         |
| 2,004                              | 102                                   | 17,216                                        |
| <u>2,004</u>                       | <u>102</u>                            | <u>19,482</u>                                 |
| 2,002                              | 15,826                                | (641,032)                                     |
| <u>468,611</u>                     | <u>25,920</u>                         | <u>4,925,153</u>                              |
| <u>\$ 470,613</u>                  | <u>\$ 41,746</u>                      | <u>\$ 4,284,121</u>                           |
| \$ -                               | \$ 41,746                             | \$ 543,247                                    |
| <u>470,613</u>                     | <u>-</u>                              | <u>3,740,874</u>                              |
| <u>\$ 470,613</u>                  | <u>\$ 41,746</u>                      | <u>\$ 4,284,121</u>                           |

**CITY OF HINESVILLE, GEORGIA**  
**STATEMENT OF CASH FLOWS**  
**PROPRIETARY FUNDS**  
**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                                                                    | <u>Water and<br/>Sewer Fund</u> | <u>Sanitation<br/>Fund</u> |
|------------------------------------------------------------------------------------|---------------------------------|----------------------------|
| <b>Reconciliation of operating income (loss) to net cash provided by (used in)</b> |                                 |                            |
| <b>operating activities</b>                                                        |                                 |                            |
| Operating income (loss)                                                            | \$ 969,173                      | \$ 129,775                 |
| Adjustments to reconcile operating income (loss) to net cash provided by (used in) |                                 |                            |
| operating activities:                                                              |                                 |                            |
| Depreciation                                                                       | 1,758,007                       | 175,253                    |
| Change in assets and liabilities                                                   |                                 |                            |
| (Increase) decrease in accounts receivable                                         | (2,589,449)                     | -                          |
| (Increase) decrease in due from other governments                                  | -                               | -                          |
| (Increase) decrease in prepaid expenses                                            | (3,863)                         | -                          |
| (Increase) decrease in deferred outflows of resources                              | (13,304)                        | -                          |
| Increase (decrease) in accounts payable                                            | 400,390                         | (152,309)                  |
| Increase (decrease) in customer deposits payable                                   | 31,395                          | -                          |
| Increase (decrease) in accrued expenses                                            | 600                             | -                          |
| Increase (decrease) in compensated absences                                        | (38)                            | -                          |
| Increase (decrease) in due to other funds                                          | 439,146                         | -                          |
| Increase (decrease) in net pension liability                                       | 19,082                          | -                          |
| Increase (decrease) in deferred inflows of resources                               | (5,744)                         | -                          |
| Total adjustments                                                                  | <u>36,222</u>                   | <u>22,944</u>              |
| Net cash provided by (used in) operating activities                                | <u>\$ 1,005,395</u>             | <u>\$ 152,719</u>          |

| <b><u>Stormwater<br/>Utility Fund</u></b> | <b><u>Non-major<br/>Transit<br/>Fund</u></b> | <b><u>Total<br/>Business Type<br/>Activities</u></b> |
|-------------------------------------------|----------------------------------------------|------------------------------------------------------|
| <u>\$ 225,462</u>                         | <u>\$ (248,731)</u>                          | <u>\$ 1,075,679</u>                                  |
| 237,014                                   | 10,997                                       | 2,181,271                                            |
| -                                         | -                                            | (2,589,449)                                          |
| -                                         | (286,481)                                    | (286,481)                                            |
| -                                         | -                                            | (3,863)                                              |
| -                                         | -                                            | (13,304)                                             |
| (4,639)                                   | 40,613                                       | 284,055                                              |
| -                                         | -                                            | 31,395                                               |
| -                                         | -                                            | 600                                                  |
| -                                         | -                                            | (38)                                                 |
| -                                         | -                                            | 439,146                                              |
| -                                         | -                                            | 19,082                                               |
| -                                         | -                                            | (5,744)                                              |
| <u>232,375</u>                            | <u>(234,871)</u>                             | <u>56,670</u>                                        |
| <u>\$ 457,837</u>                         | <u>\$ (483,602)</u>                          | <u>\$ 1,132,349</u>                                  |



# NOTES TO THE FINANCIAL STATEMENTS



**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The City of Hinesville, Georgia (the City) was organized in 1837. The City operates under a charter which provides for a mayor-council form of Government with a City Manager. The City provides the following services as authorized by its charter: public safety (police and fire), streets, sanitation, planning and zoning, public improvements, water and sewer service and general administrative services.

The financial statements of the City have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the City's accounting policies are described below.

**A. Reporting Entity**

An elected five-member council governs the City. As required by generally accepted accounting principles, the accompanying financial statements of the reporting entity include those of the City of Hinesville, Georgia (the primary government) and its component unit, an entity for which the city is considered to be financially accountable. The discretely presented component unit is reported in a separate column in the government wide financial statements to emphasize that it is legally separate from the City.

The Downtown Development Authority (the "Authority") has been included as a discretely presented component unit in the accompanying financial statements. The Authority plans and develops the downtown area of the city in order to attract new business and residences. The City possesses the authority to review, approve, and revise the budget and governs collection and disbursement of funds. The governing body of the Authority is appointed by the City. Separate financial statements for the Downtown Development Authority are not available.

**B. Basis of Presentation**

*Government-wide Statements:* The statement of net position and the statement of activities display information about the primary government (the City) and its component unit. These statements include the financial activities of the overall government. Eliminations have been made to minimize the double counting of internal activities. Interfund services provided and used are not eliminated in the process of consolidation. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned. These statements distinguish between the *governmental* and *business-type activities* of the City. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

The statement of activities presents a comparison between direct expenses and program revenues for the different business-type activities of the City and for each function of the City's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Indirect expense allocations that have been made in the funds have been reversed for the statement of activities. Program revenues include (a) fees and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

*Fund Financial Statements:* The fund financial statements provide information about the City's funds. Separate statements for each fund category – *governmental and proprietary* – are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, each displayed in a separate column. All remaining governmental and enterprise funds are aggregated and reported as nonmajor funds.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Non-operating revenues, such as subsidies and investment earnings, result from non-exchange transactions or ancillary activities.

The City reports the following major governmental fund:

**General Fund.** This is the City's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The City reports the following major enterprise funds:

**Water and Sewer Fund.** This fund accounts for the operation and maintenance of the City's water and sewer system.

**Sanitation Fund.** This fund accounts for the operation and maintenance of the City's sanitation department.

**Stormwater Utility Fund.** This fund accounts for the operation and maintenance of the City's storm water and drainage operations.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

Additionally, the City reports the following funds:

- Multiple Grant Fund – This special revenue fund accounts for grant revenues and expenditures.
- Hotel Motel Tax Fund – This special revenue fund accounts for hotel/motel tax collections and related expenditures.
- SPLOST Fund – This capital projects fund accounts for Special Purpose Local Option Sales Tax (SPLOST) proceeds and expenditures related to capital acquisition or construction of capital assets.
- LMIG Fund – This capital projects fund accounts for Local Maintenance & Improvement Grant (LMIG) proceeds and expenditures related to capital acquisition or construction of capital assets.
- Transit Fund – This enterprise fund accounts for the operation of the City’s bus transit system.

**C. Basis of Accounting and Measurement Focus**

*Government-wide and Proprietary Fund Financial Statements.* The government-wide and proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the City gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied. Revenue from grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund’s principal ongoing operations. The principal operating revenues of the City’s enterprise fund are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

*Governmental Fund Financial Statements.* Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of year end. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under capital leases are reported as other financing sources.

Under the terms of grant agreements, the City funds certain programs by a combination of specific cost-reimbursement grants, categorical block grants, and general revenues. Thus, when program expenses are incurred, there are both restricted and unrestricted net position available to finance the program. It is the City's policy to first apply cost-reimbursement grant resources to such programs, followed by categorical block grants and then by general revenues.

Those revenues susceptible to accrual are property taxes, franchise taxes, licenses, interest revenue and charges for services. Sales taxes collected and held by the state at year-end on behalf of the City are recognized as revenue. Fines and permits are not susceptible to accrual because they generally are not measurable until received in cash.

**D. Budgetary Data**

Budgets are adopted on a basis consistent with generally accepted accounting principles. An annual operating budget is legally adopted each fiscal year for the general fund and special revenue funds. An annual operating budget is prepared for the enterprise funds for planning, control, cost allocation, and evaluation purposes. All annual appropriations lapse at fiscal year end. Project-length financial budgets are adopted for all capital projects funds.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

**E. Cash and Investments**

For purposes of the statement of cash flows, cash includes all highly liquid investments with maturity of three months or less when purchased to be cash equivalents.

State statutes authorize the City to invest in obligations of the U. S. Government and agencies of corporations of the U.S. Government; obligations of any state; obligations of any political subdivision of any state; certificates of deposit or time deposits of any national state bank or savings and loan which have deposits insured by the FDIC or FSLIC; prime bankers acceptances; repurchase agreements; and the Local Government Investment Pool of the State of Georgia (Georgia Fund 1). Any investment in the Georgia Fund 1 would represent the City's portion of a pooled investment account operated by the Office of the State Treasurer. The pool consists of U.S. treasury obligations, securities issued or guaranteed by the U.S. Government or any of its agencies or instrumentalities, banker's acceptances, overnight and term repurchase agreements with highly rated counter parties, and collateralized bank accounts. Any investment in the Georgia Fund 1 would be valued at fair market value.

Investments are reported at fair value. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Mortgages are valued on the basis of future principal and interest payments, and are discounted at prevailing interest rates for similar instruments. Investments that do not have an established market are reported at estimated fair values.

**F. Prepaid Items**

Prepaid balances are for payments made by the City in the current year to provide services occurring in the subsequent fiscal year. The City had prepaid insurance in the amount of \$234,656 as of October 31, 2017.

**G. Short-Term Interfund Receivables/Payables**

During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. These receivables and payables are classified as "due from other funds" or "due to other funds" on the balance sheet in the fund financial statements and as "internal balances" in the Statement of Net Position in the government-wide financial statements.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

**H. Capital Assets**

Capital assets, which include property, plant, equipment, and infrastructure assets, (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the City as assets with an initial, individual cost of \$5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

In the case of the initial capitalization of general infrastructure assets (i.e., those reported by governmental activities) the City chose to include all such items regardless of their acquisition date. The City was able to estimate the historical cost for the initial reporting of these assets through back trending (i.e., estimating the current replacement cost of the infrastructure to be capitalized and using an appropriate price-level index to deflate the cost to the acquisition year or estimated acquisition year). As the City constructs or acquires additional capital assets each period, including infrastructure assets, they are capitalized and reported at historical cost. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend useful lives are expensed as incurred.

Major outlays for capital assets and major improvements are capitalized as projects are constructed. Interest incurred during the construction period of capital assets of the business-type activities is included as part of the capitalized value of the assets constructed. The amount of interest capitalized is calculated by offsetting interest expense incurred (from the date of borrowing until the date of completion of the project) with interest earned on investment proceeds over the same period. During the fiscal year ended October 31, 2017, the City capitalized interest in the amount of \$0.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

| <u>Asset Class</u>       | <u>Estimated Useful Lives</u> |
|--------------------------|-------------------------------|
| Infrastructure           | 20 – 50 years                 |
| Buildings                | 20 – 50 years                 |
| Improvements             | 20 – 50 years                 |
| Equipment and vehicles   | 13 – 15 years                 |
| Utility plant in service | 5 – 50 years                  |
| Other equipment          | 3 – 10 years                  |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

**I. Long-Term Obligations**

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities or proprietary fund type statement of net position. Bond premiums and discounts are amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premiums or discount.

In fund financial statements, governmental fund types recognize bond premiums and discounts during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses.

**J. Compensated Absences**

The personnel policy of the City provides for the accumulation of annual leave up to 96 hours for regular employees and 288 hours for fixed pay fluctuating hours employees with such leave being fully vested when earned. It also provides for the accumulation of sick leave up to 400 hours for regular employees and 557.75 hours for fixed pay fluctuating hours employees. Sick leave will be paid to employees separating from service with the City at a rate of 25% of the accumulated hours. For the City's government-wide and proprietary funds, an expense and a liability for compensated absences and the salary-related payments are recorded as the leave is earned. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

**K. Deferred Outflows/Inflows of Resources**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents and acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The City has four items that qualify for reporting in this category. The first item, unavailable revenue is reported in the governmental funds balance sheet. The governmental funds report unavailable revenues from property and franchise taxes. These amounts are deferred and recognized as an inflows of resources in the period that the amounts become available.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

The City also has deferred inflows and outflows related to the recording of changes in its net pension liability. Certain changes in the net pension liability are recognized as pension expense over time instead of all being recognized in the year of occurrence. Experience gains result from periodic studies by the City's actuary which adjust the net pension liability for actual experience for certain trend information that was previously assumed, for example the assumed dates of retirement of plan members. These experience gains are recorded as deferred inflows of resources and are amortized into pension expense over the expected remaining service lives of plan members. Changes in actuarial assumptions which adjust the net pension liability are also recorded as deferred inflows of resources and are amortized into pension expense over the expected remaining service lives of plan members. The difference between projected investment return on pension investments and actual return on those investments is also deferred and amortized against pension expense over a five year period. Additionally, any contributions made by the City to the pension plan before year end but subsequent to the measurement date of the City's net pension liability are reported as deferred outflows of resources.

**L. Pensions**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the City of Hinesville Retirement Plan (the Plan) and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

**M. Net Position Flow Assumption**

Sometimes the City will fund outlays for a particular purpose from both restricted and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the government-wide and proprietary fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

**N. Fund Balance and Flow Assumptions**

In the financial statements, governmental funds report the following classifications of fund balance in accordance with Governmental Accounting Standards Board Statement No. 54:

- Nonspendable – amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.
- Restricted – amounts are restricted when constraints have been placed on the use of resources by (a) externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or (b) imposed by law through constitutional provisions or enabling legislation.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

- Committed – amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the City Council. The City Council approves committed resources through a motion and vote during the voting session of City Council meetings.
- Assigned – amounts that are constrained by the City Council’s intent to be used for specific purposes, but are neither restricted nor committed. Through resolution the City Council has authorized the City Manager to assign fund balance.
- Unassigned – amounts that have not been assigned to other funds, and that are not restricted, committed, or assigned to specific purposes within the General Fund.

Flow Assumptions – When both restricted and unrestricted amounts of fund balance are available for use for expenditures incurred, it is the City’s policy to use restricted amounts first and then unrestricted amounts as they are needed. For unrestricted amounts of fund balance, it is the City’s policy to use fund balance in the following order:

- Committed
- Assigned
- Unassigned

The City does not have a formal minimum fund balance policy.

The following is a summary of the fund balance classifications as of October 31, 2017:

|                       | <b>General Fund</b> | <b>Non-major<br/>Governmental<br/>Funds</b> | <b>Total<br/>Governmental<br/>Funds</b> |
|-----------------------|---------------------|---------------------------------------------|-----------------------------------------|
| Fund Balance:         |                     |                                             |                                         |
| Nonspendable          |                     |                                             |                                         |
| Prepays               | \$ 184,598          | \$ -                                        | \$ 184,598                              |
| Restricted            |                     |                                             |                                         |
| Capital Outlay        | -                   | 944,456                                     | 944,456                                 |
| Public Safety         | 50,130              | -                                           | 50,130                                  |
| Assigned              |                     |                                             |                                         |
| Debt service          | 458,699             | -                                           | 458,699                                 |
| Community development | -                   | 404,752                                     | 404,752                                 |
| Unassigned            | 3,654,375           | -                                           | 3,654,375                               |
|                       | <u>\$ 4,347,802</u> | <u>\$ 1,349,208</u>                         | <u>\$ 5,697,010</u>                     |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (*continued*)**

**O. Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of assets and liabilities during the reporting period. Actual results could differ from those estimates.

**NOTE 2. LEGAL COMPLIANCE - BUDGETS**

**A. Budgetary Information**

The following procedures are used by the City in establishing the budgetary data reflected in the financial statements:

1. The City Charter establishes the fiscal year as the twelve-month period beginning November 1 and ending on October 31. Generally, in September the City Manager submits to the City Council a proposed operating budget for the fiscal year commencing November 1. The operating budget includes proposed expenditures and the means of financing them for the following departments: General, Administrative, Police, Fire, Municipal Court, Community Development, Inspections, Streets and Public Works.
2. Upon receipt of the budget estimates, the Council holds a first meeting on the Budget Ordinance. Information about the Budget Ordinance is then published in the official newspaper of the City. The Council is precluded from passing the Budget Ordinance until ten days have passed after the Ordinance Publication.
3. During October, the budget is then legally enacted through the passage of the Budget Ordinance.
4. Budgeted amounts can be transferred within a department of any fund by the City Manager; however, any revisions of the budget, which alter the total expenditures of a fund, must be approved by the City Council.
5. Formal budgetary integration is employed as a management control device during the year for the General Fund, special revenue funds, Water and Sewer Fund and Sanitation Fund.
6. A budget for the General Fund and special revenue funds was adopted on a basis consistent with generally accepted accounting principles (GAAP).
7. Budgeted amounts are as originally adopted or as amended by the City Council.
8. The level of control (level at which expenditures may not legally exceed the budget) is exercised by the Mayor and Council at the department level.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 2. LEGAL COMPLIANCE – BUDGETS (*continued*)**

**B. Excess of Expenditures over Appropriations**

The following general fund functions had excesses of actual expenditures over appropriations in the amount shown for the fiscal year ended October 31, 2017.

**General Fund:**

Current:

|                                   |           |
|-----------------------------------|-----------|
| Administration .....              | \$ 46,388 |
| Public works administration ..... | \$ 5,828  |
| Vehicle Maintenance .....         | \$ 5,557  |

These over expenditures were funded by savings from other departments.

**NOTE 3. DEPOSITS AND INVESTMENTS**

Total deposits and investments as of October 31, 2017, are summarized as follows:

As reported in the Statement of Net Position:

**Primary government:**

|                                               |                     |
|-----------------------------------------------|---------------------|
| Cash and cash equivalents                     | \$ 2,689,859        |
| Restricted assets - cash and cash equivalents | 4,437,951           |
| Restricted assets - Investments               | 4,280               |
|                                               | <u>\$ 7,132,090</u> |

|                                            |                     |
|--------------------------------------------|---------------------|
| Cash deposited with financial institutions | \$ 7,127,810        |
| Investments in US Government Securities    | 4,280               |
|                                            | <u>\$ 7,132,090</u> |

**Component unit:**

|                                            |                   |
|--------------------------------------------|-------------------|
| Cash and cash equivalents                  | <u>\$ 182,448</u> |
| Cash deposited with financial institutions | <u>\$ 182,448</u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 3. DEPOSITS AND INVESTMENTS** *(continued)*

**Credit risk.** State statutes authorize the City to invest in obligations of the U.S. government and agencies of corporations of the U.S. Government; obligations of any state; obligations of any political subdivision of any state; certificates of deposit or time deposits of any national state bank or savings and loan which have deposits insured by the FDIC or FSLIC; prime bankers' acceptances; repurchase agreements; and the Local Government Investment Pool of the State of Georgia (Georgia Fund 1). The City has no investment policy that would further limit its investment choices. As of October 31, 2017, the U.S. Government Securities were rated AAA by Moody's and the City's investment in Georgia Fund 1 was rated AA+ by Standard and Poor's.

At October 31, 2017 the City had the following investments:

| <u>Investment</u>          | <u>Maturities</u> | <u>Fair Value</u> |
|----------------------------|-------------------|-------------------|
| U.S. Government Securities | June 2035         | \$ 3,757          |
| U.S. Government Securities | February 2038     | 523               |
| Total                      |                   | <u>\$ 4,280</u>   |

**Interest rate risk.** The City does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

**Custodial credit risk – deposits.** Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. State statutes require all deposits and investments (other than federal or state government instruments) to be collateralized by depository insurance, obligations of the U.S. government, or bonds of public authorities, counties or municipalities. The City does not have a formal policy for custodial credit risk. As of October 31, 2017, the City did not have any deposits which were uninsured and under collateralized as defined by GASB pronouncements.

**Custodial credit risk – investments.** Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty, a government will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. State statutes require all deposits and investments (other than federal or state government instruments) to be collateralized by depository insurance, obligations of the U.S. government, or bonds of public authorities, counties or municipalities. The City does not have a formal policy for custodial risk. As of October 31, 2017, the City did not have any investments exposed to this risk as all investments are in the name of the City.

**Fair Value Measurements.** The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs. All of the City's investments as of October 31, 2017 were classified in Level 1 of the fair value hierarchy.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 4. RECEIVABLES – ALLOWANCE FOR DOUBTFUL ACCOUNTS**

The Liberty County Tax Commissioner bills and collects the City's property taxes and remits collections on a weekly basis to the City. Property taxes levied for the year ending October 31, 2017 are recorded as receivables, net of estimated uncollectible.

Real and personal property taxes were levied in November 2016. The taxes are based on the January 1, 2016 assessed values and are due on March 3, 2017 after which date liens can be attached. The net receivables collected during the year ended October 31, 2017 and expected to be collected by December 31, 2017, are recognized as revenues in the year ended October 31, 2017. Net receivables estimated to be collectible subsequent to December 31, 2017 are recorded as revenue when received. Prior year levies were recorded using substantially the same principles, and remaining receivables are reevaluated annually.

The amounts presented in the statement of net position and the governmental funds balance sheet are net of the allowances for doubtful accounts:

|                                                 | General            | Nonmajor<br>Governmental | Water and<br>Sewer  | Total              |
|-------------------------------------------------|--------------------|--------------------------|---------------------|--------------------|
| Receivables:                                    |                    |                          |                     |                    |
| Taxes                                           | \$1,512,757        | \$ 33,762                | \$ -                | \$1,546,519        |
| Accounts                                        | 221,558            | 1,944                    | 5,688,316           | 5,911,818          |
|                                                 | <hr/>              | <hr/>                    | <hr/>               | <hr/>              |
| Gross receivables                               | 1,734,315          | 35,706                   | 5,688,316           | 7,458,337          |
| Less allowance for<br>uncollectible<br>accounts | (125,783)          | -                        | (699,710)           | (825,493)          |
|                                                 | <hr/>              | <hr/>                    | <hr/>               | <hr/>              |
| Net total receivables                           | <u>\$1,608,532</u> | <u>\$ 35,706</u>         | <u>\$ 4,988,606</u> | <u>\$6,632,844</u> |

**Notes Receivable** - The City has established a low interest revolving loan program to help finance the rehabilitation of homes of qualifying low-income residents within the City. As of October 31, 2017, the outstanding balance of these notes receivable, net of an allowance of \$134,608, was \$264,401.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 5. CAPITAL ASSETS**

Capital asset activity for the year ended October 31, 2017, was as follows:

|                                             | Beginning<br>Balances | Increases      | Decreases | Transfers | Ending<br>Balances   |
|---------------------------------------------|-----------------------|----------------|-----------|-----------|----------------------|
| <b>Governmental Activities</b>              |                       |                |           |           |                      |
| Capital assets not being depreciated:       |                       |                |           |           |                      |
| Land and improvements                       | \$ 1,831,567          | \$ 25,400      | \$ -      | \$ -      | \$ 1,856,967         |
| Construction in progress                    | 133,679               | -              | -         | -         | 133,679              |
| Total capital assets not being depreciated  | 1,965,246             | 25,400         | -         | -         | 1,990,646            |
| Capital assets being depreciated:           |                       |                |           |           |                      |
| Buildings and improvements                  | 15,675,766            | -              | -         | -         | 15,675,766           |
| Vehicles                                    | 4,827,548             | 301,637        | (14,043)  | -         | 5,115,142            |
| Heavy equipment                             | 619,065               | 244,164        | -         | -         | 863,229              |
| Equipment                                   | 831,907               | 24,125         | -         | -         | 856,032              |
| Office equipment                            | 296,823               | 73,888         | -         | -         | 370,711              |
| Infrastructure                              | 56,681,809            | -              | -         | -         | 56,681,809           |
| Total capital assets being depreciated      | 78,932,918            | 643,814        | (14,043)  | -         | 79,562,689           |
| Less accumulated depreciation for:          |                       |                |           |           |                      |
| Buildings and improvements                  | (2,968,574)           | (315,610)      | -         | -         | (3,284,184)          |
| Vehicles                                    | (4,066,168)           | (212,983)      | 14,043    | -         | (4,265,108)          |
| Heavy equipment                             | (618,766)             | (298)          | -         | -         | (619,064)            |
| Equipment                                   | (653,776)             | (69,174)       | -         | -         | (722,950)            |
| Office equipment                            | (291,219)             | (6,419)        | -         | -         | (297,638)            |
| Infrastructure                              | (22,761,417)          | (1,097,011)    | -         | -         | (23,858,428)         |
| Total accumulated depreciation              | (31,359,920)          | (1,701,495)    | 14,043    | -         | (33,047,372)         |
| Total capital assets being depreciated, net | 47,572,998            | (1,057,681)    | -         | -         | 46,515,317           |
| Governmental activity capital assets, net   | \$ 49,538,244         | \$ (1,032,281) | \$ -      | \$ -      | 48,505,963           |
| Less related long-term debt outstanding     |                       |                |           |           | (5,000,178)          |
| Net investment in capital assets            |                       |                |           |           | <u>\$ 43,505,785</u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 5. CAPITAL ASSETS (continued)**

|                                             | Beginning<br>Balances | Increases           | Decreases   | Transfers   | Ending<br>Balances   |
|---------------------------------------------|-----------------------|---------------------|-------------|-------------|----------------------|
| <b>Business-type activities</b>             |                       |                     |             |             |                      |
| Capital assets not being depreciated:       |                       |                     |             |             |                      |
| Construction in progress                    | \$18,294,712          | \$ 8,156,987        | \$ -        | \$ (21,016) | \$ 26,430,683        |
| Land (Right of way)                         | 23,910                | -                   | -           | -           | 23,910               |
| Total capital assets not being depreciated  | 18,318,622            | 8,156,987           | -           | (21,016)    | 26,454,593           |
| Capital assets being depreciated:           |                       |                     |             |             |                      |
| Utility plant in service                    | 81,728,104            | -                   | -           | -           | 81,728,104           |
| Other equipment                             | 8,114,878             | 355,364             | (270,304)   | 21,016      | 8,220,954            |
| Infrastructure                              | 5,170,681             | -                   | -           | -           | 5,170,681            |
| Total capital assets being depreciated      | 95,013,663            | 355,364             | (270,304)   | 21,016      | 95,119,739           |
| Less accumulated depreciation for:          |                       |                     |             |             |                      |
| Utility plant in service                    | (43,583,264)          | (1,647,878)         | -           | -           | (45,231,142)         |
| Other equipment                             | (6,695,107)           | (413,528)           | 270,304     | -           | (6,838,331)          |
| Infrastructure                              | (507,338)             | (119,865)           | -           | -           | (627,203)            |
| Total accumulated depreciation              | (50,785,709)          | (2,181,271)         | 270,304     | -           | (52,696,676)         |
| Total capital assets being depreciated, net | 44,227,954            | (1,825,907)         | -           | 21,016      | 42,423,063           |
| Business-type activity capital assets, net  | <u>\$62,546,576</u>   | <u>\$ 6,331,080</u> | <u>\$ -</u> | <u>\$ -</u> | 68,877,656           |
| Less related long-term debt outstanding     |                       |                     |             |             | (34,179,911)         |
| Net investment in capital assets            |                       |                     |             |             | <u>\$ 34,697,745</u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 5. CAPITAL ASSETS (*continued*)**

Depreciation expense was charged to functions/programs of the primary government as follows:

**Governmental activities:**

|                                                      |                            |
|------------------------------------------------------|----------------------------|
| General government                                   | \$ 229,141                 |
| Public safety                                        | 306,028                    |
| Public works                                         | 1,128,997                  |
| Culture and recreation                               | 28,333                     |
| Housing and development                              | <u>8,996</u>               |
| Total depreciation expense - Governmental activities | <u><u>\$ 1,701,495</u></u> |

**Business-type activities:**

|                                                       |                            |
|-------------------------------------------------------|----------------------------|
| Water and sewer                                       | \$ 1,758,007               |
| Sanitation                                            | 175,253                    |
| Stormwater utility                                    | 237,014                    |
| Transit                                               | <u>10,997</u>              |
| Total depreciation expense - Business-type activities | <u><u>\$ 2,181,271</u></u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 6. CHANGES IN LONG-TERM LIABILITIES**

The following schedule details the City's long-term liability activity for the year ended October 31, 2017:

|                                      | Beginning<br>Balance | Increases           | Decreases             | Ending<br>Balance    | Due Within<br>One Year |
|--------------------------------------|----------------------|---------------------|-----------------------|----------------------|------------------------|
| <b>Governmental activities:</b>      |                      |                     |                       |                      |                        |
| Refunding Revenue bond Series 2015   | \$ 5,313,851         | \$ -                | \$ (313,673)          | \$ 5,000,178         | \$ 324,545             |
| Total revenue bonds                  | 5,313,851            | -                   | (313,673)             | 5,000,178            | 324,545                |
| Other long term liabilities          |                      |                     |                       |                      |                        |
| Net pension liability                | 3,934,872            | 616,977             | -                     | 4,551,849            | -                      |
| Compensated absences                 | 805,688              | 1,095,395           | (1,098,967)           | 802,116              | 120,317                |
| Total other long term liabilities    | 4,740,560            | 1,712,372           | (1,098,967)           | 5,353,965            | 120,317                |
| Total governmental activities        | <u>\$ 10,054,411</u> | <u>\$ 1,712,372</u> | <u>\$ (1,412,640)</u> | <u>\$ 10,354,143</u> | <u>\$ 444,862</u>      |
| <b>Business-type activities:</b>     |                      |                     |                       |                      |                        |
| Revenue bonds                        | \$ 7,220,000         | \$ -                | \$ (755,000)          | \$ 6,465,000         | \$ 775,000             |
| Unamortized premium                  | 55,131               | -                   | (10,529)              | 44,602               | 9,303                  |
| GEFA loans payable                   | 18,449,062           | 8,975,722           | (180,887)             | 27,243,897           | 185,132                |
| Capital lease payable                | 406,340              | 219,229             | (199,155)             | 426,414              | 217,195                |
| Total bonds, loans and notes payable | 26,130,533           | 9,194,951           | (1,145,571)           | 34,179,913           | 1,186,630              |
| Other long-term liabilities          |                      |                     |                       |                      |                        |
| Net pension liability                | 121,697              | 19,082              |                       | 140,779              | -                      |
| Compensated absences                 | 24,114               | 38,454              | (38,492)              | 24,076               | 3,611                  |
| Total other long term liabilities    | 145,811              | 57,536              | (38,492)              | 164,855              | 3,611                  |
| Total business-type activities       | <u>\$ 26,276,344</u> | <u>\$ 9,252,487</u> | <u>\$ (1,184,063)</u> | <u>\$ 34,344,768</u> | <u>\$ 1,190,241</u>    |

For governmental activities, compensated absences are generally liquidated by the General Fund and business-type activities, compensated absences are liquidated by the Water and Sewer Fund.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 7. LONG-TERM DEBT**

**City of Hinesville Projects Refunding Revenue Bonds, Series 2015**

In August 2015, the Liberty County Public Facilities Authority issued on behalf of the City of Hinesville \$5,610,000 Refunding Revenue Bonds (City of Hinesville Projects), Series 2015 for the purpose of refunding the Series 2010 Bonds. The new bond is with Ameris Bank. The payments are due quarterly on December 1, March 1, June 1 and September 1 each year with an annual interest rate of 2.75%.

Debt service requirements to maturity are as follows:

| Fiscal Year Ending<br>October 31, | Principal           | Interest          | Total               |
|-----------------------------------|---------------------|-------------------|---------------------|
| 2018                              | \$ 324,545          | \$ 134,154        | \$ 458,699          |
| 2019                              | 333,562             | 125,137           | 458,699             |
| 2020                              | 342,830             | 115,869           | 458,699             |
| 2021                              | 352,356             | 106,343           | 458,699             |
| 2022                              | 362,146             | 96,553            | 458,699             |
| 2023-2027                         | 1,967,372           | 326,122           | 2,293,494           |
| 2028-2030                         | 1,317,367           | 58,731            | 1,376,098           |
| Totals                            | <u>\$ 5,000,178</u> | <u>\$ 962,909</u> | <u>\$ 5,963,087</u> |

**Revenue Bonds**

The City issues bonds where the City pledges income derived from the acquired or constructed assets to pay debt service. In fiscal year 2013, the City issued Water and Sewerage Refunding Bonds in the amount of \$11,060,000. The City used the proceeds from this issuance to pay off the 1996 and 1998 Water and Sewer Revenue Bonds, the 2001 and 2006 Georgia Environmental Facilities Authority (GEFA) loans.

Water and Sewer revenue bonds outstanding at October 31, 2017 are as follows:

| Purpose                            | Original Amount | Interest Rate | Due Date | Amount              |
|------------------------------------|-----------------|---------------|----------|---------------------|
| Water & Sewer Fund<br>Improvements | \$ 11,060,000   | 2.00% - 3.00% | 2026     | \$ 6,465,000        |
| Total Revenue Bonds Payable        |                 |               |          | 6,465,000           |
| Less current portion               |                 |               |          | <u>(775,000)</u>    |
| Long-term portion of revenue bonds |                 |               |          | <u>\$ 5,690,000</u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 7. LONG-TERM DEBT (continued)**

Debt service requirements to maturity are as follows:

| Fiscal Year Ending<br>October 31, | Principal           | Interest          | Total               |
|-----------------------------------|---------------------|-------------------|---------------------|
| 2018                              | \$ 775,000          | \$ 131,565        | \$ 906,565          |
| 2019                              | 790,000             | 112,065           | 902,065             |
| 2020                              | 800,000             | 100,873           | 900,873             |
| 2021                              | 815,000             | 87,823            | 902,823             |
| 2022                              | 830,000             | 72,378            | 902,378             |
| 2023-2026                         | 2,455,000           | 126,080           | 2,581,080           |
| Totals                            | <u>\$ 6,465,000</u> | <u>\$ 630,784</u> | <u>\$ 7,095,784</u> |

**Georgia Environmental Facilities Authority Loans**

During the year ended October 31, 2010, the City's Stormwater Utility Fund entered into a loan agreement up to \$2,542,459 with GEFA for specific storm water projects. This loan is due in 240 monthly installments of \$14,100 including interest at 3.00% through July 2033.

During the year ended October 31, 2013, the City's Water & Sewer Fund entered into a loan agreement up to \$1,822,843 with GEFA for relocating water and sewer utilities on Veterans Parkway and for a new generator at the wastewater treatment plant on Ft. Stewart. In February 2015, the principal amount of \$1,724,687 of this loan was placed into repayment status. This loan is due in 240 monthly installments of \$8,243 including interest at 1.40% through February 2035.

During the year ended October 31, 2014, the City's Water & Sewer Fund entered into a loan agreement up to \$10,000,000 with GEFA for upgrades to the wastewater treatment plant on Ft. Stewart. During the year ended October 31, 2016, this loan was modified to increase the loan amount to \$22,400,000. As of October 31, 2017, the City has drawn \$19,592,312 on this loan. The City still has the option to draw down \$2,807,688.

During the year ended October 31, 2016, the City's Water & Sewer Fund entered into a loan agreement up to \$1,057,792 with GEFA for a new fixed based meter read system to include a SCADA system for the well pump station and tank systems. Under this loan agreement, GEFA agrees to forgive forty percent (40%) of the funds drawn down. As of October 31, 2017, the City has drawn \$744,129 on this loan and has \$313,663 available to draw down. Of the amount drawn, \$297,652 was principal forgiveness.

During the year ended October 31, 2016, the City's Water & Sewer Fund entered into a loan agreement up to \$4,622,450 with GEFA for the replacement of the Hinesville Pump Station and its associated 24" force main. During the year ended October 31, 2017, this loan was modified to increase the loan amount to \$6,122,450. As of October 31, 2017, the City has drawn \$3,561,689 on this loan and has \$2,560,761 available to draw down.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 7. LONG-TERM DEBT (continued)**

During the year ended October 31, 2017, the City's Water & Sewer Fund entered into a loan agreement up to \$409,000 with GEFA for the extension of reuse water lines. Under this loan agreement, GEFA agrees to forgive twenty-five percent (25%) of the funds drawn down. As of October 31, 2017, the City has not made any draws on this loan and has \$409,000 available to draw down.

During the year ended October 31, 2017, the City's Water & Sewer Fund entered into a loan agreement up to \$2,605,000 with GEFA for the raising of three of the City's elevated water storage tanks and rehabilitating existing wells and well buildings. Under this loan agreement, GEFA agrees to forgive up to \$500,000 of the principal of this loan. As of October 31, 2017, the City has not made any draws on this loan and has \$2,605,000 available to draw down.

GEFA loans outstanding at October 31, 2017 are as follows:

| <u>Purpose</u>                                 | <u>Original<br/>Amount</u> | <u>Interest Rate</u>   | <u>Due Date</u> | <u>Amount</u>              |
|------------------------------------------------|----------------------------|------------------------|-----------------|----------------------------|
| Water & Sewer Fund<br>Improvements             | \$ 1,724,687               | 1.40%                  | 2035            | \$ 1,521,642               |
| Water & Sewer Fund<br>Improvements             | 22,400,000                 | In construction status |                 | 19,592,312                 |
| Water & Sewer Fund<br>Improvements             | 1,057,792                  | In construction status |                 | 446,477                    |
| Water & Sewer Fund<br>Improvements             | 6,122,450                  | In construction status |                 | 3,561,689                  |
| Stormwater projects                            | 2,542,459                  | 3.00%                  | 2033            | 2,121,777                  |
| Total GEFA loans payable                       |                            |                        |                 | 27,243,897                 |
| Less GEFA loans payable in construction status |                            |                        |                 | <u>(23,600,478)</u>        |
| Long-term portion in repayment status          |                            |                        |                 | 3,643,419                  |
| Less current portion                           |                            |                        |                 | <u>(185,132)</u>           |
| Long-term portion of GEFA Loans                |                            |                        |                 | <u><u>\$ 3,458,287</u></u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 7. LONG-TERM DEBT (continued)**

GEFA loan debt service requirements to maturities, including interest, are as follows:

| Fiscal Year Ending<br>October 31, | Principal           | Interest          | Total               |
|-----------------------------------|---------------------|-------------------|---------------------|
| 2018                              | \$ 185,132          | \$ 82,993         | \$ 268,125          |
| 2019                              | 189,488             | 78,637            | 268,125             |
| 2020                              | 193,958             | 74,167            | 268,125             |
| 2021                              | 198,546             | 69,579            | 268,125             |
| 2022                              | 203,255             | 64,870            | 268,125             |
| 2023-2027                         | 1,091,391           | 249,233           | 1,340,625           |
| 2028-2032                         | 1,229,367           | 111,260           | 1,340,626           |
| 2033-2035                         | 352,282             | 5,433             | 357,715             |
| Total                             | <u>\$ 3,643,419</u> | <u>\$ 736,172</u> | <u>\$ 4,379,591</u> |

**Capital Lease**

The City has entered into a lease agreement as lessee for financing the acquisition of two garbage trucks. This lease agreement qualifies as a capital lease for accounting purpose (titles transfer at the end of the lease term) and has been recorded at the present value of the future minimum lease payment as of the date of inception. The lease is being serviced by the Sanitation Fund in quarterly payments with an annual interest rate of 2.39%.

The following is an analysis of the asset recorded under capital leases at October 31, 2017:

| Class of Property | Cost              | Accumulated<br>Depreciation | Net Book<br>Value | Current Year<br>Depreciation<br>Expense |
|-------------------|-------------------|-----------------------------|-------------------|-----------------------------------------|
| Equipment         | <u>\$ 262,136</u> | <u>\$ (168,388)</u>         | <u>\$ 93,748</u>  | <u>\$ 52,427</u>                        |

The City has entered into a lease agreement as lessee for financing the acquisition of two excavators. This lease agreement qualifies as a capital lease for accounting purpose (titles transfer at the end of the lease term) and has been recorded at the present value of the future minimum lease payment as of the date of inception. The lease is being serviced by the Stormwater Utility Fund in quarterly payments with an annual interest rate of 2.19%.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 7. LONG-TERM DEBT (continued)**

The following is an analysis of the asset recorded under capital leases at October 31, 2017:

| <u>Class of Property</u> | <u>Cost</u>       | <u>Accumulated<br/>Depreciation</u> | <u>Net Book<br/>Value</u> | <u>Current Year<br/>Depreciation<br/>Expense</u> |
|--------------------------|-------------------|-------------------------------------|---------------------------|--------------------------------------------------|
| Equipment                | <u>\$ 529,250</u> | <u>\$ (217,783)</u>                 | <u>\$ 311,467</u>         | <u>\$ 38,145</u>                                 |

The City has entered into a lease agreement as lessee for financing the acquisition of a street sweeper. This lease agreement qualifies as a capital lease for accounting purpose (titles transfer at the end of the lease term) and has been recorded at the present value of the future minimum lease payment as of the date of inception. The lease is being serviced by the Stormwater Utility Fund in quarterly payments with an annual interest rate of 2.88%.

The following is an analysis of the asset recorded under capital leases at October 31, 2017:

| <u>Class of Property</u> | <u>Cost</u>       | <u>Accumulated<br/>Depreciation</u> | <u>Net Book<br/>Value</u> | <u>Current Year<br/>Depreciation<br/>Expense</u> |
|--------------------------|-------------------|-------------------------------------|---------------------------|--------------------------------------------------|
| Equipment                | <u>\$ 219,229</u> | <u>\$ (21,923)</u>                  | <u>\$ 197,306</u>         | <u>\$ 21,923</u>                                 |

The future minimum lease obligations and the net present value of these minimum lease payments as of October 31, 2017 are as follows:

| <u>Fiscal Year Ending<br/>October 31,</u> | <u>Principal</u>  | <u>Interest</u>  | <u>Total</u>      |
|-------------------------------------------|-------------------|------------------|-------------------|
| 2018                                      | \$ 217,195        | \$ 8,845         | \$ 226,040        |
| 2019                                      | 137,986           | 4,024            | 142,010           |
| 2020                                      | 56,780            | 1,442            | 58,222            |
| 2021                                      | <u>14,451</u>     | <u>104</u>       | <u>14,555</u>     |
| Total                                     | <u>\$ 426,412</u> | <u>\$ 14,415</u> | <u>\$ 440,827</u> |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 8. INTERFUND BALANCES AND TRANSFERS**

Interfund receivable and payable balances as of October 31, 2017 are as follows:

| <u>Receivable Fund</u> | <u>Payable Fund</u>     | <u>Amount</u>       |
|------------------------|-------------------------|---------------------|
| General Fund           | Nonmajor Governmental   | \$ 712,294          |
| General Fund           | Stormwater Utility Fund | 2,325,855           |
| General Fund           | Nonmajor Proprietary    | 425,371             |
| Nonmajor Governmental  | General Fund            | 446,565             |
| Water and Sewer Fund   | General Fund            | 574,597             |
| Sanitation Fund        | Water and Sewer Fund    | 517,142             |
|                        |                         | <u>\$ 5,001,824</u> |

The outstanding balances between funds result mainly from the time lag between the dates that transactions are recorded in the accounting system and payments between funds are made.

Interfund transfers for the year ended October 31, 2017 consisted of the following:

| <u>Transfer In</u>        | <u>Transfer Out</u>   | <u>Purpose</u>              | <u>Amount</u>     |
|---------------------------|-----------------------|-----------------------------|-------------------|
| General Fund              | Nonmajor Governmental | Distribution of tax revenue | \$ 120,905        |
| General Fund              | Nonmajor Governmental | Program administration      | 61,667            |
| Nonmajor Governmental     | General Fund          | Grant program assistance    | 40,767            |
| Nonmajor Governmental     | General Fund          | LMIG match                  | 113,826           |
| Nonmajor Proprietary      | General Fund          | Local match                 | 237,632           |
| Total interfund transfers |                       |                             | <u>\$ 574,797</u> |

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that the statute or budget require to expend them and (2) use unrestricted revenues collected in the General Fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 9. PENSION PLAN**

**A. Plan Description**

The City of Hinesville Pension Plan (the Plan) is a noncontributory defined benefit pension plan covering all full-time employees. The Plan is administered by the Georgia Municipal Employees Benefit System (GMEBS), a statewide, agent multiple-employer type plan. GMEBS handles all administrative and investment functions relative to the Plan. Benefits are fully vested after 10 years of service. Participants become eligible to retire at age 65, with 5 years of participation in the Plan. Upon eligibility to retire, participants are entitled to an annual benefit in the amount of 1.0% of final average earnings up to a participant's amount of covered compensation, plus 1.75% of final average earnings in excess of the participant's amount of covered compensation, all multiplied by the participant's years of total credited service. These benefit provisions and all other requirements are established and amended by local ordinance. The GMEBS issues a publicly available financial report that includes financial statements and required supplementary information for the Plan. That report may be obtained by writing to GMEBS, 201 Pryor Street, SW, Atlanta, Georgia 30303.

**B. Plan Membership**

As of January 1, 2017 pension plan membership consisted of the following:

|                                                                     |            |
|---------------------------------------------------------------------|------------|
| Inactive plan members or beneficiaries currently receiving benefits | 79         |
| Inactive plan members entitled to but not receiving benefits        | 32         |
| Active plan members                                                 | 205        |
|                                                                     | <u>316</u> |

**C. Contributions**

The Plan is subject to minimum funding standards of the Georgia Public Retirement Systems Standards law. The Board of Trustees of GMEBS has adopted a recommended actuarial funding policy for the plan which meets state minimum requirements and will accumulate sufficient funds to provide the benefits under the plan. The funding policy for the Plan is to contribute an amount equal to or greater than the actuarially recommended contribution rate. This rate is based on the estimated amount necessary to finance the costs of benefits earned by plan members during the year, with an additional amount to finance any unfunded accrued liability. For the year ended October 31, 2017, the City's contribution rate was 8.32% of annual payroll. City contributions to the Plan were \$729,511 for the year ended October 31, 2017.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 9. PENSION PLAN (continued)**

**D. Net Pension Liability**

Effective November 1, 2014, the City implemented the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*, as well as GASB Statement No. 71, *Pension Transition For Contributions Made Subsequent to the Measurement Date – An Amendment of GASB Statement No. 68*, which significantly changed the City's accounting for pension amounts. The information disclosed below is presented in accordance with this standard.

The City's net pension liability was measured as of November 30, 2016 which would make it applicable to the fiscal year beginning November 1, 2016 and ending October 31, 2017.

**E. Actuarial Assumptions**

The total pension liability in the January 1, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                               |                                          |
|-------------------------------|------------------------------------------|
| Net Investment Rate of Return | 7.75%                                    |
| Projected Salary Increases    | 3.25% plus service based merit increases |
| Cost of Living Adjustment     | 0.00%                                    |

Mortality rates for the valuation period were based on the RP-2000 Mortality Tables with sex-distinct rates, set forward to years for males and one year for females. The RP-2000 mortality tables were determined to contain sufficient provision appropriate to reasonably reflect future mortality improvement, based on a four-year review of mortality experience for the period January 1, 2010 to June 30, 2014. Mortality experience will be reviewed periodically and updated if necessary.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by target asset allocation percentage and by adding expected inflation. Best estimates are arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of September 30, 2016 are summarized in the following table:

| Asset Class           | Target<br>Allocation | Long-Term                       |
|-----------------------|----------------------|---------------------------------|
|                       |                      | Expected Real<br>Rate of Return |
| Domestic equity       | 45%                  | 6.75%                           |
| International equity  | 20%                  | 7.45%                           |
| Real estate           | 10%                  | 4.55%                           |
| Global Fixed Income   | 5%                   | 3.30%                           |
| Domestic Fixed Income | 20%                  | 1.75%                           |
| <b>Total</b>          | <b>100%</b>          |                                 |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 9. PENSION PLAN (continued)**

**F. Discount Rate**

The discount rate used to measure the total pension liability was 7.75%. The projection of cash flows used to determine the discount rate assumed that City contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all of the projected benefit payments to determine the total pension liability.

**G. Changes in the Net Pension Liability**

The changes in the components of the net pension liability of the City for the year ended October 31, 2017, were as follows:

|                                                                  | Total Pension<br>Liability (a) | Plan Fiduciary<br>Net Position (b) | Net Pension<br>Liability (a) - (b) |
|------------------------------------------------------------------|--------------------------------|------------------------------------|------------------------------------|
| Balances at 10/31/2016                                           | \$ 20,294,302                  | \$ 16,237,733                      | \$ 4,056,569                       |
| Changes for the year:                                            |                                |                                    |                                    |
| Service cost                                                     | 235,838                        | -                                  | 235,838                            |
| Interest                                                         | 1,539,328                      | -                                  | 1,539,328                          |
| Differences between expected and<br>actual experience            | 452,822                        | -                                  | 452,822                            |
| Contributions - employer                                         | -                              | 755,734                            | (755,734)                          |
| Contributions - employee                                         | -                              | -                                  | -                                  |
| Net investment income                                            | -                              | 859,863                            | (859,863)                          |
| Benefit payments, including refunds<br>of employee contributions | (864,002)                      | (864,002)                          | -                                  |
| Administrative expenses                                          | -                              | (23,668)                           | 23,668                             |
| Net changes                                                      | 1,363,986                      | 727,927                            | 636,059                            |
| Balances at 10/31/2017                                           | \$ 21,658,288                  | \$ 16,965,660                      | \$ 4,692,628                       |

The required schedule of changes in the City's net pension liability and related ratios on pages 67-68 presents multiyear trend information about whether the value of plan assets is increasing or decreasing over time relative to the total pension liability.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 9. PENSION PLAN (continued)**

**H. Sensitivity of the Net Pension Liability to Changes in the Discount Rate**

The following presents the net pension liability of the City, calculated using the discount rate of 7.75%, as well as what the City's net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.75%) or 1-percentage-point higher (8.75%) than the current year.

|                              | 1% Decrease<br>(6.75%)      | Current<br>Discount Rate<br>(7.75%) | 1% Increase<br>(8.75%)      |
|------------------------------|-----------------------------|-------------------------------------|-----------------------------|
|                              | <u>                    </u> | <u>                    </u>         | <u>                    </u> |
| City's net pension liability | \$ 7,199,248                | \$ 4,692,628                        | \$ 2,582,384                |
|                              | <u>                    </u> | <u>                    </u>         | <u>                    </u> |

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and actuarially determined amounts are subject to continual revision as results are compared to past expectations and new estimates are made about the future. Actuarial calculations reflect a long-term perspective. Calculations are based on the substantive plan in effect as of November 30, 2016.

**I. Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

For the year ended October 31, 2017, the City recognized pension expense of \$669,845. At October 31, 2017, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|                                                                                     | Deferred<br>Outflows of<br>Resources | Deferred<br>Inflows of<br>Resources |
|-------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------|
|                                                                                     | <u>                    </u>          | <u>                    </u>         |
| Differences between expected and actual experience                                  | \$ 362,256                           | \$ 72,318                           |
| Changes in assumptions                                                              | -                                    | 245,106                             |
| Net difference between projected and actual earnings<br>on pension plan investments | 754,395                              | 171,338                             |
| City contributions subsequent to the measurement date                               | 668,717                              | -                                   |
|                                                                                     | <u>                    </u>          | <u>                    </u>         |
| Balances at 10/31/2017                                                              | <u>\$ 1,785,368</u>                  | <u>\$ 488,762</u>                   |

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 9. PENSION PLAN (continued)**

City contributions subsequent to the measurement date of \$668,717 are reported as deferred outflows of resources and will be recognized as a reduction of the net pension liability in the year ending October 31, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Fiscal Year Ending<br>October 31, | Principal         |
|-----------------------------------|-------------------|
| 2018                              | \$ 124,322        |
| 2019                              | 124,322           |
| 2020                              | 209,991           |
| 2021                              | 169,254           |
| Totals                            | <u>\$ 627,889</u> |

**NOTE 10. RELATED ORGANIZATIONS**

The City's governing council is responsible for all of the board appointments of the Hinesville Housing Authority. However, the City has no further accountability for this organization. For the year ending October 31, 2017, the City did not provide any contributions to the Hinesville Housing Authority.

**NOTE 11. JOINT VENTURES**

Under Georgia Law, the City, in conjunction with other cities and counties in the nine county coastal Georgia region, is a member of the Coastal Georgia Regional Commission and is required to pay annual dues thereto. During its year ended October 31, 2017 the City paid \$43,468 in such dues. Membership in an RC is required by the Official Code of Georgia Annotated (OCGA) Section 50-8-34 which provides for the organizational structure of the Regional Commission in Georgia. The Coastal Georgia Regional Commission Board membership includes the chief elected official of each county and municipality of the area. OCGA 50-8-39.1 provides that the member governments are liable for any debts or obligations of a Regional Commission. Separate financial statements may be obtained from the Coastal Georgia Regional Commission, 1181 Coastal Drive SW, Darien, Georgia 31305.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 12. HOTEL/MOTEL LODGING TAX**

The government has levied a 5% lodging tax. Forty percent of the tax received is paid to the Liberty County Convention and Visitor's Bureau (CVB). A summary of the transactions for the year ending October 31, 2017 follows:

|                                                                                                         |                   |
|---------------------------------------------------------------------------------------------------------|-------------------|
| Total lodging tax receipts                                                                              | <u>\$ 201,508</u> |
| 40% of tax receipted owed to the Liberty County Convention & Visitors Bureau for October 31, 2017       | 80,603            |
| Tax receipts owed at October 31, 2016                                                                   | 16,290            |
| Disbursements to the Liberty County Convention & Visitors Bureau during the year ended October 31, 2017 | <u>(80,568)</u>   |
| Lodging tax funds due to Liberty County Convention & Visitors Bureau at October 31, 2017                | <u>\$ 16,325</u>  |

**NOTE 13. RISK MANAGEMENT**

The City is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City has joined together with other municipalities in the state as part of the Georgia Interlocal Risk Management Agency Property and Liability Insurance Fund and the Georgia Municipal Association Group Self-Insurance Workers Compensation Fund, a public entity risk pool currently operating as a common risk management and insurance program for member local governments.

As part of these risk pools, the City is obligated to pay all contributions and assessments as prescribed by the pools, to cooperate with the pool's agents and attorneys, to follow loss reduction procedures established by the funds, and to report as promptly as possible, and in accordance with any coverage descriptions issued, all incidents which could result in the funds being required to pay any claim of loss. The City is also to allow the pool's agents and attorneys to represent the City in investigation, settlement discussions and all levels of litigation arising out of any claim made against the City within the scope of loss protection furnished by the funds.

The funds are to defend and protect the: members of the funds against liability or loss as prescribed in the member government contract and in accordance with the worker's compensation law of Georgia. The funds are to pay all cost taxed against members in any legal proceeding defended by the members, all interest accruing after entry of judgment, and all expenses incurred for investigation, negotiation or defense.

Settled claims in the past three years have not exceeded the coverages.

The City pays unemployment claims to the state department of labor on a reimbursement basis. Liabilities for such claims are immaterial and are not accrued.

**CITY OF HINESVILLE, GEORGIA**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**NOTE 14. DEFERRED COMPENSATION PLAN**

The City offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan, available to all full-time government employees at their option, permits participation to defer a portion of their salary until future years. The deferred compensation is not available to participants until termination, retirement, death or unforeseeable emergency. In accordance with GASB Statement No. 32 "Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans," no assets or liabilities of the City's Deferred Compensation Plan are included in the City's financial statements.

**NOTE 15. COMMITMENTS AND CONTINGENCIES**

**Litigation**

The City is involved in several pending lawsuits. Liability, if any, which might result from these proceedings, would not, in the opinion of management and legal counsel, have a material adverse effect on the financial position of the City.

**Contractual Obligations**

The City has contracted with ESG Operations, Inc. for the operation of the City's Public Works and Public Utilities operations. This includes street and right of way maintenance, parks and grounds, mosquito control, and vehicle maintenance in the General Fund; meter reading, construction and maintenance, water lab and pump maintenance and operation of our wastewater treatment plants in the Water and Sewer Enterprise Fund; sanitation services in the Sanitation Enterprise Fund; and drainage services in the Stormwater Utility Enterprise Fund.

In addition to the liabilities enumerated in the balance sheet at October 31, 2017, the City has contractual commitments on uncompleted construction contracts of approximately \$991,167 for upgrades to the Hinesville pump station and force main repairs and upgrades to the SCADA system (Water & Sewer Fund).

**Grant Contingencies**

The City has received federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Such audits could lead to the disallowance of certain expenditures previously reimbursed by those agencies. Based upon prior experience, management of the City believes such disallowances, if any, will not be significant.

# REQUIRED SUPPLEMENTARY INFORMATION

**CITY OF HINESVILLE, GEORGIA**

**REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS**

|                                                                                | <u>2015</u>                 | <u>2016</u>                 | <u>2017</u>                 |
|--------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| <b>Total pension liability</b>                                                 |                             |                             |                             |
| Service cost                                                                   | \$ 249,059                  | \$ 249,629                  | \$ 235,838                  |
| Interest on total pension liability                                            | 1,427,825                   | 1,476,027                   | 1,539,328                   |
| Differences between expected and actual experience                             | (2,425)                     | (118,509)                   | 452,822                     |
| Changes of assumptions                                                         | (490,211)                   | -                           | -                           |
| Changes of benefit term                                                        | 111,470                     | -                           | -                           |
| Benefit payments, including refunds of employee contributions                  | <u>(630,782)</u>            | <u>(716,714)</u>            | <u>(864,002)</u>            |
| <b>Net change in total pension liability</b>                                   | 664,936                     | 890,433                     | 1,363,986                   |
| Total pension liability - beginning                                            | 18,738,933                  | 19,403,869                  | 20,294,302                  |
| Total pension liability - ending (a)                                           | <u><u>\$ 19,403,869</u></u> | <u><u>\$ 20,294,302</u></u> | <u><u>\$ 21,658,288</u></u> |
| <br><b>Plan fiduciary net position</b>                                         |                             |                             |                             |
| Contributions - employer                                                       | \$ 1,041,364                | \$ 925,416                  | \$ 755,734                  |
| Net investment income                                                          | 1,503,570                   | 481,268                     | 859,863                     |
| Benefit payments, including refunds of employee contributions                  | (630,782)                   | (716,714)                   | (864,002)                   |
| Administrative expenses                                                        | <u>(20,605)</u>             | <u>(24,643)</u>             | <u>(23,668)</u>             |
| <b>Net change in fiduciary net position</b>                                    | 1,893,547                   | 665,327                     | 727,927                     |
| Plan fiduciary net position - beginning                                        | 13,678,859                  | 15,572,406                  | 16,237,733                  |
| Plan fiduciary net position - ending (b)                                       | <u><u>\$ 15,572,406</u></u> | <u><u>\$ 16,237,733</u></u> | <u><u>\$ 16,965,660</u></u> |
| <br><b>Net pension liability (a) - (b)</b>                                     | <u><u>\$ 3,831,463</u></u>  | <u><u>\$ 4,056,569</u></u>  | <u><u>\$ 4,692,628</u></u>  |
| <br>Plan fiduciary net position as a percentage of the total pension liability | 80.25%                      | 80.01%                      | 78.33%                      |
| Covered-employee payroll                                                       | \$ 8,693,384                | \$ 8,537,000                | \$ 8,666,623                |
| City's net pension liability as a percentage of covered-employee payroll       | 44.07%                      | 47.52%                      | 54.15%                      |

**\*NOTE: This schedule will present 10 years of information once it is accumulated.**

**CITY OF HINESVILLE, GEORGIA**

**REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF EMPLOYER'S CONTRIBUTION**

---

|                                                                      | <u>2015</u>      | <u>2016</u>        | <u>2017</u>      |
|----------------------------------------------------------------------|------------------|--------------------|------------------|
| Actuarially determined contribution                                  | \$ 1,041,364     | \$ 917,050         | \$ 824,437       |
| Contributions in relation to the actuarially determined contribution | 1,041,364        | 934,596            | 755,734          |
| Contribution deficiency (excess)                                     | <u>\$ -</u>      | <u>\$ (17,546)</u> | <u>\$ 68,703</u> |
| <br>Covered-employee payroll                                         | <br>\$ 8,693,384 | <br>\$ 8,537,000   | <br>\$ 8,537,000 |
| Contributions as a percentage of covered-employee payroll            | 11.98%           | 10.95%             | 8.85%            |

**Notes to the Schedule**

*Methods and assumptions used to determine contribution rates:*

|                               |                                                                                                                                                                                                                                                                                                                  |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Actuarial Cost Method         | Projected Unit Credit                                                                                                                                                                                                                                                                                            |
| Amortizaion Method            | Closed level dollar for the remaining unfunded liability                                                                                                                                                                                                                                                         |
| Remaining amortization period | Varies for the bases, with a net effective amortization period of 10 years                                                                                                                                                                                                                                       |
| Asset valuation method        | Sum of actuarial value at beginning of year and the cash flow during the year plus the assumed investment return, adjusted by 10% of the amount that the value exceeds or is less than the market value at the end of the year. The actuarial value is adjusted, if necessary, to be within 20% of market value. |

Actuarial assumptions:

|                               |       |                                    |
|-------------------------------|-------|------------------------------------|
| Net investment rate of return | 7.75% |                                    |
| Projected salary increases    | 3.25% | plus service based merit increases |
| Cost of living adjustments    | 0.00% |                                    |

**\*NOTE: This schedule will present 10 years of information once it is accumulated.**



## SUPPLEMENTARY DATA

COMBINING STATEMENTS AND SCHEDULES  
STATE MANDATED PROGRAM INFORMATION

**CITY OF HINESVILLE, GEORGIA**

**COMBINING BALANCE SHEET**

**NON-MAJOR GOVERNMENTAL FUNDS**

**OCTOBER 31, 2017**

|                                      | <b>Special Revenue Funds</b>       |                                      |
|--------------------------------------|------------------------------------|--------------------------------------|
|                                      | <b>Multiple<br/>Grant<br/>Fund</b> | <b>Hotel/<br/>Motel Tax<br/>Fund</b> |
| <b>Assets</b>                        |                                    |                                      |
| Cash and cash equivalents            | \$ 324,848                         | \$ -                                 |
| Receivables, net                     | 1,944                              | 33,762                               |
| Notes receivable, net                | 264,401                            | -                                    |
| Due from other funds                 | 104,962                            | -                                    |
| Restricted assets:                   |                                    |                                      |
| Cash and cash equivalents            | -                                  | -                                    |
| Due from other governments           | 67,740                             | -                                    |
| Total assets                         | <u>\$ 763,895</u>                  | <u>\$ 33,762</u>                     |
| <b>Liabilities and Fund Balances</b> |                                    |                                      |
| Liabilities                          |                                    |                                      |
| Accounts payable                     | \$ 6,208                           | \$ 16,325                            |
| Due to other funds                   | 352,935                            | 17,437                               |
| Total liabilities                    | <u>359,143</u>                     | <u>33,762</u>                        |
| Fund balances                        |                                    |                                      |
| Restricted                           | -                                  | -                                    |
| Assigned                             | 404,752                            | -                                    |
| Total fund balances                  | <u>404,752</u>                     | <u>-</u>                             |
| Total liabilities and fund balances  | <u>\$ 763,895</u>                  | <u>\$ 33,762</u>                     |

**CITY OF HINESVILLE, GEORGIA**

**COMBINING BALANCE SHEET  
NON-MAJOR GOVERNMENTAL FUNDS  
OCTOBER 31, 2017**

| <b>Capital Project Funds</b> |                      |                                                      |
|------------------------------|----------------------|------------------------------------------------------|
| <b>SPLOST<br/>Fund</b>       | <b>LMIG<br/>Fund</b> | <b>Total<br/>Nonmajor<br/>Governmental<br/>Funds</b> |
| \$ -                         | \$ -                 | \$ 324,848                                           |
| -                            | -                    | 35,706                                               |
| -                            | -                    | 264,401                                              |
| -                            | 341,603              | 446,565                                              |
| 668,900                      | -                    | 668,900                                              |
| 287,182                      | -                    | 354,922                                              |
| <u>\$ 956,082</u>            | <u>\$ 341,603</u>    | <u>\$ 2,095,342</u>                                  |
|                              |                      |                                                      |
| \$ 7,902                     | \$ 3,405             | \$ 33,840                                            |
| 341,922                      | -                    | 712,294                                              |
| <u>349,824</u>               | <u>3,405</u>         | <u>746,134</u>                                       |
|                              |                      |                                                      |
| 606,258                      | 338,198              | 944,456                                              |
| -                            | -                    | 404,752                                              |
| <u>606,258</u>               | <u>338,198</u>       | <u>1,349,208</u>                                     |
|                              |                      |                                                      |
| <u>\$ 956,082</u>            | <u>\$ 341,603</u>    | <u>\$ 2,095,342</u>                                  |

**CITY OF HINESVILLE, GEORGIA**

**COMBINING STATEMENT OF REVENUES, EXPENDITURES  
AND CHANGES IN FUND BALANCES  
NON-MAJOR GOVERNMENTAL FUNDS**

**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                                              | <b>Special Revenue Funds</b>       |                                      |
|--------------------------------------------------------------|------------------------------------|--------------------------------------|
|                                                              | <b>Multiple<br/>Grant<br/>Fund</b> | <b>Hotel/<br/>Motel Tax<br/>Fund</b> |
| <b>Revenues:</b>                                             |                                    |                                      |
| Other taxes                                                  | \$ -                               | \$ 201,508                           |
| Intergovernmental                                            | 808,952                            | -                                    |
| Interest revenues                                            | 11,325                             | -                                    |
| Total revenues                                               | <u>820,277</u>                     | <u>201,508</u>                       |
| <b>Expenditures:</b>                                         |                                    |                                      |
| <b>Current:</b>                                              |                                    |                                      |
| Public safety                                                | 30,626                             | -                                    |
| Housing and development                                      | 399,698                            | -                                    |
| Health and welfare                                           | 234,748                            | -                                    |
| Culture and recreation                                       | 122,690                            | -                                    |
| Capital outlay                                               | -                                  | -                                    |
| Principal                                                    | -                                  | -                                    |
| Interest and fiscal charges                                  | -                                  | -                                    |
| Intergovernmental                                            | -                                  | 80,603                               |
| Total expenditures                                           | <u>787,762</u>                     | <u>80,603</u>                        |
| Excess (deficiency) of revenues<br>over (under) expenditures | <u>32,515</u>                      | <u>120,905</u>                       |
| <b>Other financing sources (uses)</b>                        |                                    |                                      |
| Transfers In                                                 | 40,767                             | -                                    |
| Transfers Out                                                | <u>(61,667)</u>                    | <u>(120,905)</u>                     |
| Total other financing sources (uses)                         | <u>(20,900)</u>                    | <u>(120,905)</u>                     |
| Net change in fund balances                                  | 11,615                             | -                                    |
| <b>Fund balance - November 1</b>                             | <u>393,137</u>                     | <u>-</u>                             |
| <b>Fund balance - October 31</b>                             | <u><u>\$ 404,752</u></u>           | <u><u>\$ -</u></u>                   |

**CITY OF HINESVILLE, GEORGIA**

**COMBINING STATEMENT OF REVENUES,  
AND CHANGES IN FUND BALANCES  
NON-MAJOR GOVERNMENTAL FUNDS**

**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

| <b>Capital Project Funds</b> |                      | <b>Total<br/>Nonmajor<br/>Governmental<br/>Funds</b> |
|------------------------------|----------------------|------------------------------------------------------|
| <b>SPLOST<br/>Fund</b>       | <b>LMIG<br/>Fund</b> |                                                      |
| \$ -                         | \$ -                 | \$ 201,508                                           |
| 955,207                      | 299,021              | 2,063,180                                            |
| 875                          | -                    | 12,200                                               |
| 956,082                      | 299,021              | 2,276,888                                            |
| 79,120                       | -                    | 109,746                                              |
| -                            | -                    | 399,698                                              |
| -                            | -                    | 234,748                                              |
| -                            | -                    | 122,690                                              |
| 41,354                       | 150,999              | 192,353                                              |
| 157,355                      | -                    | 157,355                                              |
| 71,995                       | -                    | 71,995                                               |
| -                            | -                    | 80,603                                               |
| 349,824                      | 150,999              | 1,369,188                                            |
| 606,258                      | 148,022              | 907,700                                              |
| -                            | 113,826              | 154,593                                              |
| -                            | -                    | (182,572)                                            |
| -                            | 113,826              | (27,979)                                             |
| 606,258                      | 261,848              | 879,721                                              |
| -                            | 76,350               | 469,487                                              |
| \$ 606,258                   | \$ 338,198           | \$ 1,349,208                                         |

**CITY OF HINESVILLE, GEORGIA**

**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND  
BALANCES**

**BUDGET AND ACTUAL - MULTIPLE GRANT FUND  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                                              | Budgeted<br>Amounts      |                          | Variance<br>With Final  |
|--------------------------------------------------------------|--------------------------|--------------------------|-------------------------|
|                                                              | Final                    | Actual                   | Budget                  |
| <b>Revenues</b>                                              |                          |                          |                         |
| Intergovernmental                                            | \$ 1,274,769             | \$ 808,952               | \$ (465,817)            |
| Interest revenues                                            | -                        | 11,325                   | 11,325                  |
| Total revenues                                               | <u>1,274,769</u>         | <u>820,277</u>           | <u>(454,492)</u>        |
| <b>Expenditures</b>                                          |                          |                          |                         |
| Public safety                                                |                          |                          |                         |
| Police                                                       | 12,996                   | 3,986                    | 9,010                   |
| Fire                                                         | 44,865                   | 26,640                   | 18,225                  |
| Total public safety                                          | <u>57,861</u>            | <u>30,626</u>            | <u>27,235</u>           |
| Public works                                                 |                          |                          |                         |
| Highways and streets                                         | -                        | -                        | -                       |
| Total public works                                           | <u>-</u>                 | <u>-</u>                 | <u>-</u>                |
| Housing and development                                      |                          |                          |                         |
| Urban redevelopment                                          | 612,908                  | 399,698                  | 213,210                 |
| Total housing and development                                | <u>612,908</u>           | <u>399,698</u>           | <u>213,210</u>          |
| Health and welfare                                           |                          |                          |                         |
| Community development                                        | 317,188                  | 234,748                  | 82,440                  |
| Total health and welfare                                     | <u>317,188</u>           | <u>234,748</u>           | <u>82,440</u>           |
| Culture and recreation                                       |                          |                          |                         |
| Parks and grounds                                            | 161,688                  | 122,690                  | 38,998                  |
| Total culture and recreation                                 | <u>161,688</u>           | <u>122,690</u>           | <u>38,998</u>           |
| Total expenditures                                           | <u>1,149,645</u>         | <u>787,762</u>           | <u>361,883</u>          |
| Excess (deficiency) of revenues over<br>(under) expenditures | <u>125,124</u>           | <u>32,515</u>            | <u>(92,609)</u>         |
| <b>Other financing sources (uses)</b>                        |                          |                          |                         |
| Transfers In                                                 | 77,768                   | 40,767                   | (37,001)                |
| Transfers Out                                                | (202,892)                | (61,667)                 | 141,225                 |
| Total other financing sources (uses)                         | <u>(125,124)</u>         | <u>(20,900)</u>          | <u>104,224</u>          |
| Net change in fund balances                                  | -                        | 11,615                   | 11,615                  |
| <b>Fund balance - November 1</b>                             | <u>383,242</u>           | <u>393,137</u>           | <u>9,895</u>            |
| <b>Fund balance - October 31</b>                             | <u><u>\$ 383,242</u></u> | <u><u>\$ 404,752</u></u> | <u><u>\$ 21,510</u></u> |

**CITY OF HINESVILLE, GEORGIA**

**SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND  
BALANCES**

**BUDGET AND ACTUAL - HOTEL/MOTEL TAX FUND  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

|                                                              | Budgeted<br>Amounts<br><u>Final</u> | <u>Actual</u>      | Variance<br>With Final<br>Budget |
|--------------------------------------------------------------|-------------------------------------|--------------------|----------------------------------|
| <b>Revenues</b>                                              |                                     |                    |                                  |
| Other taxes                                                  | \$ 197,620                          | \$ 201,508         | \$ 3,888                         |
| Total revenues                                               | <u>197,620</u>                      | <u>201,508</u>     | <u>3,888</u>                     |
| <b>Expenditures</b>                                          |                                     |                    |                                  |
| <b>Current</b>                                               |                                     |                    |                                  |
| Intergovernmental                                            | <u>76,085</u>                       | <u>80,603</u>      | <u>(4,518)</u>                   |
| Total expenditures                                           | <u>76,085</u>                       | <u>80,603</u>      | <u>(4,518)</u>                   |
| Excess (deficiency) of revenues over<br>(under) expenditures | <u>121,535</u>                      | <u>120,905</u>     | <u>(630)</u>                     |
| <b>Other financing sources (uses):</b>                       |                                     |                    |                                  |
| Transfers Out                                                | <u>(121,535)</u>                    | <u>(120,905)</u>   | <u>630</u>                       |
| Total other financing sources (uses)                         | <u>(121,535)</u>                    | <u>(120,905)</u>   | <u>630</u>                       |
| Net change in fund balances                                  | -                                   | -                  | -                                |
| <b>Fund balance - November 1</b>                             | <u>-</u>                            | <u>-</u>           | <u>-</u>                         |
| <b>Fund balance - October 31</b>                             | <u><u>\$ -</u></u>                  | <u><u>\$ -</u></u> | <u><u>\$ -</u></u>               |

**CITY OF HINESVILLE, GEORGIA**

**SCHEDULE OF EXPENDITURES OF  
SPECIAL PURPOSE LOCAL OPTION SALE TAX PROCEEDS  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

| Project Description                        | Original<br>Estimated<br>Cost | Revised<br>Estimated<br>Cost | Expenditures   |                 |              |
|--------------------------------------------|-------------------------------|------------------------------|----------------|-----------------|--------------|
|                                            |                               |                              | Prior<br>Years | Current<br>Year | Total        |
| <u>2009 Resolution</u>                     |                               |                              |                |                 |              |
| Memorial Drive Realignment Project:        |                               |                              |                |                 |              |
| Section 3                                  | \$ 260,520                    | \$ 260,520                   | \$ 260,520     | \$ -            | \$ 260,520   |
| Section 4                                  | 2,024,329                     | 2,024,329                    | 1,152,419      | -               | 1,152,419    |
| Memorial Drive Phase 4 TE                  | -                             | 250,000                      | 274,093        | -               | 274,093      |
| Azalea Street                              | 121,000                       | 121,000                      | 155,505        | -               | 155,505      |
| Forest Street Reconstruction               | 1,124,188                     | 1,124,188                    | 1,117,433      | -               | 1,117,433    |
| Meloney Drive                              | 372,438                       | 372,438                      | 152,990        | -               | 152,990      |
| Hwy 84 ADA Ramps (Stewart to Screven)      | 67,500                        | 67,500                       | -              | -               | -            |
| South Main Street                          | 807,843                       | 807,843                      | 91,756         | 1,120           | 92,876       |
| McArthur Road                              | 248,527                       | 248,527                      | 400            | 7,850           | 8,250        |
| Milling                                    | 300,000                       | 300,000                      | 20,900         | -               | 20,900       |
| ADA Ramps                                  | -                             | -                            | 5,400          | -               | 5,400        |
| Veteran's Parkway Widening                 | -                             | -                            | 3,783          | -               | 3,783        |
| Jack Hill Road                             | 505,930                       | 505,930                      | 411,743        | -               | 411,743      |
| Windhaven Drainage                         | -                             | 170,000                      | 160,965        | -               | 160,965      |
| Kings Road Drainage                        | -                             | 41,036                       | 41,036         | -               | 41,036       |
| Mattie Street                              | -                             | 408,830                      | -              | 16,900          | 16,900       |
| Gibson Street                              | -                             | 140,080                      | -              | 10,934          | 10,934       |
| Hinesville capital projects                | 266,848                       | -                            | 266,848        | -               | 266,848      |
| Hinesville capital projects                | 218,489                       | -                            | 218,489        | -               | 218,489      |
| Hinesville capital projects - Debt Service | 3,516,213                     | -                            | 4,180,441      | -               | 4,180,441    |
| Total all Projects                         | \$ 9,833,825                  | \$ 6,504,347                 | \$ 8,514,721   | \$ 36,804       | \$ 8,551,525 |

**CITY OF HINESVILLE, GEORGIA**

**SCHEDULE OF EXPENDITURES OF  
SPECIAL PURPOSE LOCAL OPTION SALE TAX PROCEEDS  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

| <b>Project Description</b>                 | <b>Original<br/>Estimated<br/>Cost</b> | <b>Revised<br/>Estimated<br/>Cost</b> | <b>Expenditures</b>    |                         |                   |
|--------------------------------------------|----------------------------------------|---------------------------------------|------------------------|-------------------------|-------------------|
|                                            |                                        |                                       | <b>Prior<br/>Years</b> | <b>Current<br/>Year</b> | <b>Total</b>      |
| <b><u>2016 Resolution</u></b>              |                                        |                                       |                        |                         |                   |
| Public Safety vehicles and equipment       | \$ 1,000,000                           | \$ 1,000,000                          | \$ -                   | \$ 79,120               | \$ 79,120         |
| Hinesville capital projects - Debt Service | 3,150,000                              | 3,150,000                             | -                      | 229,350                 | 229,350           |
| Ryon Avenue/US 84 @ Bryant Commons         | 767,000                                | 767,000                               | -                      | -                       | -                 |
| LMIG Road Match                            | 300,000                                | 300,000                               | -                      | -                       | -                 |
| Roadway and/or Drainage Infrastructure     | 600,000                                | 600,000                               | -                      | -                       | -                 |
| Other City Projects:                       | 5,950,454                              | -                                     | -                      | -                       | -                 |
| Main Street Curb & Gutter and sidewalks    | -                                      | 1,238,226                             | -                      | 4,550                   | 4,550             |
| McArthur Road and sidewalks                | -                                      | 348,367                               | -                      | -                       | -                 |
| Fire Station                               | -                                      | 2,700,000                             | -                      | -                       | -                 |
| Bryant Commons Entrance & Loop Road        | -                                      | 839,800                               | -                      | -                       | -                 |
| Balance of Ryon Ave @ Bryant Commons       | -                                      | 76,700                                | -                      | -                       | -                 |
| Southside Park                             | -                                      | 742,108                               | -                      | -                       | -                 |
| Bradwell Park Renovations                  | -                                      | 5,253                                 | -                      | -                       | -                 |
| Total all Projects                         | <u>\$ 11,767,454</u>                   | <u>\$ 11,767,454</u>                  | <u>\$ -</u>            | <u>\$ 313,020</u>       | <u>\$ 313,020</u> |



COMPONENT UNIT

**CITY OF HINESVILLE, GEORGIA**

**BALANCE SHEET  
COMPONENT UNIT - DOWNTOWN DEVELOPMENT AUTHORITY  
OCTOBER 31, 2017**

---

**Assets**

|                           |    |                  |
|---------------------------|----|------------------|
| Cash and cash equivalents | \$ | 182,448          |
| Assets held for resale    |    | 838,358          |
| Total assets              | \$ | <u>1,020,806</u> |

**Liabilities and Fund Balances**

Liabilities

|                          |    |                |
|--------------------------|----|----------------|
| Accounts payable         | \$ | 30,486         |
| Due to other governments |    | 81,674         |
| Customer deposits        |    | <u>100</u>     |
| Total liabilities        |    | <u>112,260</u> |

Fund balances

|                     |    |                |
|---------------------|----|----------------|
| Unassigned          |    | <u>908,546</u> |
| Total fund balances | \$ | <u>908,546</u> |

Amounts report for governmental activities in the statement of net position are different because:

|                                                                                                                          |    |        |
|--------------------------------------------------------------------------------------------------------------------------|----|--------|
| Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the fund. | \$ | 35,537 |
|--------------------------------------------------------------------------------------------------------------------------|----|--------|

|                                                                                                                                           |  |         |
|-------------------------------------------------------------------------------------------------------------------------------------------|--|---------|
| Certain liabilities, including notes payable, are not due and payable in the current period and, therefore, are not reported in the fund. |  | (4,207) |
|-------------------------------------------------------------------------------------------------------------------------------------------|--|---------|

|                                |    |                |
|--------------------------------|----|----------------|
| Net position of component unit | \$ | <u>939,876</u> |
|--------------------------------|----|----------------|

# CITY OF HINESVILLE, GEORGIA

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES COMPONENT UNIT - DOWNTOWN DEVELOPMENT AUTHORITY FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017

---

**Revenues:**

|                      |                |
|----------------------|----------------|
| Charges for services | \$ 19,953      |
| Intergovernmental    | 311,102        |
| Other revenues       | 7,285          |
| Total revenues       | <u>338,340</u> |

**Expenditures:**

|                             |                |
|-----------------------------|----------------|
| Administration              | 273,819        |
| Housing and development     | 103,320        |
| Debt service:               |                |
| Principal                   | 6,878          |
| Interest and fiscal charges | 478            |
| Total expenditures          | <u>384,495</u> |

|                                                           |                 |
|-----------------------------------------------------------|-----------------|
| Excess (deficiency) of revenues over (under) expenditures | <u>(46,155)</u> |
|-----------------------------------------------------------|-----------------|

|                             |          |
|-----------------------------|----------|
| Net change in fund balances | (46,155) |
|-----------------------------|----------|

|                                  |                |
|----------------------------------|----------------|
| <b>Fund balance - November 1</b> | <u>954,701</u> |
|----------------------------------|----------------|

|                                  |                          |
|----------------------------------|--------------------------|
| <b>Fund balance - October 31</b> | <u><u>\$ 908,546</u></u> |
|----------------------------------|--------------------------|

Amounts reported for governmental activities in the statement of activities are different because:

|                                             |             |
|---------------------------------------------|-------------|
| Net change in fund balance - component unit | \$ (46,155) |
|---------------------------------------------|-------------|

|                                                                                                                                                                                                                  |         |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. | (1,064) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|

|                                                                                                                                                                                                                                                                                                                                                                                          |       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. This amount is the net effect of these differences in the treatment of long-term debt and related items. | 6,878 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|

|                                          |                           |
|------------------------------------------|---------------------------|
| Change in net position of component unit | <u><u>\$ (40,341)</u></u> |
|------------------------------------------|---------------------------|



## STATISTICAL SECTION

This part of the City of Hinesville's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall financial health.

| <b>Contents</b>                                                                                                                                                                                                                                                                          | <b>Page</b> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b>Financial Trends</b> -----                                                                                                                                                                                                                                                            | <b>80</b>   |
| <i>These schedules contain trend information to help the reader understand how the city's financial position has changed over time.</i>                                                                                                                                                  |             |
| <b>Revenue Capacity</b> -----                                                                                                                                                                                                                                                            | <b>90</b>   |
| <i>These schedules contain information to help the reader understand and assess the factors affecting the city's ability to generate its most significant local revenue sources, the property tax and sales tax.</i>                                                                     |             |
| <b>Debt Capacity</b> -----                                                                                                                                                                                                                                                               | <b>98</b>   |
| <i>These schedules present information to help the reader assess the affordability of the city's current levels of outstanding debt and the city's ability to issue additional debt in the future.</i>                                                                                   |             |
| <b>Demographic and Economic Information</b> -----                                                                                                                                                                                                                                        | <b>102</b>  |
| <i>These schedules offer economic and demographic indicators to help the reader understand the environment within which the city's financial activities take place and to provide information that facilitates comparisons of financial information over time and among governments.</i> |             |
| <b>Operating Information</b> -----                                                                                                                                                                                                                                                       | <b>105</b>  |
| <i>These schedules contain service and infrastructure data to help the reader understand how the information in the city's financial report relates to the services the city provides and the activities it performs.</i>                                                                |             |

**Sources:** Unless otherwise noted, the information in these schedules is derived from the *Comprehensive Annual Financial Reports* for the relevant year.

**City of Hinesville, Georgia**  
Net Position by Activity  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*

|                                             | <u>2008</u>          | <u>2009</u>          | <u>2010</u>          | <u>2011</u>          |
|---------------------------------------------|----------------------|----------------------|----------------------|----------------------|
| Governmental activities                     |                      |                      |                      |                      |
| Net investment in capital assets            | \$ 35,434,244        | \$ 37,958,051        | \$ 39,915,094        | \$ 45,090,621        |
| Restricted                                  | -                    | -                    | 6,813,401            | 1,230,256            |
| Unrestricted                                | 9,551,986            | 9,052,494            | (643,479)            | 2,006,278            |
| Total governmental activities net position  | <u>\$ 44,986,230</u> | <u>\$ 47,010,545</u> | <u>\$ 46,085,016</u> | <u>\$ 48,327,155</u> |
| Business-type activities                    |                      |                      |                      |                      |
| Net investment in capital assets            | \$ 14,505,464        | \$ 14,349,819        | \$ 15,511,244        | \$ 36,204,616        |
| Restricted                                  | 983,605              | 1,022,230            | 975,793              | 928,898              |
| Unrestricted                                | 3,343,670            | 1,272,209            | 23,943,510           | 5,036,776            |
| Total business-type activities net position | <u>\$ 18,832,739</u> | <u>\$ 16,644,258</u> | <u>\$ 40,430,547</u> | <u>\$ 42,170,290</u> |
| Primary government                          |                      |                      |                      |                      |
| Net investment in capital assets            | \$ 49,939,708        | \$ 52,307,870        | \$ 55,426,338        | \$ 81,295,237        |
| Restricted                                  | 983,605              | 1,022,230            | 7,789,194            | 2,159,154            |
| Unrestricted                                | 12,895,656           | 10,324,703           | 23,300,031           | 7,043,053            |
| Total primary government net position       | <u>\$ 63,818,969</u> | <u>\$ 63,654,803</u> | <u>\$ 86,515,563</u> | <u>\$ 90,497,444</u> |

\*Note: GASB 68 was implemented during fiscal year 2015.

**City of Hinesville, Georgia**  
Net Position by Activity  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*  
*continued*

| <b>2012</b>          | <b>2013</b>          | <b>2014</b>          | <b>2015*</b>         | <b>2016</b>          | <b>2017</b>          |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| \$ 44,891,313        | \$ 45,307,116        | \$ 45,709,098        | \$ 45,242,694        | \$ 44,224,393        | \$ 43,505,785        |
| 171,859              | 113,152              | -                    | 215,700              | 175,473              | 126,480              |
| 3,525,295            | 3,528,944            | 3,824,687            | 193,261              | 1,239,675            | 2,835,998            |
| <u>\$ 48,588,467</u> | <u>\$ 48,949,212</u> | <u>\$ 49,533,785</u> | <u>\$ 45,651,655</u> | <u>\$ 45,639,541</u> | <u>\$ 46,468,263</u> |
| <br>                 |                      |                      |                      |                      |                      |
| \$ 35,270,060        | \$ 38,682,382        | \$ 36,872,572        | \$ 39,090,656        | \$ 36,416,043        | \$ 34,697,745        |
| 1,489,051            | 1,416,215            | 902,015              | 740,360              | 903,915              | 903,915              |
| 5,209,990            | 875,035              | 2,119,014            | (809,813)            | 1,161,704            | 3,948,839            |
| <u>\$ 41,969,101</u> | <u>\$ 40,973,632</u> | <u>\$ 39,893,601</u> | <u>\$ 39,021,203</u> | <u>\$ 38,481,662</u> | <u>\$ 39,550,499</u> |
| <br>                 |                      |                      |                      |                      |                      |
| \$ 80,161,373        | \$ 83,989,498        | \$ 82,581,670        | \$ 84,333,350        | \$ 80,640,436        | \$ 78,203,530        |
| 1,660,910            | 1,529,367            | 902,015              | 956,060              | 1,079,388            | 1,030,395            |
| 8,735,285            | 4,403,979            | 5,943,701            | (616,552)            | 2,401,379            | 6,784,837            |
| <u>\$ 90,557,568</u> | <u>\$ 89,922,844</u> | <u>\$ 89,427,386</u> | <u>\$ 84,672,858</u> | <u>\$ 84,121,203</u> | <u>\$ 86,018,762</u> |

**City of Hinesville, Georgia**  
Changes in Net Position  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*

|                                                  | 2008         | 2009         | 2010         | 2011         |
|--------------------------------------------------|--------------|--------------|--------------|--------------|
| <b>Expenses</b>                                  |              |              |              |              |
| Primary government:                              |              |              |              |              |
| Governmental activities:                         |              |              |              |              |
| General government                               | \$ 2,071,081 | \$ 2,094,334 | \$ 2,483,187 | \$ 2,429,215 |
| Judicial                                         | 352,712      | 368,461      | 415,532      | 426,155      |
| Public safety                                    | 9,027,601    | 9,761,982    | 10,238,143   | 11,321,340   |
| Highways and streets                             | 2,476,765    | 2,665,112    | 2,761,761    | 2,875,882    |
| Health and Welfare                               | 526,306      | 617,340      | 574,305      | 625,795      |
| Culture and recreation                           | 880,562      | 801,662      | 826,155      | 889,866      |
| Housing and development                          | 3,198,315    | 2,468,991    | 3,466,832    | 1,979,711    |
| Interest and fiscal changes                      | 67,529       | 53,893       | 140,367      | 407,888      |
| Total governmental activities expenses           | 18,600,871   | 18,831,775   | 20,906,282   | 20,955,852   |
| Business-type activities:                        |              |              |              |              |
| Water and sewer                                  | 8,128,043    | 9,205,371    | 9,105,367    | 9,268,587    |
| Sanitation                                       | 2,220,636    | 2,166,292    | 2,386,351    | 2,516,038    |
| Stormwater utility                               | 1,027,258    | 1,057,459    | 939,821      | 1,054,997    |
| Transit                                          | -            | -            | 208,507      | 1,750,776    |
| Total business-type activities expenses          | 11,375,937   | 12,429,122   | 12,640,046   | 14,590,398   |
| Total primary government expenses                | 29,976,808   | 31,260,897   | 33,546,328   | 35,546,250   |
| <b>Program revenues</b>                          |              |              |              |              |
| Primary government:                              |              |              |              |              |
| Governmental activities:                         |              |              |              |              |
| Charges for services                             |              |              |              |              |
| General government                               | 692,777      | 774,060      | 659,534      | 789,678      |
| Judiciary                                        | 136,248      | 133,593      | 138,605      | 98,349       |
| Public safety                                    | 1,158,496    | 1,213,611    | 1,165,065    | 994,721      |
| Public works                                     | 75,081       | 71,426       | 68,181       | 66,002       |
| Housing and development                          | 264,734      | 251,054      | 131,035      | 210,411      |
| Operating grants and contributions               | 1,963,488    | 1,264,948    | 1,648,071    | 1,022,543    |
| Capital grants and contributions                 | 2,876,760    | 3,344,072    | 3,800,018    | 6,728,453    |
| Total governmental activities program revenues   | 7,167,584    | 7,052,764    | 7,610,509    | 9,910,157    |
| Business-type activities:                        |              |              |              |              |
| Charges for services                             | 11,192,455   | 10,111,291   | 10,429,212   | 10,912,645   |
| Operating grants and contributions               | -            | -            | 83,014       | 739,949      |
| Capital grants and contributions                 | -            | -            | 25,725,883   | 3,819,981    |
| Total business-type activities program revenues  | 11,192,455   | 10,111,291   | 36,238,109   | 15,472,575   |
| Total primary government program revenues        | 18,360,039   | 17,164,055   | 43,848,618   | 25,382,732   |
| <b>Net (expense) / revenue</b>                   |              |              |              |              |
| Governmental activities                          | (11,433,287) | (11,779,011) | (13,295,773) | (11,045,696) |
| Business-type activities                         | (183,482)    | (2,317,831)  | 23,598,063   | 882,177      |
| Total primary government net (expense) / revenue | (11,616,769) | (14,096,842) | 10,302,290   | (10,163,519) |

(Continued)

**City of Hinesville, Georgia**  
Changes in Net Position  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*  
*continued*

| <b>2012</b>         | <b>2013</b>         | <b>2014</b>         | <b>2015</b>         | <b>2016</b>         | <b>2017</b>         |
|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| \$ 2,819,021        | \$ 2,579,432        | \$ 2,787,319        | \$ 2,671,074        | \$ 2,655,291        | \$ 2,905,460        |
| 439,396             | 464,156             | 489,298             | 473,800             | 497,030             | 505,069             |
| 9,863,394           | 9,787,757           | 9,927,371           | 9,245,840           | 9,655,137           | 9,852,898           |
| 2,476,406           | 2,760,779           | 2,581,340           | 3,047,557           | 3,111,754           | 2,812,958           |
| 684,546             | 669,911             | 743,587             | 682,611             | 669,871             | 2,129,339           |
| 791,773             | 866,305             | 864,952             | 821,679             | 832,611             | 701,923             |
| 1,838,628           | 1,573,491           | 2,255,583           | 1,829,571           | 1,664,079           | 941,725             |
| 386,593             | 366,568             | 334,092             | 351,345             | 160,528             | 142,853             |
| <u>19,299,757</u>   | <u>19,068,399</u>   | <u>19,983,542</u>   | <u>19,123,477</u>   | <u>19,246,301</u>   | <u>19,992,225</u>   |
| 9,185,009           | 9,391,144           | 9,285,371           | 9,170,103           | 9,420,497           | 8,945,220           |
| 2,644,447           | 2,609,542           | 2,756,948           | 2,726,225           | 2,854,564           | 2,902,614           |
| 1,218,301           | 1,257,788           | 1,317,097           | 1,320,860           | 1,380,540           | 1,339,530           |
| 1,525,441           | 999,418             | 862,768             | 892,172             | 687,820             | 787,852             |
| <u>14,573,198</u>   | <u>14,257,892</u>   | <u>14,222,184</u>   | <u>14,109,360</u>   | <u>14,343,421</u>   | <u>13,975,216</u>   |
| <u>33,872,955</u>   | <u>33,326,291</u>   | <u>34,205,726</u>   | <u>33,232,837</u>   | <u>33,589,722</u>   | <u>33,967,441</u>   |
| 997,898             | 1,078,032           | 1,105,783           | 1,023,920           | 1,144,260           | 1,195,795           |
| 102,504             | 92,582              | 100,641             | 107,613             | 95,970              | 67,697              |
| 1,330,070           | 1,224,357           | 1,304,429           | 1,293,217           | 1,424,465           | 1,343,421           |
| 93,298              | 16,460              | 17,721              | 18,654              | 17,469              | 19,483              |
| 300,711             | 338,576             | 387,775             | 360,344             | 364,919             | 387,134             |
| 1,052,162           | 789,032             | 920,415             | 674,829             | 410,166             | 900,993             |
| 1,939,196           | 2,035,426           | 2,287,199           | 527,784             | 403,131             | 1,133,282           |
| <u>5,815,839</u>    | <u>5,574,465</u>    | <u>6,123,963</u>    | <u>4,006,361</u>    | <u>3,860,380</u>    | <u>5,047,805</u>    |
| 12,503,738          | 12,086,334          | 12,217,064          | 12,645,790          | 12,939,435          | 13,910,665          |
| 604,998             | 556,466             | 418,520             | 436,148             | 437,283             | 520,803             |
| 46,828              | 432,300             | -                   | -                   | -                   | 297,652             |
| <u>13,155,564</u>   | <u>13,075,100</u>   | <u>12,635,584</u>   | <u>13,081,938</u>   | <u>13,376,718</u>   | <u>14,729,120</u>   |
| <u>18,971,403</u>   | <u>18,649,565</u>   | <u>18,759,547</u>   | <u>17,088,299</u>   | <u>17,237,098</u>   | <u>19,776,925</u>   |
| (13,483,918)        | (13,493,934)        | (13,859,579)        | (15,117,116)        | (15,385,921)        | (14,744,420)        |
| <u>(1,417,634)</u>  | <u>(1,182,792)</u>  | <u>(1,586,600)</u>  | <u>(1,027,422)</u>  | <u>(966,703)</u>    | <u>753,904</u>      |
| <u>(14,901,552)</u> | <u>(14,676,726)</u> | <u>(15,446,179)</u> | <u>(16,144,538)</u> | <u>(16,352,624)</u> | <u>(13,990,516)</u> |

**City of Hinesville, Georgia**  
Changes in Net Position  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*

|                                                                                          | 2008                | 2009                | 2010                 | 2011                |
|------------------------------------------------------------------------------------------|---------------------|---------------------|----------------------|---------------------|
| <b>General revenues and other changes in net position</b>                                |                     |                     |                      |                     |
| Governmental activities:                                                                 |                     |                     |                      |                     |
| Taxes                                                                                    | 12,907,329          | 13,519,784          | 13,455,909           | 13,820,149          |
| Federal and state grants and other contributions<br>not restricted to specific functions | 24,795              | 24,236              | 26,739               | 22,516              |
| Investment earnings                                                                      | 108,899             | 193,345             | 56,058               | 24,800              |
| Other revenues                                                                           | 92,937              | 56,971              | 137,178              | 51,912              |
| Gain on sale of assets                                                                   | -                   | 8,993               | (365,982)            | 6,091               |
| Transfers                                                                                | -                   | -                   | (79,583)             | (637,633)           |
| Total governmental activities general revenues<br>and other changes in net position      | <u>13,133,960</u>   | <u>13,803,329</u>   | <u>13,230,319</u>    | <u>13,287,835</u>   |
| Business-type activities:                                                                |                     |                     |                      |                     |
| Federal and state grants and other contributions<br>not restricted to specific functions |                     |                     |                      |                     |
| Intergovernmental                                                                        | -                   | -                   | -                    | 145,608             |
| Other revenues                                                                           | 37,984              | 56,602              | 49,959               | 55,708              |
| Investment earnings                                                                      | 149,890             | 72,749              | 58,686               | 18,617              |
| Transfers                                                                                | -                   | -                   | 79,583               | 637,633             |
| Total business type activities general revenues<br>and other changes in net position     | <u>187,874</u>      | <u>129,351</u>      | <u>188,228</u>       | <u>857,566</u>      |
| Total primary government general revenues<br>and other changes in net position           | <u>13,321,834</u>   | <u>13,932,680</u>   | <u>13,418,547</u>    | <u>14,145,401</u>   |
| <b>Change in net position</b>                                                            |                     |                     |                      |                     |
| Governmental activities                                                                  | 1,700,673           | 2,024,318           | (65,454)             | 2,242,140           |
| Business-type activities                                                                 | 4,392               | (2,188,480)         | 23,786,291           | 1,739,741           |
| Total primary government change in net position                                          | <u>\$ 1,705,065</u> | <u>\$ (164,162)</u> | <u>\$ 23,720,837</u> | <u>\$ 3,981,881</u> |

**City of Hinesville, Georgia**  
Changes in Net Position  
Last Ten Fiscal Years  
*(Accrual Basis of Accounting)*  
*continued*

| <b>2012</b>       | <b>2013</b>         | <b>2014</b>         | <b>2015</b>         | <b>2016</b>         | <b>2017</b>         |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| 14,224,947        | 14,025,576          | 14,581,189          | 15,430,521          | 15,527,802          | 15,728,268          |
| 20,956            | 19,937              | 17,176              | 14,127              | 17,005              | 23,137              |
| 26,474            | 11,372              | 14,983              | 11,375              | 14,304              | 17,745              |
| 49,780            | 118,561             | 22,870              | 16,060              | 50,748              | 14,824              |
| 6,745             | 21,049              | 3,425               | 28,449              | -                   | -                   |
| (583,675)         | (143,760)           | (195,494)           | (214,891)           | (209,252)           | (237,632)           |
| <u>13,745,227</u> | <u>14,052,735</u>   | <u>14,444,149</u>   | <u>15,285,641</u>   | <u>15,400,607</u>   | <u>15,546,342</u>   |
| 565,934           | 88,457              | -                   | -                   | -                   | -                   |
| 57,453            | 61,781              | 305,116             | 59,393              | 210,769             | 60,086              |
| 9,384             | 6,997               | 5,959               | 6,019               | 7,141               | 17,215              |
| 583,676           | 143,760             | 195,494             | 214,891             | 209,252             | 237,632             |
| <u>1,216,447</u>  | <u>300,995</u>      | <u>506,569</u>      | <u>280,303</u>      | <u>427,162</u>      | <u>314,933</u>      |
| <u>14,961,674</u> | <u>14,353,730</u>   | <u>14,950,718</u>   | <u>15,565,944</u>   | <u>15,827,769</u>   | <u>15,861,275</u>   |
| 261,312           | 558,801             | 584,570             | 168,525             | 14,686              | 801,922             |
| (201,189)         | (881,797)           | (1,080,031)         | (747,119)           | (539,541)           | 1,068,837           |
| <u>\$ 60,123</u>  | <u>\$ (322,996)</u> | <u>\$ (495,461)</u> | <u>\$ (578,594)</u> | <u>\$ (524,855)</u> | <u>\$ 1,870,759</u> |

**City of Hinesville, Georgia**  
Fund Balances, Governmental Funds  
Last Ten Fiscal Years  
*(Modified Accrual Basis of Accounting)*

|                                    | <u>2008</u>       | <u>2009</u>       | <u>2010</u>         | <u>2011*</u>      |
|------------------------------------|-------------------|-------------------|---------------------|-------------------|
| General Fund                       |                   |                   |                     |                   |
| Reserved                           | \$ 454,746        | \$ 462,922        | \$ 1,425,571        | \$ -              |
| Unreserved                         | 8,658,517         | 8,018,060         | 4,659,002           | -                 |
|                                    |                   |                   |                     |                   |
| Nonspendable                       | -                 | -                 | -                   | 119,806           |
| Committed                          | -                 | -                 | -                   | 66,370            |
| Assigned                           | -                 | -                 | -                   | 2,643,487         |
| Unassigned                         | -                 | -                 | -                   | 409,060           |
|                                    |                   |                   |                     |                   |
| Total General fund                 | <u>9,113,263</u>  | <u>8,480,982</u>  | <u>6,084,573</u>    | <u>3,238,723</u>  |
| All Other Governmental Funds       |                   |                   |                     |                   |
| Reserved                           |                   |                   |                     |                   |
| Capital projects funds             | -                 | -                 | 6,813,401           | -                 |
| Unreserved, reported in:           |                   |                   |                     |                   |
| Special revenue funds              | 218,503           | 201,719           | 217,753             | -                 |
| Capital projects funds             | (72,050)          | 78,912            | -                   | -                 |
|                                    |                   |                   |                     |                   |
| Restricted                         | -                 | -                 | -                   | 346,780           |
| Assigned                           | -                 | -                 | -                   | 215,622           |
|                                    |                   |                   |                     |                   |
| Total all other governmental funds | <u>\$ 146,453</u> | <u>\$ 280,631</u> | <u>\$ 7,031,154</u> | <u>\$ 562,402</u> |

Note: \*Prior year amounts have not been restated for the implementation of Statement 54.

**City of Hinesville, Georgia**  
Fund Balances, Governmental Funds  
Last Ten Fiscal Years  
*(Modified Accrual Basis of Accounting)*  
*continued*

| <u>2012</u>       | <u>2013</u>       | <u>2014</u>       | <u>2015</u>       | <u>2016</u>       | <u>2017</u>         |
|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -                |
| -                 | -                 | -                 | -                 | -                 | -                   |
| 123,225           | 314,514           | 121,357           | 122,219           | 131,619           | 184,598             |
| 66,400            | 125,313           | 104,935           | 112,550           | 99,123            | 50,130              |
| 1,648,500         | 1,183,070         | 1,160,020         | 458,699           | 458,699           | 458,699             |
| 492,934           | 843,414           | 1,367,011         | 2,238,945         | 2,976,351         | 3,654,375           |
| <u>2,331,059</u>  | <u>2,466,311</u>  | <u>2,753,323</u>  | <u>2,932,413</u>  | <u>3,665,792</u>  | <u>4,347,802</u>    |
| -                 | -                 | -                 | -                 | -                 | -                   |
| -                 | -                 | -                 | -                 | -                 | -                   |
| -                 | -                 | -                 | -                 | -                 | -                   |
| 171,859           | 113,150           | 113,150           | 103,150           | 76,350            | 944,456             |
| 268,002           | 379,763           | 383,242           | 383,242           | 393,137           | 404,752             |
| <u>\$ 439,861</u> | <u>\$ 492,913</u> | <u>\$ 496,392</u> | <u>\$ 486,392</u> | <u>\$ 469,487</u> | <u>\$ 1,349,208</u> |

**City of Hinesville, Georgia**  
Changes in Fund Balances, Governmental Funds  
Last Ten Fiscal Years  
(Modified Accrual Basis of Accounting)

|                                                           | <u>2008</u>         | <u>2009</u>         | <u>2010</u>         | <u>2011</u>           |
|-----------------------------------------------------------|---------------------|---------------------|---------------------|-----------------------|
| <b>Revenues:</b>                                          |                     |                     |                     |                       |
| Taxes                                                     | \$ 15,793,512       | \$ 13,422,946       | \$ 13,328,746       | \$ 13,793,840         |
| Licenses and permits                                      | 476,725             | 562,341             | 431,860             | 516,812               |
| Charges for services                                      | 733,196             | 740,652             | 696,390             | 687,160               |
| Intergovernmental                                         | 2,162,806           | 4,633,256           | 5,463,538           | 4,669,683             |
| Fines, forfeitures, and fees                              | 1,033,661           | 1,057,140           | 1,002,884           | 825,363               |
| Interest revenues                                         | 108,899             | 193,345             | 56,058              | 24,800                |
| Other revenues                                            | 160,283             | 145,177             | 249,329             | 180,761               |
| Total revenues                                            | <u>20,469,082</u>   | <u>20,754,857</u>   | <u>21,228,805</u>   | <u>20,698,419</u>     |
| <b>Expenditures:</b>                                      |                     |                     |                     |                       |
| Current:                                                  |                     |                     |                     |                       |
| General government                                        | 2,046,797           | 2,075,051           | 2,499,484           | 2,305,062             |
| Judicial                                                  | 351,386             | 367,289             | 409,876             | 422,570               |
| Public safety                                             | 8,981,182           | 9,764,313           | 10,047,017          | 10,677,842            |
| Highways and streets                                      | 1,924,282           | 1,742,224           | 1,785,571           | 1,950,677             |
| Health and welfare                                        | 523,491             | 615,212             | 571,853             | 627,265               |
| Culture and recreation                                    | 811,435             | 543,686             | 539,631             | 528,547               |
| Housing and development                                   | 2,542,275           | 2,041,798           | 3,002,003           | 1,518,104             |
| Capital outlay                                            | 2,894,247           | 3,089,996           | 6,122,878           | 8,058,381             |
| Debt service:                                             |                     |                     |                     |                       |
| Principal                                                 | 255,000             | 270,000             | 285,000             | 895,000               |
| Interest and fiscal charges                               | 70,581              | 57,124              | 111,992             | 413,676               |
| Issuance costs                                            | -                   | -                   | 218,480             | -                     |
| Intergovernmental Assistance                              | 1,013,907           | 695,257             | 717,641             | 1,984,350             |
| Total expenditures                                        | <u>21,414,583</u>   | <u>21,261,950</u>   | <u>26,311,426</u>   | <u>29,381,474</u>     |
| Excess (deficiency) of revenues over (under) expenditures | (945,501)           | (507,093)           | (5,082,621)         | (8,683,055)           |
| Other financing sources (uses)                            |                     |                     |                     |                       |
| Proceeds from the sale of capital assets                  | 28,758              | 8,993               | 11,210              | 6,091                 |
| Transfers in                                              | 407,579             | 340,696             | 765,372             | 409,152               |
| Transfers out                                             | (407,579)           | (340,696)           | (844,955)           | (1,046,785)           |
| Insurance Recoveries                                      | -                   | -                   | -                   | -                     |
| Bonds Issued                                              | -                   | -                   | 9,510,000           | -                     |
| Paying agent fees                                         | -                   | -                   | (1,000)             | -                     |
| Bond discount                                             | -                   | -                   | (3,892)             | -                     |
| Total other financing sources (uses)                      | <u>28,758</u>       | <u>8,993</u>        | <u>9,436,735</u>    | <u>(631,542)</u>      |
| Net change in fund balances                               | <u>\$ (916,743)</u> | <u>\$ (498,100)</u> | <u>\$ 4,354,114</u> | <u>\$ (9,314,597)</u> |
| Debt service as a percentage of noncapital expenditures   | 1.85%               | 1.85%               | 1.98%               | 6.42%                 |

**City of Hinesville, Georgia**  
Changes in Fund Balances, Governmental Funds  
Last Ten Fiscal Years  
(Modified Accrual Basis of Accounting)  
*continued*

| 2012                  | 2013              | 2014              | 2015              | 2016              | 2017                |
|-----------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| \$ 14,000,212         | \$ 14,117,974     | \$ 14,627,280     | \$ 15,494,583     | \$ 15,566,083     | \$ 15,790,940       |
| 602,567               | 592,896           | 640,027           | 631,973           | 660,685           | 701,765             |
| 1,057,039             | 1,154,046         | 1,153,508         | 1,166,165         | 1,238,511         | 1,271,603           |
| 3,003,793             | 2,242,837         | 3,216,859         | 1,202,270         | 824,700           | 2,249,470           |
| 1,093,684             | 895,463           | 1,001,938         | 979,319           | 1,037,609         | 945,535             |
| 26,473                | 11,372            | 14,983            | 11,375            | 14,304            | 17,745              |
| 149,032               | 125,756           | 132,872           | 116,711           | 132,278           | 100,575             |
| <u>19,932,800</u>     | <u>19,140,344</u> | <u>20,787,467</u> | <u>19,602,396</u> | <u>19,474,170</u> | <u>21,077,633</u>   |
| 2,547,978             | 2,327,486         | 2,436,995         | 2,515,770         | 2,462,081         | 2,736,332           |
| 434,225               | 463,732           | 489,280           | 487,142           | 506,583           | 506,101             |
| 9,581,411             | 9,580,853         | 9,703,697         | 9,464,265         | 9,893,703         | 10,104,362          |
| 1,496,661             | 1,926,623         | 1,523,233         | 1,607,665         | 1,645,126         | 1,515,733           |
| 682,784               | 667,298           | 744,207           | 697,513           | 678,024           | 703,449             |
| 441,882               | 516,627           | 510,700           | 466,919           | 457,749           | 556,603             |
| 1,370,243             | 1,282,834         | 1,695,689         | 1,483,759         | 1,310,841         | 1,730,534           |
| 1,615,917             | 333,171           | 1,146,265         | 624,338           | 397,314           | 192,353             |
| 1,045,000             | 820,000           | 830,000           | 845,000           | 296,149           | 313,673             |
| 381,233               | 359,360           | 339,070           | 350,084           | 162,550           | 145,027             |
| -                     | -                 | -                 | -                 | -                 | -                   |
| 788,741               | 638,380           | 885,769           | 704,409           | 738,324           | 774,102             |
| <u>20,386,075</u>     | <u>18,916,364</u> | <u>20,304,905</u> | <u>19,246,864</u> | <u>18,548,444</u> | <u>19,278,269</u>   |
| (453,275)             | 223,980           | 482,562           | 355,532           | 925,726           | 1,799,364           |
| 6,745                 | 21,051            | 3,425             | 28,449            | -                 | -                   |
| 190,548               | 433,896           | 436,333           | 424,420           | 309,792           | 337,164             |
| (774,223)             | (577,656)         | (631,827)         | (639,311)         | (519,044)         | (574,797)           |
| -                     | 87,036            | -                 | -                 | -                 | -                   |
| -                     | -                 | -                 | -                 | -                 | -                   |
| -                     | -                 | -                 | -                 | -                 | -                   |
| -                     | -                 | -                 | -                 | -                 | -                   |
| <u>(576,930)</u>      | <u>(35,673)</u>   | <u>(192,069)</u>  | <u>(186,442)</u>  | <u>(209,252)</u>  | <u>(237,633)</u>    |
| <u>\$ (1,030,205)</u> | <u>\$ 188,307</u> | <u>\$ 290,493</u> | <u>\$ 169,090</u> | <u>\$ 716,474</u> | <u>\$ 1,561,731</u> |
| 7.61%                 | 6.47%             | 6.16%             | 6.32%             | 2.52%             | 2.42%               |

**City of Hinesville, Georgia**  
Assessed Value and Estimated Actual Value of Taxable Property  
Last Ten Tax Digest Year

| Tax Digest<br>Year  | Real Property |             | Mobile Homes | Motor Vehicles | Other Personal<br>Property | Less: Tax<br>Exempt Real<br>Property | Total Taxable<br>Assessed<br>Value | Total Direct<br>Tax Rate | Estimated Actual<br>Taxable Value | Assessed Value<br>as a<br>Percentage of<br>Actual Value |
|---------------------|---------------|-------------|--------------|----------------|----------------------------|--------------------------------------|------------------------------------|--------------------------|-----------------------------------|---------------------------------------------------------|
|                     | Residential   | Commercial  |              |                |                            |                                      |                                    |                          |                                   |                                                         |
| 2007 <sup>(1)</sup> | 367,834,532   | 125,544,393 | 3,846,296    | 45,410,690     | 31,329,951                 | (5,630,747)                          | 568,335,115                        | 9.50                     | 1,420,837,788                     | 40%                                                     |
| 2008 <sup>(1)</sup> | 376,181,073   | 125,717,958 | 3,734,701    | 48,103,840     | 32,549,420                 | (6,104,112)                          | 580,182,880                        | 9.50                     | 1,450,457,200                     | 40%                                                     |
| 2009 <sup>(1)</sup> | 380,731,235   | 127,833,897 | 3,558,186    | 44,587,750     | 32,767,487                 | (6,460,000)                          | 583,018,555                        | 9.50                     | 1,457,546,388                     | 40%                                                     |
| 2010 <sup>(1)</sup> | 401,784,208   | 127,220,629 | 3,338,777    | 43,676,030     | 29,873,037                 | (6,470,000)                          | 599,422,681                        | 9.50                     | 1,498,556,703                     | 40%                                                     |
| 2011 <sup>(1)</sup> | 415,109,341   | 138,178,478 | 3,085,585    | 49,079,290     | 31,204,044                 | (6,412,000)                          | 630,244,738                        | 9.50                     | 1,575,611,845                     | 40%                                                     |
| 2012 <sup>(1)</sup> | 417,486,872   | 139,946,280 | 2,710,168    | 49,496,030     | 14,928,830                 | (9,620,356)                          | 614,947,824                        | 10.50                    | 1,537,369,560                     | 40%                                                     |
| 2013 <sup>(1)</sup> | 415,473,979   | 179,621,821 | 2,710,168    | 51,003,100     | 12,762,472                 | (9,893,404)                          | 651,678,136                        | 10.50                    | 1,629,195,340                     | 40%                                                     |
| 2014 <sup>(1)</sup> | 430,768,947   | 171,422,551 | 2,401,180    | 41,498,360     | 13,442,354                 | (10,695,178)                         | 648,838,214                        | 11.51                    | 1,622,095,535                     | 40%                                                     |
| 2015 <sup>(1)</sup> | 418,627,632   | 174,935,601 | 2,273,785    | 28,916,710     | 11,897,942                 | (15,869,333)                         | 620,782,337                        | 11.51                    | 1,551,955,843                     | 40%                                                     |
| 2016 <sup>(1)</sup> | 426,311,334   | 182,376,839 | 2,285,117    | 21,708,980     | 13,061,030                 | (22,864,283)                         | 622,879,017                        | 11.00                    | 1,557,197,543                     | 40%                                                     |

(1) Source: Liberty County Tax Commissioner

**City of Hinesville, Georgia**  
Property Tax Rates  
Last Ten Digest Years

| <b>Tax Digest<br/>Year</b> | <b>Total<br/>Millage<br/>Rate</b> | <b>City of<br/>Hinesville</b> | <b>Liberty<br/>County</b> | <b>Board of<br/>Education</b> | <b>Industrial<br/>Authority</b> | <b>Hospital<br/>Authority</b> | <b>State of<br/>Georgia</b> |
|----------------------------|-----------------------------------|-------------------------------|---------------------------|-------------------------------|---------------------------------|-------------------------------|-----------------------------|
| 2007                       | 41.996                            | 9.500                         | 11.646                    | 15.600                        | 2.000                           | 3.000                         | 0.250                       |
| 2008                       | 41.850                            | 9.500                         | 11.400                    | 15.600                        | 2.000                           | 3.100                         | 0.250                       |
| 2009                       | 41.850                            | 9.500                         | 11.400                    | 15.600                        | 2.000                           | 3.100                         | 0.250                       |
| 2010                       | 41.650                            | 9.500                         | 11.300                    | 15.500                        | 2.000                           | 3.100                         | 0.250                       |
| 2011                       | 41.800                            | 9.500                         | 11.300                    | 15.500                        | 2.000                           | 3.250                         | 0.250                       |
| 2012                       | 43.130                            | 10.500                        | 11.180                    | 16.000                        | 2.000                           | 3.250                         | 0.200                       |
| 2013                       | 42.960                            | 10.500                        | 11.180                    | 15.880                        | 2.000                           | 3.250                         | 0.150                       |
| 2014                       | 43.970                            | 11.510                        | 11.180                    | 15.880                        | 2.000                           | 3.250                         | 0.150                       |
| 2015                       | 45.320                            | 11.510                        | 12.630                    | 15.880                        | 2.000                           | 3.250                         | 0.050                       |
| 2016                       | 44.649                            | 11.000                        | 12.630                    | 15.789                        | 2.000                           | 3.230                         | -                           |

Source: Liberty County Tax Commissioner

**City of Hinesville, Georgia**  
Principal Property Taxpayers  
Current Year and Ten Years Ago

| <b>Taxpayer</b>         | <b>2016 Tax Digest</b>            |             |                                                           | <b>2006 Tax Digest</b>            |             |                                                           |
|-------------------------|-----------------------------------|-------------|-----------------------------------------------------------|-----------------------------------|-------------|-----------------------------------------------------------|
|                         | <b>Taxable<br/>Assessed Value</b> | <b>Rank</b> | <b>Percentage of<br/>Total Taxable<br/>Assessed Value</b> | <b>Taxable<br/>Assessed Value</b> | <b>Rank</b> | <b>Percentage of<br/>Total Taxable<br/>Assessed Value</b> |
| Georgia Power Company   | \$ 7,626,503                      | 1           | 1.22%                                                     | \$ 6,016,634                      | 1           | 1.27%                                                     |
| Tattersall Village Apts | 7,538,747                         | 2           | 1.21%                                                     | -                                 |             | -                                                         |
| 1300 Independence Place | 6,283,426                         | 3           | 1.01%                                                     | -                                 |             | -                                                         |
| Wal-Mart Real Estate    | 4,297,365                         | 4           | 0.69%                                                     | 2,716,977                         | 5           | 0.57%                                                     |
| JT Hinesville           | 4,174,021                         | 5           | 0.67%                                                     | -                                 |             | -                                                         |
| Wal-Mart Stores         | 3,147,137                         | 6           | 0.51%                                                     | 3,043,435                         | 2           | 0.64%                                                     |
| Dryden Claude & Loretta | 2,907,736                         | 7           | 0.47%                                                     | -                                 |             | -                                                         |
| Lowes Home Center       | 2,563,391                         | 8           | 0.41%                                                     | 2,727,182                         | 4           | 0.57%                                                     |
| Hinesville Center, LLC  | 2,551,135                         | 9           | 0.41%                                                     | -                                 |             | -                                                         |
| Comcast Cablevision     | 2,505,993                         | 10          | 0.40%                                                     | -                                 |             | -                                                         |
| Coastal Utilities       | -                                 |             | -                                                         | 2,971,913                         | 3           | 0.63%                                                     |
| The Hinesville Group    | -                                 |             | -                                                         | 2,524,647                         | 6           | 0.53%                                                     |
| Lowes Center, LLC       | -                                 |             | -                                                         | 2,236,713                         | 7           | 0.47%                                                     |
| Raintree Associates LTD | -                                 |             | -                                                         | 1,985,722                         | 8           | 0.42%                                                     |
| The Heritage Bank       | -                                 |             | -                                                         | 1,689,002                         | 9           | 0.36%                                                     |
| Perlis-Ellin LLC        | -                                 |             | -                                                         | 1,583,112                         | 10          | 0.33%                                                     |
| <b>Total</b>            | <b>\$ 43,595,454</b>              |             | <b>7.00%</b>                                              | <b>\$ 27,495,337</b>              |             | <b>5.78%</b>                                              |

**City of Hinesville, Georgia**  
Property Tax Levies and Collections  
Last Ten Fiscal Years

| Tax Year | Taxes Levied | Errors,<br>Releases or<br>Adjustments | Adjusted Tax<br>Levy | Collected within the Fiscal<br>Year of the Levy |           | Collections in<br>Subsequent<br>Years | Total Collections to Date |           |
|----------|--------------|---------------------------------------|----------------------|-------------------------------------------------|-----------|---------------------------------------|---------------------------|-----------|
|          |              |                                       |                      | Amount                                          | % of Levy |                                       | Amount                    | % of Levy |
| 2007     | 4,866,815    | (68,074)                              | 4,798,741            | 4,654,127                                       | 96.99%    | 152,432                               | 4,806,559                 | 100.16%   |
| 2008     | 5,589,180    | (556,137)                             | 5,033,044            | 4,859,145                                       | 96.54%    | 132,040                               | 4,991,185                 | 99.17%    |
| 2009     | 5,114,417    | (21,098)                              | 5,093,319            | 4,891,691                                       | 96.04%    | 217,370                               | 5,109,061                 | 100.31%   |
| 2010     | 5,155,167    | (13,200)                              | 5,141,967            | 4,967,624                                       | 96.61%    | 202,044                               | 5,169,667                 | 100.54%   |
| 2011     | 5,288,783    | (41)                                  | 5,288,742            | 5,080,985                                       | 96.07%    | 197,641                               | 5,278,626                 | 99.81%    |
| 2012     | 5,904,662    | (24,307)                              | 5,880,355            | 5,670,199                                       | 96.43%    | 200,425                               | 5,870,624                 | 99.83%    |
| 2013     | 6,273,751    | (150,324)                             | 6,123,426            | 5,958,723                                       | 97.31%    | 179,105                               | 6,137,828                 | 100.24%   |
| 2014     | 6,538,865    | (82,613)                              | 6,456,252            | 6,293,023                                       | 97.47%    | 175,845                               | 6,468,868                 | 100.20%   |
| 2015     | 6,421,496    | (71,793)                              | 6,349,703            | 6,255,445                                       | 98.52%    | 95,449                                | 6,350,894                 | 100.02%   |
| 2016     | 6,227,110    | (47,053)                              | 6,180,057            | 6,092,900                                       | 98.59%    |                                       | 6,092,900                 | 98.59%    |

Source: Liberty County Tax Commissioner

**City of Hinesville, Georgia**  
Local Option Sales Tax History  
Last Ten Calendar Years

|                     | <u>2008</u>                | <u>2009</u>                | <u>2010</u>                | <u>2011</u>                | <u>2012</u>                |
|---------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| January             | \$ 247,186                 | \$ 304,783                 | \$ 386,122                 | \$ 343,157                 | \$ 332,999                 |
| February            | 330,016                    | 292,281                    | 379,243                    | 368,479                    | 356,869                    |
| March               | 357,589                    | 274,643                    | 365,520                    | 367,935                    | 382,608                    |
| April               | 373,534                    | 234,317                    | 340,956                    | 356,909                    | 339,411                    |
| May                 | 350,726                    | 319,508                    | 344,333                    | 346,457                    | 341,352                    |
| June                | 362,345                    | 347,258                    | 330,211                    | 375,718                    | 350,028                    |
| July                | 352,046                    | 345,952                    | 324,018                    | 369,289                    | 349,351                    |
| August              | 315,295                    | 397,553                    | 354,738                    | 370,314                    | 334,425                    |
| September           | 377,778                    | 339,415                    | 321,727                    | 360,406                    | 328,283                    |
| October             | 337,815                    | 303,748                    | 350,056                    | 314,198                    | 316,440                    |
| November            | 262,917                    | 281,470                    | 348,941                    | 324,260                    | 306,122                    |
| December            | 438,775                    | 332,858                    | 416,934                    | 393,222                    | 351,168                    |
| Pro Rata Adjustment | -                          | 24,463                     | 767                        | 8,646                      | 1,076                      |
| <b>Total</b>        | <u><u>\$ 4,106,023</u></u> | <u><u>\$ 3,798,249</u></u> | <u><u>\$ 4,263,567</u></u> | <u><u>\$ 4,298,990</u></u> | <u><u>\$ 4,090,133</u></u> |

|                     | <u>2013</u>                | <u>2014</u>                | <u>2015</u>                | <u>2016</u>                | <u>2017</u>                |
|---------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| January             | \$ 261,994                 | \$ 261,020                 | 266,204                    | 244,441                    | 269,454                    |
| February            | 343,330                    | 292,382                    | 284,642                    | 292,871                    | 279,172                    |
| March               | 315,621                    | 314,874                    | 266,474                    | 295,532                    | 331,226                    |
| April               | 266,344                    | 279,745                    | 280,220                    | 275,660                    | 301,503                    |
| May                 | 280,246                    | 291,239                    | 284,390                    | 271,471                    | 300,813                    |
| June                | 286,869                    | 286,409                    | 293,808                    | 284,358                    | 315,432                    |
| July                | 305,581                    | 292,715                    | 303,645                    | 274,709                    | 308,906                    |
| August              | 383,121                    | 292,388                    | 294,338                    | 273,711                    | 290,451                    |
| September           | 279,687                    | 288,794                    | 299,112                    | 270,335                    | 295,536                    |
| October             | 264,256                    | 289,435                    | 278,486                    | 280,987                    | 284,572                    |
| November            | 279,612                    | 281,209                    | 275,889                    | 283,806                    | 301,853                    |
| December            | 309,012                    | 312,866                    | 311,082                    | 268,153                    | 332,503                    |
| Pro Rata Adjustment | 322                        | 1,737                      | 428                        | 1,426                      | 871                        |
| <b>Total</b>        | <u><u>\$ 3,575,996</u></u> | <u><u>\$ 3,484,813</u></u> | <u><u>\$ 3,438,717</u></u> | <u><u>\$ 3,317,460</u></u> | <u><u>\$ 3,612,293</u></u> |

**City of Hinesville, Georgia**  
Water and Sewer Rates  
Last Ten Fiscal Years

| Fiscal Years ended<br>October 31, | Water           |                                                             | Sewer           |                                                             |
|-----------------------------------|-----------------|-------------------------------------------------------------|-----------------|-------------------------------------------------------------|
|                                   | Gallons         | Charge                                                      | Gallons         | Charge                                                      |
| 2008                              | up to 3,000     | \$11.80                                                     | up to 5,000     | \$11.80                                                     |
|                                   | 3,001 - 7,000   | $\$11.80 + \$1.70 \times [(\text{consumption}/1,000) - 5]$  | 5,001 - 7,000   | $\$11.80 + \$1.70 \times [(\text{consumption}/1,000) - 5]$  |
|                                   | 7,001 - 12,000  | $\$18.60 + \$1.80 \times [(\text{consumption}/1,000) - 7]$  | 7,001 - 12,000  | $\$15.20 + \$1.80 \times [(\text{consumption}/1,000) - 7]$  |
|                                   | 12,001 - 20,000 | $\$27.60 + \$1.90 \times [(\text{consumption}/1,000) - 12]$ | 12,001 - 20,000 | $\$24.20 + \$1.90 \times [(\text{consumption}/1,000) - 12]$ |
|                                   | 20,001 - Over   | $\$42.80 + \$2.15 \times [(\text{consumption}/1,000) - 20]$ | 20,001 - Over   | $\$39.40 + \$2.15 \times [(\text{consumption}/1,000) - 20]$ |
| 2009-2011                         | up to 3,000     | \$12.10                                                     | up to 5,000     | \$12.10                                                     |
|                                   | 3,001 - 7,000   | $\$12.10 + \$1.80 \times [(\text{consumption}/1,000) - 5]$  | 5,001 - 7,000   | $\$12.10 + \$1.80 \times [(\text{consumption}/1,000) - 5]$  |
|                                   | 7,001 - 12,000  | $\$19.30 + \$1.90 \times [(\text{consumption}/1,000) - 7]$  | 7,001 - 12,000  | $\$15.70 + \$1.90 \times [(\text{consumption}/1,000) - 7]$  |
|                                   | 12,001 - 20,000 | $\$28.80 + \$2.00 \times [(\text{consumption}/1,000) - 12]$ | 12,001 - 20,000 | $\$25.20 + \$2.00 \times [(\text{consumption}/1,000) - 12]$ |
|                                   | 20,001 - Over   | $\$44.80 + \$2.30 \times [(\text{consumption}/1,000) - 20]$ | 20,001 - Over   | $\$41.20 + \$2.30 \times [(\text{consumption}/1,000) - 20]$ |
| 2012                              | up to 3,000     | \$12.58                                                     | up to 5,000     | \$12.58                                                     |
|                                   | 3,001 - 7,000   | $\$12.58 + \$1.91 \times [(\text{consumption}/1,000) - 5]$  | 5,001 - 7,000   | $\$12.58 + \$1.91 \times [(\text{consumption}/1,000) - 5]$  |
|                                   | 7,001 - 12,000  | $\$22.22 + \$2.05 \times [(\text{consumption}/1,000) - 7]$  | 7,001 - 12,000  | $\$16.40 + \$2.05 \times [(\text{consumption}/1,000) - 7]$  |
|                                   | 12,001 - 20,000 | $\$30.47 + \$2.20 \times [(\text{consumption}/1,000) - 12]$ | 12,001 - 20,000 | $\$26.65 + \$2.20 \times [(\text{consumption}/1,000) - 12]$ |
|                                   | 20,001 - Over   | $\$48.07 + \$2.58 \times [(\text{consumption}/1,000) - 20]$ | 20,001 - Over   | $\$44.25 + \$2.58 \times [(\text{consumption}/1,000) - 20]$ |
| 2013-2017                         | up to 3,000     | \$13.71                                                     | up to 5,000     | \$13.71                                                     |
|                                   | 3,001 - 7,000   | $\$13.71 + \$2.14 \times [(\text{consumption}/1,000) - 5]$  | 5,001 - 7,000   | $\$13.71 + \$2.14 \times [(\text{consumption}/1,000) - 5]$  |
|                                   | 7,001 - 12,000  | $\$22.27 + \$2.34 \times [(\text{consumption}/1,000) - 7]$  | 7,001 - 12,000  | $\$17.99 + \$2.34 \times [(\text{consumption}/1,000) - 7]$  |
|                                   | 12,001 - 20,000 | $\$33.97 + \$2.54 \times [(\text{consumption}/1,000) - 12]$ | 12,001 - 20,000 | $\$29.69 + \$2.54 \times [(\text{consumption}/1,000) - 12]$ |
|                                   | 20,001 - Over   | $\$54.29 + \$3.11 \times [(\text{consumption}/1,000) - 20]$ | 20,001 - Over   | $\$50.01 + \$3.11 \times [(\text{consumption}/1,000) - 20]$ |

Source: City of Hinesville Water Department

**City of Hinesville, Georgia**  
Water and Sewer Consumption  
Last Ten Fiscal Years

| <b>Fiscal Year Ended<br/>October 31,</b> | <b>Total Water<br/>Customers</b> | <b>Daily Water<br/>Consumption</b> |                          | <b>Total Sewer<br/>Customers</b> | <b>Daily Sewer<br/>Consumption</b> |                          | <b>Annual Water Consumption by Type<br/>(in thousands of gallons)</b> |                   |                   |                   |
|------------------------------------------|----------------------------------|------------------------------------|--------------------------|----------------------------------|------------------------------------|--------------------------|-----------------------------------------------------------------------|-------------------|-------------------|-------------------|
|                                          |                                  | <b>Peak<br/>(MGD)</b>              | <b>Average<br/>(MGD)</b> |                                  | <b>Peak<br/>(MGD)</b>              | <b>Average<br/>(MGD)</b> | <b>Residential</b>                                                    | <b>Industrial</b> | <b>Commercial</b> | <b>Government</b> |
| 2008                                     | 9,810                            | 3.611                              | 3.064                    | 9,644                            | 5.760                              | 5.160                    | 780,196                                                               | 4,152             | 188,458           | 11,790            |
| 2009                                     | 9,764                            | 4.705                              | 3.210                    | 9,583                            | 5.337                              | 3.335                    | 824,767                                                               | 3,039             | 180,713           | 10,667            |
| 2010                                     | 9,618                            | 3.233                              | 2.925                    | 9,468                            | 5.719                              | 4.281                    | 768,445                                                               | 1,634             | 171,870           | 13,969            |
| 2011                                     | 9,913                            | 3.470                              | 3.154                    | 9,708                            | 4.998                              | 4.140                    | 831,323                                                               | 2,057             | 184,360           | 13,065            |
| 2012                                     | 9,867                            | 3.242                              | 2.957                    | 9,624                            | 3.881                              | 2.668                    | 764,108                                                               | 1,279             | 168,717           | 13,091            |
| 2013                                     | 9,972                            | 2.984                              | 2.758                    | 9,768                            | 3.022                              | 2.592                    | 696,132                                                               | 1,401             | 164,120           | 8,312             |
| 2014                                     | 10,032                           | 3.231                              | 3.152                    | 9,827                            | 3.589                              | 3.245                    | 740,850                                                               | 1,330             | 165,154           | 11,109            |
| 2015                                     | 10,202                           | 3.338                              | 2.991                    | 9,997                            | 4.112                              | 3.743                    | 696,214                                                               | 1,038             | 170,328           | 8,282             |
| 2016                                     | 10,314                           | 3.149                              | 2.862                    | 10,110                           | 4.015                              | 3.745                    | 611,590                                                               | 1,108             | 144,253           | 8,411             |
| 2017                                     | 10,670                           | 3.360                              | 3.052                    | 10,502                           | 5.307                              | 4.381                    | 736,685                                                               | 1,245             | 173,643           | 7,552             |

MGD=Millions of Gallons per Day  
Source: City of Hinesville Water Department

**City of Hinesville, Georgia**  
Ten Largest Water and Sewer Customers  
Current Fiscal Year

| <b>Customer</b>           | <b>Gallons<br/>Metered</b> | <b>Water<br/>Revenue</b> | <b>Sewer<br/>Revenue</b> | <b>Total<br/>Revenue</b> |
|---------------------------|----------------------------|--------------------------|--------------------------|--------------------------|
| Raintree Apartments       | 138,758                    | 40,892                   | 40,858                   | 81,750                   |
| Woodwind South            | 128,478                    | 39,863                   | 39,810                   | 79,673                   |
| Summerwind Condos         | 125,255                    | 40,913                   | 40,866                   | 81,779                   |
| Place Properties          | 92,619                     | 37,513                   | 37,513                   | 75,026                   |
| Tattersall Village Apts   | 86,610                     | 34,766                   | 34,494                   | 69,260                   |
| Shady Oaks MHP            | 81,122                     | 25,134                   | 25,083                   | 50,217                   |
| Liberty Co Jail           | 74,362                     | 23,032                   | 22,980                   | 46,012                   |
| Bradwell Institute        | 73,707                     | 22,859                   | 22,808                   | 45,667                   |
| Liberty Regional Hospital | 72,332                     | 32,519                   | 32,467                   | 64,986                   |
| Northgate Apts            | 67,626                     | 20,937                   | 20,885                   | 41,822                   |
| <b>Totals</b>             | <b>940,869</b>             | <b>\$ 318,428</b>        | <b>\$ 317,764</b>        | <b>\$ 636,192</b>        |

Source: City of Hinesville Water Department

**City of Hinesville, Georgia**  
Legal Debt Margin Information  
Last Ten Fiscal Years

| <b>Fiscal Years Ended<br/>October 31,</b> | <b>Assessed value of<br/>taxable property</b> | <b>Debt Limit (10%<br/>of assessed value)</b> | <b>Amount of<br/>outstanding debt<br/>applicable to debt<br/>limit</b> | <b>Legal debt<br/>margin</b> | <b>Total Net Debt<br/>Applicable to the<br/>Limit as a<br/>Percentage of<br/>Debt Limit</b> |
|-------------------------------------------|-----------------------------------------------|-----------------------------------------------|------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------------------------------------|
| 2008                                      | 568,335,115                                   | 56,833,512                                    | -                                                                      | 56,833,512                   | 0.00                                                                                        |
| 2009                                      | 580,182,880                                   | 58,018,288                                    | -                                                                      | 58,018,288                   | 0.00                                                                                        |
| 2010                                      | 583,018,555                                   | 58,301,856                                    | -                                                                      | 58,301,856                   | 0.00                                                                                        |
| 2011                                      | 599,422,681                                   | 59,942,268                                    | -                                                                      | 59,942,268                   | 0.00                                                                                        |
| 2012                                      | 630,244,738                                   | 63,024,474                                    | -                                                                      | 63,024,474                   | 0.00                                                                                        |
| 2013                                      | 614,947,824                                   | 61,494,782                                    | -                                                                      | 61,494,782                   | 0.00                                                                                        |
| 2014                                      | 651,678,136                                   | 65,167,814                                    | -                                                                      | 65,167,814                   | 0.00                                                                                        |
| 2015                                      | 648,838,214                                   | 64,883,821                                    | -                                                                      | 64,883,821                   | 0.00                                                                                        |
| 2016                                      | 620,782,337                                   | 62,078,234                                    | -                                                                      | 62,078,234                   | 0.00                                                                                        |
| 2017                                      | 622,879,017                                   | 62,287,902                                    | -                                                                      | 62,287,902                   | 0.00                                                                                        |

**City of Hinesville, Georgia**  
Ratios of Outstanding Debt by Type  
Last Ten Fiscal Years

| Fiscal Years Ended<br>October 31, | Governmental Activities |                                  |               | Business-type Activities |               | Total Primary<br>Government | Percentage of<br>Personal Income<br>(1) | Per Capita<br>(1) |
|-----------------------------------|-------------------------|----------------------------------|---------------|--------------------------|---------------|-----------------------------|-----------------------------------------|-------------------|
|                                   | Build America<br>Bonds  | Certificates of<br>Participation | Notes Payable | Revenue Bonds            | Notes Payable |                             |                                         |                   |
| 2008                              | -                       | 1,090,000                        | -             | 4,370,015                | 29,185,145    | 34,645,160                  | 2.26%                                   | 573               |
| 2009                              | -                       | 820,000                          | -             | 3,708,356                | 29,322,833    | 33,851,189                  | 2.01%                                   | 579               |
| 2010                              | 9,506,189               | 535,000                          | -             | 3,011,697                | 29,622,249    | 42,675,135                  | 2.49%                                   | 686               |
| 2011                              | 8,911,384               | 235,000                          | -             | 2,545,000                | 13,015,867    | 24,707,251                  | 1.30%                                   | 389               |
| 2012                              | 8,101,579               | -                                | -             | 1,740,000                | 13,738,181    | 23,579,760                  | 1.20%                                   | 360               |
| 2013                              | 7,281,774               | -                                | -             | 9,986,843                | 2,519,168     | 19,787,785                  | 1.04%                                   | 309               |
| 2014                              | 6,451,969               | -                                | -             | 8,771,483                | 4,536,172     | 19,759,624                  | 0.98%                                   | 303               |
| 2015                              | 5,610,000               | -                                | -             | 8,021,983                | 6,482,638     | 20,114,621                  | 0.95%                                   | 308               |
| 2016                              | 5,313,851               | -                                | -             | 7,275,131                | 18,855,402    | 31,444,384                  | 1.50%                                   | 503               |
| 2017                              | 4,998,080               | -                                | -             | 6,509,602                | 27,670,311    | 39,177,993                  | 1.87%                                   | 617               |

Note: Details regarding the City's long term debt can be found in the notes to the financial statements.

(1) See Schedule of Demographics and Economic Statistics for personal income and population data.

**City of Hinesville, Georgia**  
**Direct and Overlapping Governmental Activities Debt**  
**As of October 31, 2017**

| <b>Jurisdiction</b>                                                                                     | <b>Amount of<br/>Authorized<br/>Overlapping<br/>Debt</b> | <b>Amount of<br/>Outstanding<br/>Debt as of<br/>10/31/2017</b> | <b>Percentage<br/>Applicable to<br/>the City of<br/>Hinesville <sup>(a)</sup></b> | <b>Amount<br/>Applicable to<br/>the City of<br/>Hinesville</b> |
|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------|
| <b>City of Hinesville, Georgia - Direct Debt</b>                                                        |                                                          |                                                                |                                                                                   |                                                                |
| Public Facilities Authority Bonds, Refunding Revenue Bond (City of Hinesville Projects),<br>Series 2015 | \$ 5,610,000                                             | \$ 4,998,080                                                   | 100.00%                                                                           | \$ 4,998,080                                                   |
| Subtotal direct debt                                                                                    |                                                          |                                                                |                                                                                   | 4,998,080                                                      |
| <b>Liberty County, Georgia - Overlapping Debt</b>                                                       |                                                          |                                                                |                                                                                   |                                                                |
| Public Facilities Authority Bonds, 2009 Series                                                          | 20,785,000                                               | 15,813,433                                                     | 42.96%                                                                            | 6,792,843                                                      |
| Liberty County Projects Corporation, 2001 Series                                                        | 4,772,038                                                | 3,890,052                                                      | 42.96%                                                                            | 1,671,017                                                      |
| Subtotal overlapping debt                                                                               |                                                          |                                                                |                                                                                   | 8,463,860                                                      |
| Total direct and overlapping debt                                                                       |                                                          |                                                                |                                                                                   | <u>\$ 13,461,940</u>                                           |

**Sources:** Assessed value data used to estimate applicable percentages provided by the Liberty County Tax Assessors Office. Liberty County, Georgia debt issuances and outstanding debt provided by the County Finance Department.

**Note:** Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the City. This schedule estimates the portion of the outstanding debt of those overlapping governments that could place burden on the residents and businesses of the City of Hinesville. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account.

(a) The percentage of overlapping debt applicable is estimated using the assessed gross digest. Applicable percentages were estimated by determining the portion of the City's assessed taxable value that is within the County's boundaries and dividing it by the County's total gross digest.

**City of Hinesville, Georgia**  
Pledged Revenue Coverage  
Last Ten Fiscal Years

| <b>Water Revenue Bonds</b> |                                |                                 |                              |                                 |                 |                       |
|----------------------------|--------------------------------|---------------------------------|------------------------------|---------------------------------|-----------------|-----------------------|
| <b>Fiscal Year</b>         | <b>Utility Service Charges</b> | <b>Less: Operating Expenses</b> | <b>Net Available Revenue</b> | <b>Debt Service<sup>b</sup></b> |                 | <b>Coverage Ratio</b> |
|                            |                                |                                 |                              | <b>Principal</b>                | <b>Interest</b> |                       |
| 2008                       | 8,203,564                      | 5,459,268                       | 2,744,296                    | 745,000                         | 282,993         | 2.67                  |
| 2009                       | 7,079,398                      | 6,101,358                       | 978,040                      | 780,000                         | 246,222         | 0.95                  |
| 2010                       | 7,170,886                      | 5,989,932                       | 1,180,954                    | 815,000                         | 207,230         | 1.16                  |
| 2011                       | 7,541,581                      | 6,224,685                       | 1,316,896                    | 810,000                         | 165,793         | 1.35                  |
| 2012                       | 9,037,318                      | 6,253,767                       | 2,783,551                    | 805,000                         | 123,898         | 3.00                  |
| 2013                       | 8,001,215                      | 6,581,155                       | 1,420,060                    | 850,000                         | 81,550          | 1.52                  |
| 2014                       | 8,360,549                      | 6,785,346                       | 1,575,203                    | 1,210,000                       | 204,226         | 1.11                  |
| 2015                       | 8,347,452                      | 6,610,518                       | 1,736,934                    | 720,000                         | 182,015         | 1.93                  |
| 2016                       | 8,713,263                      | 7,026,653                       | 1,686,610                    | 735,000                         | 167,615         | 1.87                  |
| 2017                       | 9,432,051                      | 6,704,871                       | 2,727,180                    | 755,000                         | 135,399         | 3.06                  |

<sup>(a)</sup> Operating expenses do not include interest, depreciation, amortization expenses, or support departments such as administration & finance.

<sup>(b)</sup> Details regarding the City's outstanding debt can be found in the notes to the financial statements.

**City of Hinesville, Georgia**  
Demographic and Economic Statistics  
Last Ten Fiscal Years

| Fiscal Year | Population <sup>(1)</sup> | Personal<br>Income <sup>(1)</sup> | Per Capita<br>Personal<br>Income <sup>(1)</sup> | Median Age <sup>(2)</sup> | Unemployment<br>Rate <sup>(3)</sup> | School Enrollment <sup>(4)</sup> |        |                  |
|-------------|---------------------------|-----------------------------------|-------------------------------------------------|---------------------------|-------------------------------------|----------------------------------|--------|------------------|
|             |                           |                                   |                                                 |                           |                                     | Private                          | Public | Home<br>Schooled |
| 2008        | 60,503                    | 1,531,289                         | 25,309                                          | 25                        | 6.60%                               | 410                              | 11,051 | 164              |
| 2009        | 58,491                    | 1,680,122                         | 28,724                                          | 27                        | 8.50%                               | 460                              | 10,356 | 185              |
| 2010        | 62,186                    | 1,711,213                         | 27,518                                          | 27                        | 8.50%                               | 506                              | 10,537 | 175              |
| 2011        | 63,453                    | 1,906,231                         | 30,042                                          | 27                        | 9.20%                               | 400                              | 10,511 | 178              |
| 2012        | 65,451                    | 1,971,389                         | 30,120                                          | 27                        | 9.60%                               | 398                              | 10,179 | 129              |
| 2013        | 64,135                    | 1,909,123                         | 29,767                                          | 27                        | 9.80%                               | 365                              | 10,231 | 134              |
| 2014        | 65,198                    | 2,006,358                         | 30,773                                          | 27                        | 9.90%                               | 282                              | 9,874  | 130              |
| 2015        | 65,339                    | 2,120,352                         | 32,452                                          | 27                        | 6.80%                               | 280                              | 10,000 | N/A              |
| 2016        | 62,467                    | 2,092,122                         | 33,492                                          | 27                        | 5.90%                               | 313                              | 9,874  | N/A              |
| 2017        | 63,458                    | 2,099,759                         | 33,089                                          | 27                        | 4.40%                               | 318                              | 9,928  | N/A              |

(1)Source: Bureau of Economic Analysis: Regional Economic Accounts-estimates

(2)Source: U.S. Bureau of the Census, Census 2000

(3)Source: State Department of Labor

(4)Source: Liberty County Board of Education (as of 2015, home school enrollment is not reported to the BOE)

**City of Hinesville, Georgia**  
Demographic Profile  
Census 2010

|                                                         | <u>City of Hinesville</u> | <u>Liberty County</u> | <u>State of Georgia</u> | <u>National</u> |
|---------------------------------------------------------|---------------------------|-----------------------|-------------------------|-----------------|
| Population, 2010                                        | 33,437                    | 63,453                | 9,687,653               | 308,745,538     |
| Population, percent change, 2000 to 2010                | 10.00%                    | 3.00%                 | 18.30%                  | 9.70%           |
| Persons under 5 years old, percent                      | 10.30                     | 10.30                 | 7.10                    | 6.50            |
| Persons under 18 years old, percent                     | 30.60                     | 30.20                 | 25.70                   | 24.00           |
| Persons 65 years old and over, percent                  | 5.30                      | 6.30                  | 10.70                   | 13.00           |
| Female persons, percent                                 | 52.70                     | 51.20                 | 51.20                   | 50.80           |
| White persons, percent                                  | 40.00                     | 47.10                 | 59.70                   | 72.40           |
| Black or African American persons, percent              | 47.40                     | 42.20                 | 30.50                   | 12.60           |
| American Indian and Alaska Native persons, percent      | 0.50                      | 0.60                  | 0.30                    | 0.90            |
| Asian persons, percent                                  | 2.60                      | 2.00                  | 3.20                    | 4.80            |
| Native Hawaiian and Other Pacific Islander, percent     | 0.80                      | 0.60                  | 0.10                    | 0.20            |
| Persons reporting some other race, percent              | 5.00                      | 4.30                  | 4.00                    | 6.20            |
| Persons reporting two or more races, percent            | 5.30                      | 4.70                  | 2.10                    | 2.90            |
| High school graduates, percent of persons age 25+       | 91.60                     | 87.90                 | 82.90                   | 84.60           |
| Bachelor's degree or higher, percent of persons age 25+ | 16.50                     | 15.20                 | 27.10                   | 27.50           |
| Households                                              | 11,162                    | 21,027                | 3,488,349               | 112,611         |
| Persons per household                                   | 2.68                      | 2.81                  | 2.63                    | 2.6             |
| Median household income 2005-2009                       | \$ 41,198                 | \$ 41,275             | \$ 47,469               | \$ 50,221       |
| Per capita money income, 2005-2009                      | 18,356                    | 17,640                | 25,098                  | 27,041          |
| Median value of owner-occupied housing                  | 107,300                   | 110,100               | 160,100                 | 185,400         |
| Land area, 2000 (square miles)                          | 20.37                     | 489.8                 | 57,513.50               | 3,531,905       |

Source: Year 2010 U.S. Census Report

**City of Hinesville**  
**Ten Largest Employers in Liberty County**  
**Current Year and Ten Years Ago**

| Business                              | 2017                                  |      |                                                            | 2007                                  |      |                                                            |
|---------------------------------------|---------------------------------------|------|------------------------------------------------------------|---------------------------------------|------|------------------------------------------------------------|
|                                       | Number of<br>Employees <sup>(1)</sup> | Rank | Percentage of<br>Total County<br>Employment <sup>(2)</sup> | Number of<br>Employees <sup>(1)</sup> | Rank | Percentage of<br>Total County<br>Employment <sup>(2)</sup> |
| Fort Stewart Civilian Employees       | 3,378                                 | 1    | 10.45%                                                     | 3,560                                 | 1    | 13.32%                                                     |
| Liberty County Board of Education     | 1,991                                 | 2    | 5.79%                                                      | 1,750                                 | 2    | 6.55%                                                      |
| SNF, Inc.                             | 1,301                                 | 3    | 3.63%                                                      | 812                                   | 3    | 3.04%                                                      |
| Liberty Regional Medical Center       | 562                                   | 4    | 2.04%                                                      | 550                                   | 5    | 2.26%                                                      |
| Wal-Mart Super Center                 | 528                                   | 5    | 1.84%                                                      | 540                                   | 6    | 2.06%                                                      |
| Target                                | 430                                   | 6    | 1.82%                                                      | 603                                   | 4    | 2.02%                                                      |
| Liberty County Board of Commissioners | 395                                   | 7    | 1.29%                                                      | 390                                   | 7    | 1.46%                                                      |
| The Heritage Bank                     | -                                     |      | -                                                          | 318                                   | 8    | 1.19%                                                      |
| Interstate Paper Corporation          | 209                                   | 8    | 0.90%                                                      | 286                                   | 9    | 1.07%                                                      |
| Firfh Rixon Forgings. LLC             | 207                                   | 9    | 0.89%                                                      | -                                     |      | -                                                          |
| City of Hinesville                    | 203                                   | 10   | 0.85%                                                      | 200                                   | 10   | 0.75%                                                      |
| The Gift Wrap Company                 | -                                     |      | -                                                          | -                                     | -    | -                                                          |
| Totals                                | 9,204                                 |      | 29.50%                                                     | 9,009                                 |      | 33.72%                                                     |

(1) Source: Liberty County Development Authority

(2) Source: Georgia Department of Labor

**City of Hinesville, Georgia**  
Full Time Equivalent City Employees By Department  
Last Ten Fiscal Years

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| <b>Fiscal Year<br/>Ended<br/>October 31,</b> | <b>General<br/>Government</b> | <b>Police<br/>Department</b> | <b>Fire<br/>Department</b> | <b>Inspections</b> | <b>Total</b> |
|----------------------------------------------|-------------------------------|------------------------------|----------------------------|--------------------|--------------|
| 2008                                         | 38                            | 106                          | 49                         | 12                 | 205          |
| 2009                                         | 37                            | 98                           | 49                         | 12                 | 196          |
| 2010                                         | 41                            | 100                          | 49                         | 14                 | 204          |
| 2011                                         | 43                            | 104                          | 49                         | 14                 | 210          |
| 2012                                         | 43                            | 101                          | 47                         | 14                 | 205          |
| 2013                                         | 43                            | 100                          | 49                         | 14                 | 206          |
| 2014                                         | 42                            | 103                          | 45                         | 14                 | 204          |
| 2015                                         | 43                            | 100                          | 48                         | 13                 | 204          |
| 2016                                         | 46                            | 101                          | 49                         | 13                 | 209          |
| 2017                                         | 43                            | 100                          | 47                         | 13                 | 203          |

Source: City of Hinesville Human Resource Department

**City of Hinesville, Georgia**  
Public Safety Operating Indicators by Function  
Last Ten Fiscal Years

| Function                            | 2008   | 2009   | 2010   | 2011   |
|-------------------------------------|--------|--------|--------|--------|
| Police                              |        |        |        |        |
| Citations issued <sup>(1)</sup>     | 11,194 | 11,256 | 9,277  | 9,991  |
| DUI Citations issued <sup>(1)</sup> | 145    | 202    | 124    | 110    |
| Warnings issued <sup>(1)</sup>      | 4,825  | 4,666  | 4,656  | 4,663  |
| Crime Statistics: <sup>(2)</sup>    |        |        |        |        |
| Aggravated Assault                  | 56     | 47     | 40     | 37     |
| Auto Theft                          | 72     | 73     | 63     | 57     |
| Murder                              | 1      | 2      | 5      | 1      |
| Rape                                | 9      | 13     | 13     | 14     |
| Robbery                             | 53     | 74     | 47     | 49     |
| Burglary                            | 517    | 635    | 470    | 521    |
| Theft                               | 1,364  | 1,200  | 1,190  | 1,112  |
| Fire <sup>(3)</sup>                 |        |        |        |        |
| Incident responses                  | 2,219  | 2,422  | 2,383  | 3,853  |
| Public Safety Education             |        |        |        |        |
| Events                              | 1,491  | 1,601  | 648    | 301    |
| Persons contacted                   | 13,511 | 11,260 | 16,480 | 15,871 |

(1) Source: Hinesville Municipal Court

(2) Source: Hinesville Police Department

(3) Source: Hinesville Fire Department

**City of Hinesville**  
Public Safety Operating Indicators by Function  
Last Ten Fiscal Years  
*continued*

| <b>2012</b> | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> |
|-------------|-------------|-------------|-------------|-------------|-------------|
| 12,566      | 10,501      | 11,424      | 12,225      | 10,826      | 10,735      |
| 112         | 126         | 96          | 86          | 149         | 130         |
| 5,135       | 4,540       | 4,712       | 6,738       | 5,773       | 5,096       |
| 125         | 88          | 139         | 83          | 154         | 166         |
| 46          | 69          | 46          | 48          | 36          | 56          |
| 1           | 4           | 1           | 1           | 1           | 2           |
| 22          | 10          | 7           | 9           | 14          | 21          |
| 34          | 43          | 35          | 25          | 49          | 33          |
| 425         | 371         | 353         | 223         | 209         | 244         |
| 1,117       | 1,117       | 1,147       | 1,002       | 1,071       | 1,051       |
| 3,463       | 3,074       | 3,260       | 3,343       | 3,539       | 3,558       |
| 280         | 294         | 425         | 359         | 450         | 427         |
| 48,811      | 49,377      | 42,058      | 49,817      | 34,123      | 26,628      |

**City of Hinesville, Georgia**  
Capital Asset Statistics by Function  
Last Ten Fiscal Years

| <b>Function/Program</b>                                | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>2012</b> | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> |
|--------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Police</b>                                          |             |             |             |             |             |             |             |             |             |             |
| Stations                                               | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Patrol units                                           | 85          | 88          | 87          | 86          | 86          | 61          | 90          | 83          | 83          | 98          |
| <b>Fire</b>                                            |             |             |             |             |             |             |             |             |             |             |
| Fire stations                                          | 2           | 2           | 2           | 2           | 2           | 2           | 2           | 2           | 2           | 2           |
| Units (SUV, Cars)                                      | 9           | 9           | 9           | 9           | 9           | 9           | 9           | 8           | 9           | 16          |
| Dive Van                                               | 2           | 2           | 2           | 2           | 2           | 2           | 2           | 1           | 1           | 1           |
| Dive Boat                                              | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Fire Safety House                                      | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Rehab Trailer                                          | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| HazMat Unit                                            | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Fire Trucks                                            |             |             |             |             |             |             |             |             |             |             |
| Engine                                                 | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           |
| Ladder                                                 | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Tanker                                                 | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Service trucks                                         | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           | 1           |
| Rescue                                                 | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | -           |
| <b>Public works</b>                                    |             |             |             |             |             |             |             |             |             |             |
| Streets owned & maintained (miles) <sup>a</sup>        | 0.62        | 0.64        | 0.65        | 0.65        | 0.06        | 0.65        | 0.65        | 1.77        | 1.77        | 1.81        |
| Right-of-ways maintained (miles) <sup>a</sup>          | 1.47        | 1.53        | 1.55        | 1.55        | 1.55        | 1.55        | 1.55        | 1.89        | 1.89        | 1.93        |
| Trucks                                                 | 23          | 23          | 23          | 23          | 23          | 26          | 26          | 11          | 11          | 11          |
| Heavy Equip                                            | 21          | 21          | 19          | 21          | 21          | 23          | 23          | 18          | 18          | 18          |
| <b>Water</b>                                           |             |             |             |             |             |             |             |             |             |             |
| Service trucks                                         | 7           | 7           | 7           | 7           | 7           | 7           | 7           | 7           | 7           | 7           |
| Fire hydrants                                          | 1,185       | 1,203       | 1,222       | 1,228       | 1,249       | 1,264       | 1,282       | 1,303       | 1,318       | 1,304       |
| Storage capacity (millions of gallons) <sup>b</sup>    | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        | 4.50        |
| <b>Wastewater</b>                                      |             |             |             |             |             |             |             |             |             |             |
| Treatment capacity per day<br>(millions of gallons) #1 | 7.15        | 7.15        | 7.15        | 7.15        | 7.15        | 7.15        | 7.15        | 7.15        | 7.15        | 3.36        |
| Treatment capacity per day<br>(millions of gallons) #2 | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        |
| <b>Solid Waste</b>                                     |             |             |             |             |             |             |             |             |             |             |
| Garbage can collection trucks                          | 8           | 8           | 7           | 8           | 8           | 8           | 8           | 7           | 7           | 7           |
| Other collection trucks <sup>c</sup>                   | 15          | 10          | 13          | 10          | 10          | 11          | 11          | 8           | 8           | 6           |
| <b>Transit</b>                                         |             |             |             |             |             |             |             |             |             |             |
| Buses                                                  | -           | -           | 8           | 9           | 9           | 9           | 9           | 9           | 9           | 9           |

Source: Various City departments.

Note: No capital asset indicators are available for the general government functions.

<sup>a</sup> Data presented is in sq. miles.

<sup>b</sup> Water storage is available in six city-owned water towers.

<sup>c</sup> Other collection trucks include trucks to dispose of white goods, bulky items, and yard waste.

**City of Hinesville, Georgia**  
Construction Activity  
Last Ten Fiscal Years

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| <b>Fiscal Year<br/>Ended<br/>October 31,</b> | <b>Residential<br/>Permits<br/>Issued</b> | <b>Residential<br/>Water ERUs</b> | <b>Residential<br/>Sewer ERUs</b> | <b>Commercial<br/>Permits<br/>Issued</b> | <b>Commercial<br/>Water ERUs</b> | <b>Commercial<br/>Sewer ERUs</b> |
|----------------------------------------------|-------------------------------------------|-----------------------------------|-----------------------------------|------------------------------------------|----------------------------------|----------------------------------|
| 2008                                         | 81                                        | 192.78                            | 103.00                            | 17                                       | 45.11                            | 24.44                            |
| 2009                                         | 91                                        | 104.44                            | 107.00                            | 6                                        | 17.55                            | 32.13                            |
| 2010                                         | 57                                        | 57.00                             | 138.00                            | 4                                        | 28.39                            | 33.35                            |
| 2011                                         | 103                                       | 112.00                            | 109.00                            | 12                                       | 38.44                            | 32.45                            |
| 2012                                         | 173                                       | 164.00                            | 157.00                            | 22                                       | 19.35                            | 32.45                            |
| 2013                                         | 122                                       | 133.33                            | 128.00                            | 2                                        | 46.44                            | 16.71                            |
| 2014                                         | 140                                       | 141.00                            | 141.00                            | 8                                        | 52.22                            | 24.54                            |
| 2015                                         | 133                                       | 132.00                            | 131.00                            | 5                                        | 208.22                           | 95.29                            |
| 2016                                         | 136                                       | 135.00                            | 135.00                            | 12                                       | 41.83                            | 78.44                            |
| 2017                                         | 185                                       | 193.00                            | 194.00                            | 7                                        | 62.44                            | 31.42                            |

Source: City of Hinesville Department of Inspections

**Note:** ERU as defined is an Equivalent Residential Unit. One sewer ERU is equal to 350 gallons per day and one water ERU is equal to the flow from a 3/4" meter



# COMPLIANCE SECTION

## CITY OF HINESVILLE, GEORGIA

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

| <b>Federal/Grantor/Pass-Through<br/>Grantor/Program or Cluster Title</b> | <b>Pass-Through<br/>Entity Identifying<br/>Number</b> | <b>Federal<br/>CFDA<br/>Number</b> | <b>Federal<br/>Expenditures</b> |
|--------------------------------------------------------------------------|-------------------------------------------------------|------------------------------------|---------------------------------|
| <u>U.S. Department of Housing and Urban Development</u>                  |                                                       |                                    |                                 |
| Direct Programs:                                                         |                                                       |                                    |                                 |
| 2015 Continuum of Care                                                   | GA0320L4B011500                                       | 14.267                             | \$ 119,930                      |
| <i>Total Continuum of Care Grants</i>                                    |                                                       |                                    | <u>119,930</u>                  |
| Community Development Block Grant-Entitlement Grant                      | B-12-MC-13-0013                                       | 14.218                             | 20,191                          |
| Community Development Block Grant-Entitlement Grant                      | B-13-MC-13-0013                                       | 14.218                             | 18,630                          |
| Community Development Block Grant-Entitlement Grant                      | B-14-MC-13-0013                                       | 14.218                             | 104,060                         |
| Community Development Block Grant-Entitlement Grant                      | B-15-MC-13-0013                                       | 14.218                             | 4,789                           |
| Community Development Block Grant-Entitlement Grant                      | B-16-MC-13-0013                                       | 14.218                             | 123,508                         |
| Community Development Block Grant-Entitlement Grant                      | B-17-MC-13-0013                                       | 14.218                             | 2,052                           |
| <i>Total CDBG Entitlement Grants</i>                                     |                                                       |                                    | <u>273,230</u>                  |
| Total Direct Programs                                                    |                                                       |                                    | <u>393,160</u>                  |
| Pass through Georgia Department of Community Affairs                     |                                                       |                                    |                                 |
| Emergency Solutions Grant (Emergency Shelter)                            | 2016 16E EV 16C071                                    | 14.231                             | 16,693                          |
| Emergency Solutions Grant (Homeless Prevention)                          | 2016 16E EP 16C073                                    | 14.231                             | 5,212                           |
| Emergency Solutions Grant (Rapid Re-housing)                             | 2016 16E ER 16C072                                    | 14.231                             | 7,763                           |
| Emergency Solutions Grant (Project Homeless Connect)                     | 2016 HTF ETA 16C074                                   | 14.231                             | 2,850                           |
| Emergency Solutions Grant (Emergency Shelter)                            | 2017 17E EV 17C137                                    | 14.231                             | 1,982                           |
| Emergency Solutions Grant (Homeless Prevention)                          | 2017 17E EP 17C135                                    | 14.231                             | 3,943                           |
| Emergency Solutions Grant (Rapid Re-housing)                             | 2017 17E ER 17C136                                    | 14.231                             | 837                             |
| <i>Subtotal Emergency Solutions Grants</i>                               |                                                       |                                    | <u>39,280</u>                   |
| Community HOME Investment Program                                        | 2014-917                                              | 14.235                             | 269,249                         |
| Total Pass-through Programs                                              |                                                       |                                    | <u>308,529</u>                  |
| <b>Total U.S. Department of Housing and Urban Development</b>            |                                                       |                                    | <u><b>\$ 701,689</b></u>        |
| <u>U.S. Department of Justice</u>                                        |                                                       |                                    |                                 |
| Direct Programs:                                                         |                                                       |                                    |                                 |
| Ed Byrne Memorial                                                        | 2016-DJ-BX-0866                                       | 16.738                             | 3,986                           |
| Total Direct Programs                                                    |                                                       |                                    | <u>3,986</u>                    |
| <b>Total U.S. Department of Justice</b>                                  |                                                       |                                    | <u><b>\$ 3,986</b></u>          |

Continued

**CITY OF HINESVILLE, GEORGIA**

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

| <b>Federal/Grantor/Pass-Through<br/>Grantor/Program or Cluster Title</b>      | <b>Pass-Through<br/>Entity Identifying<br/>Number</b> | <b>Federal<br/>CFDA<br/>Number</b> | <b>Federal<br/>Expenditures</b> |
|-------------------------------------------------------------------------------|-------------------------------------------------------|------------------------------------|---------------------------------|
| <u>U.S. Environmental Protection Agency</u>                                   |                                                       |                                    |                                 |
| Capitalization Grants for Clean Water-State<br>Revolving Loan Funds-(Loan)    | CWSRF-16-004                                          | 66.458                             | \$ 2,769,272                    |
| Capitalization Grants for Drinking Water-State<br>Revolving Loan Funds-(Loan) | DWSRF-15-035                                          | 66.468                             | 720,264                         |
| <b>Total U.S. Environmental Protection Agency</b>                             |                                                       |                                    | <b>\$ 3,489,536</b>             |
| <u>U.S. Department of Transportation</u>                                      |                                                       |                                    |                                 |
| Pass through Georgia Department of Transportation                             |                                                       |                                    |                                 |
| Section 5307 Operating Assistance                                             | GA-90-X354                                            | 20.507                             | 131,142                         |
| Section 5307 Capital Contracting Cost                                         | GA-90-X354                                            | 20.507                             | 132,527                         |
| Section 5307 Capital Improvements Assistance                                  | GA-90-X354                                            | 20.507                             | 8,097                           |
| Section 5307 Operating Assistance                                             | GA-90-X373                                            | 20.507                             | 65,625                          |
| Section 5307 Capital Contracting Cost                                         | GA-90-X373                                            | 20.507                             | 77,509                          |
| Section 5307 Capital Improvement Assistance                                   | GA-90-X373                                            | 20.507                             | 55,903                          |
| <b>Total Pass-through Programs</b>                                            |                                                       |                                    | <b>470,803</b>                  |
| <b>Total U.S. Department of Transportation</b>                                |                                                       |                                    | <b>\$ 470,803</b>               |
| <u>U.S. Department of Homeland Security</u>                                   |                                                       |                                    |                                 |
| Pass through Liberty County United Way                                        |                                                       |                                    |                                 |
| Emergency Food and Shelter Grant (Phase 34)                                   | 196000-013                                            | 97.024                             | 7,000                           |
| <b>Total Pass-through Programs</b>                                            |                                                       |                                    | <b>7,000</b>                    |
| <b>Total U.S. Department of Homeland Security</b>                             |                                                       |                                    | <b>\$ 7,000</b>                 |
| <u>U.S. Department of Labor</u>                                               |                                                       |                                    |                                 |
| Pass through WorkSource Coastal                                               |                                                       |                                    |                                 |
| Workforce Innovation                                                          | COH-15-1                                              | 17.278                             | 2,148                           |
| Workforce Innovation                                                          | COH-16-1                                              | 17.278                             | 43,184                          |
| <b>Total Pass-through Programs</b>                                            |                                                       |                                    | <b>45,332</b>                   |
| <b>Total U.S. Department of Labor</b>                                         |                                                       |                                    | <b>\$ 45,332</b>                |
| <b>Total Expenditures of Federal Awards</b>                                   |                                                       |                                    | <b>\$ 4,718,346</b>             |

# **CITY OF HINESVILLE, GEORGIA**

## **SUMMARY SCHEDULE OF PRIOR YEAR FINDINGS FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

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### **STATUS OF PRIOR YEAR AUDIT FINDINGS**

None reported.





## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

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To the Honorable Mayor and Members  
of the City Council  
Hinesville, Georgia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City of Hinesville, Georgia (the "City"), as of and for the year ended October 31, 2017, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated April 23, 2018.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

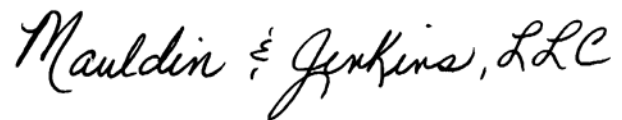
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**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Mauldin & Jenkins, LLC". The script is cursive and fluid, with the company name written in a professional, yet personal, style.

Macon, Georgia  
April 23, 2018



## **INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

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**To the Honorable Mayor and Members  
of the City Council  
Hinesville, Georgia**

### **Report on Compliance For Each Major Federal Program**

We have audited the City of Hinesville, Georgia's (the "City") compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of the City's major federal programs for the year ended October 31, 2017. The City's major federal programs are identified in the summary of audit results section of the accompanying schedule of findings and questioned costs.

### ***Management's Responsibility***

Management is responsible for compliance with the federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of the City's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis of our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the City's compliance.

### ***Opinion on Each Major Federal Program***

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended October 31, 2017.

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### **Report on Internal Control Over Compliance**

Management of the City is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the City's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Mauldin & Jenkins, LLC*

Macon, Georgia  
April 23, 2018

# CITY OF HINESVILLE, GEORGIA

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017

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### SECTION I SUMMARY OF AUDIT RESULTS

#### **Financial Statements**

Type of auditor's report issued Unmodified

Internal control over financial reporting:  
Material weaknesses identified? ☐ Yes ☒ No

Significant deficiencies identified not considered  
to be material weaknesses? ☐ Yes ☒ None Reported

Noncompliance material to financial statements noted? ☐ Yes ☒ No

#### **Federal Awards**

Internal control over major programs:  
Material weaknesses identified? ☐ Yes ☒ No

Significant deficiencies identified not considered  
to be material weaknesses? ☐ Yes ☒ None Reported

Type of auditor's report issued on compliance for  
major programs Unmodified

Any audit findings disclosed that are required to  
be reported in accordance with the Uniform  
Guidance? ☐ Yes ☒ No

Identification of major program:

| <u>CFDA Number</u> | <u>Name of Federal Program or Cluster</u>                                                                   |
|--------------------|-------------------------------------------------------------------------------------------------------------|
| 66.458             | <b>U.S. Environmental Protection Agency</b><br>Capital Grants for Clean Water State<br>Revolving Loan Funds |

Dollar threshold used to distinguish between  
Type A and Type B programs: \$750,000

Auditee qualified as low-risk auditee? ☒ Yes ☐ No

**CITY OF HINESVILLE, GEORGIA**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**FOR THE FISCAL YEAR ENDED OCTOBER 31, 2017**

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**SECTION II**  
**FINANCIAL STATEMENT FINDINGS AND RESPONSES**

None reported.

**SECTION III**  
**FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS**

None reported.